

Contents

Profile/History	1
Our Vision/Basic Management Policy/ Mid-to-Long-Term Management Strategies	2
Operating Results	3
Segment Information	4
Profitability	5
Financial Position	6
Dividend Condition	7
Stability	8
Capital Investment	9
Cash Flows	10
Per Employee Data	11
Reference	12
Global Network	13
Directors and Executive Officers/ Corporate Data	14

Profile

The Hitachi Construction Machinery (“HCM”) Group traces its roots back to the 1949 development by Hitachi, Ltd. of a mechanical excavator solely utilizing Japan-produced technology. After being spun off from Hitachi, Ltd. in 1970, HCM worked to apply its exceptional technical capabilities to advance state-of-the-art construction machinery, established a network of production and supply facilities in key locations around the world and augmented its global service capabilities to ensure that customer machinery could be maintained in optimal operating condition at all times.

The Group is undertaking concerted efforts in promoting business directed toward realizing an industry-leading profit structure based on the goal “to be trusted by customers worldwide as a global top player.”

History

- 1949** Development of the HITACHI U05, the first cable-operated power shovel made entirely from Japanese technology
- 1970** Hitachi Construction Machinery Co., Ltd. established through amalgamation of Hitachi Construction Machinery Co., Ltd. (manufacturing company) and (former) Hitachi Construction Machinery Co., Ltd.
- 1981** Listed in the second section of the Tokyo Stock Exchange
- 1987** Released the EX3500, ultra-large hydraulic excavators
- 1988** Moved into the wheel loader field
- 1989** Listed in the first section of the Tokyo Stock Exchange
- 1990** Listed in the first section of the Osaka Securities
- 2000** Released the ZAXIS series of “e-excavators”
- 2004** Developed the EX8000, world’s largest class of ultra-large hydraulic excavators
- 2005** Made TCM Corporation consolidated subsidiary from an equity method affiliate
- 2006** Released the ZAXIS-3 series hydraulic excavators and ZW series wheel loaders
- 2007** Completed the Hitachinaka Works
- 2008** Completed the Hitachinaka-Rinko Works
- 2009** Made TCM Corporation a wholly-owned subsidiary
- 2010** Made Telco Construction Equipment Co., Ltd. a consolidated subsidiary
- 2012** Established Hitachi Construction Machinery Japan Co., Ltd.
- 2012** Sold off all shares of TCM Corporation