

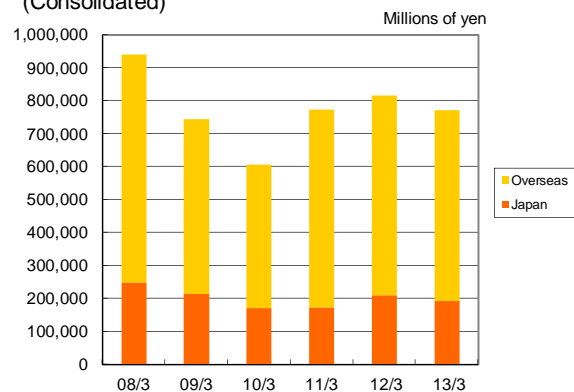
# Segment Information

## Consolidated basis

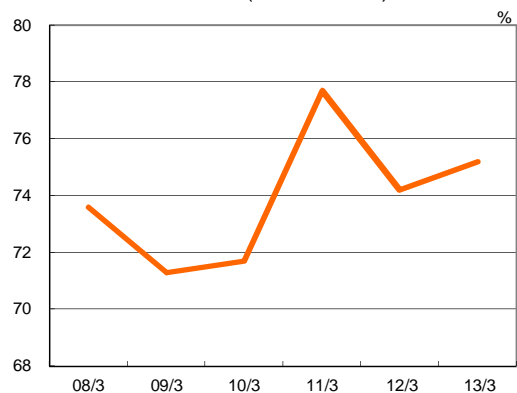
	03/3	04/3	05/3	06/3	07/3	08/3	09/3	10/3	11/3	12/3	13/3
(¥Million)											
Sales by region (Total)	328,496	402,195	448,043	626,457	756,453	940,537	744,167	605,788	773,769	817,143	772,355
Japan	143,802	151,342	158,997	215,153	238,549	248,733	213,703	171,657	172,701	210,979	191,915
Overseas	184,694	250,853	289,046	411,304	517,904	691,804	530,464	434,131	601,068	606,164	580,440
China	43,736	65,417	38,797	67,555	71,286	127,323	119,295	158,681	204,757	134,960	90,773
Europe, Africa, the Middle East & Russia CIS	37,724	63,932	92,304	132,647	195,209	291,942	180,843	96,967	131,516	136,130	138,257
The Americas	45,980	56,870	82,522	107,494	125,129	88,518	79,178	37,245	62,351	92,324	113,923
Asia and Oceania	57,254	64,634	75,423	103,608	126,280	184,021	151,148	141,238	202,444	242,750	237,487
North America	—	—	—	—	—	—	—	—	—	—	—
Asia	—	—	—	—	—	—	—	—	—	—	—
Other	—	—	—	—	—	—	—	—	—	—	—
Overseas sales ratio (%)	56.2	62.4	64.5	65.7	68.5	73.6	71.3	71.7	77.7	74.2	75.2
Sales by business (Total)	328,496	402,195	448,043	626,457	756,453	940,537	744,167	605,788	773,769	817,143	772,355
Construction machinery business	326,981	400,625	445,681	573,941	680,855	854,846	660,397	552,169	712,926	749,777	757,525
Industrial vehicle business	—	—	—	50,581	73,420	83,849	82,832	53,619	60,843	67,366	14,830
Semiconductor production equipment business	1,515	1,570	2,362	1,935	2,178	1,842	938	—	—	—	—

Note: The semiconductor production equipment business was consolidated into the construction machinery business from the year ended March 2010.

Sales by Region Japan/Overseas (Consolidated)



Overseas Sales Ratio (Consolidated)



Region Sales Ratio (Year ended March 31, 2013) (Consolidated)

