

I. Summary of consolidated results

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Reliable solutions

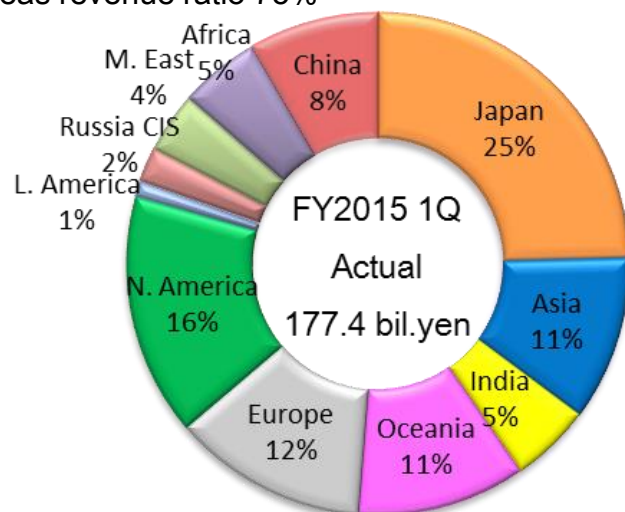
- Revenue decreased by 6% compared to the previous year due to a large decrease in China.
- Operating profit, income before income taxes and net income attributable to owners of the parent decreased compared to the previous year due to a sales volume decrease and the regional & model sales mix.

(billions of yen)

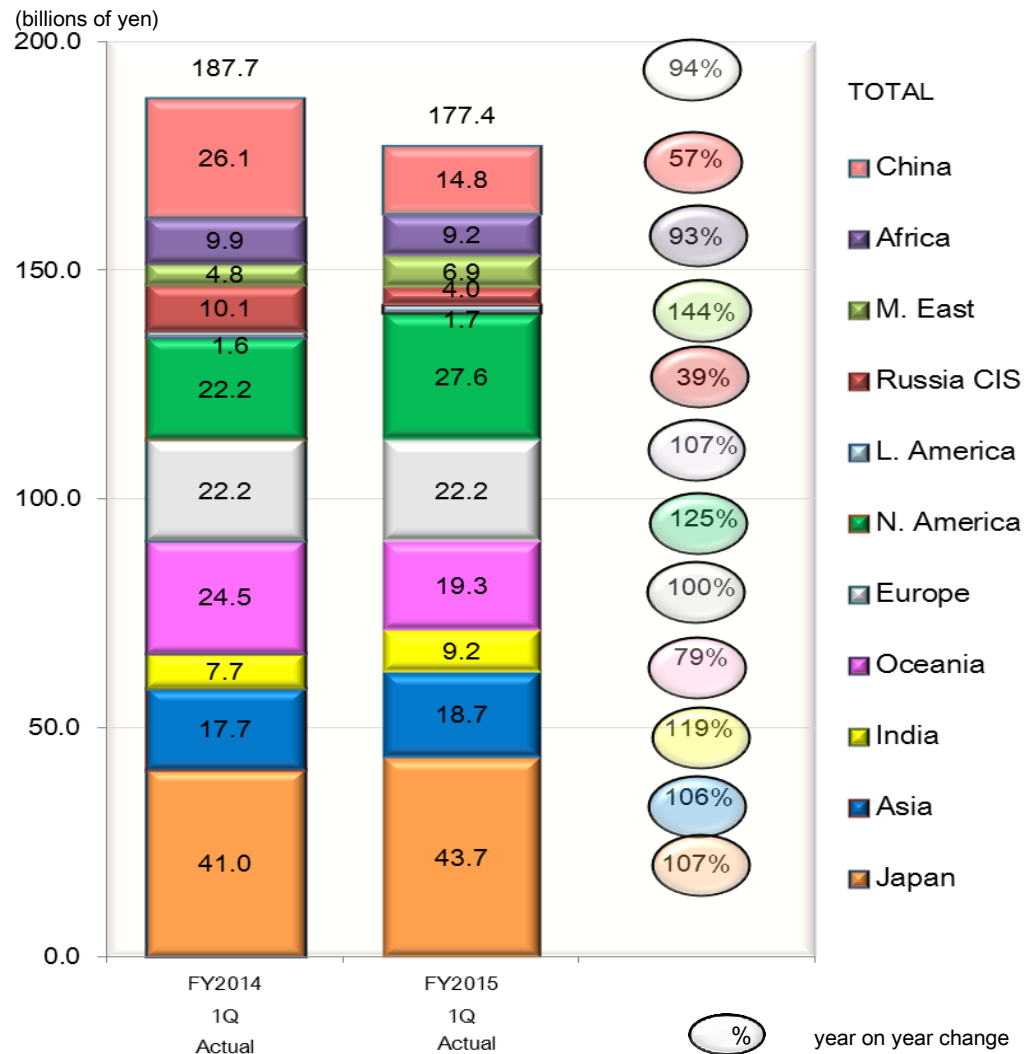
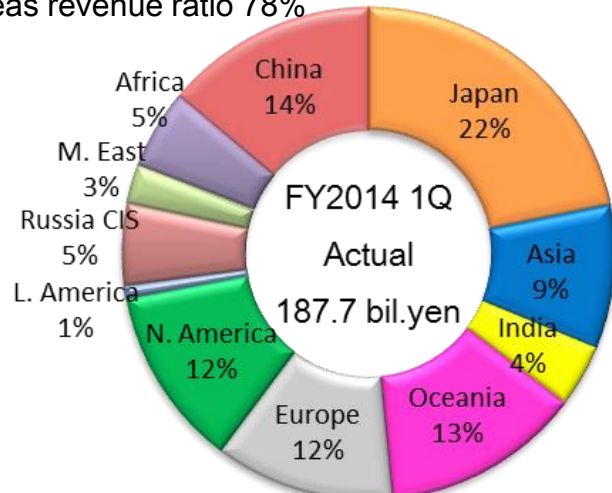
		FY2015 1Q	FY2014 1Q	change
Revenue		177.4	187.7	-6%
Operating profit		4.9	13.2	-63%
Income before income taxes		4.9	13.1	-62%
Net income attributable to owners of the parent		2.8	5.3	-47%
F X	Rate (YEN/US\$)	121.4	102.2	19.2
	Rate (YEN/EURO)	134.2	140.1	-5.9
	Rate (YEN/RMB)	19.6	16.4	3.2

- Overall revenue decreased by 10.3 billion yen (YoY94%) due to significant decrease of 11.3 billion yen (57%) in China, 6.1 billion yen (39%) in Russia and 5.2 billion yen (79%) in Oceania.
- On the other hand, revenue increased by 5.4 billion yen (125%) in N. America, 2.7 billion yen (107%) in Japan and 2.1 billion yen (144%) in the Middle East.

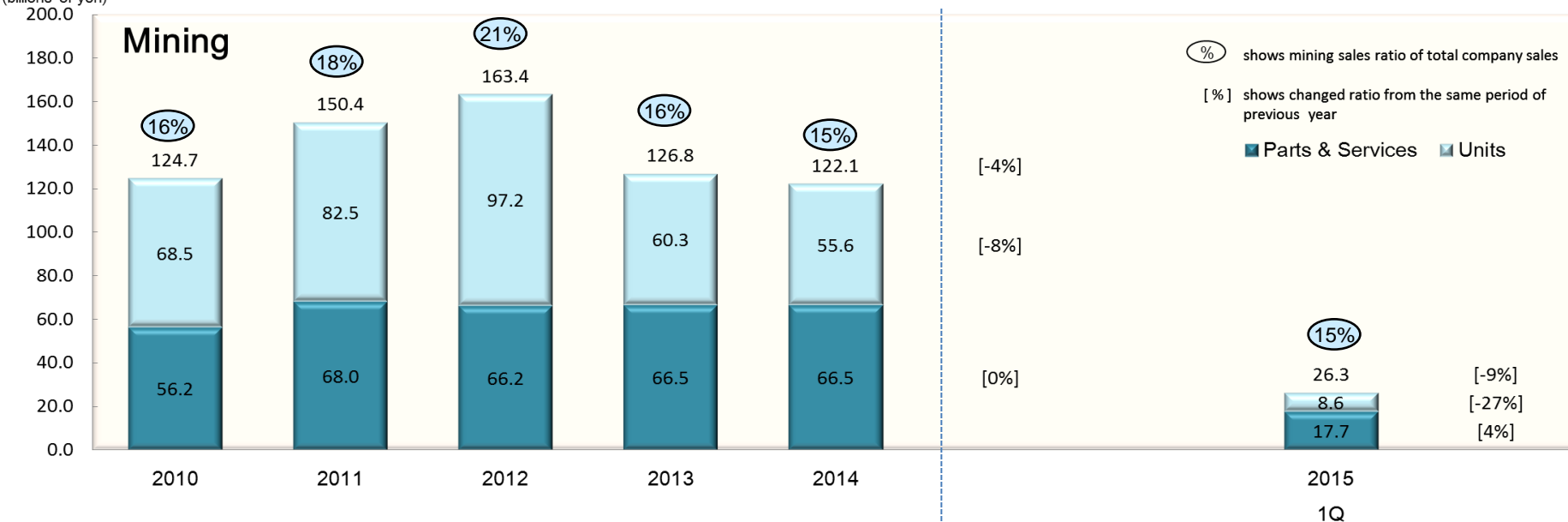
Overseas revenue ratio 75%



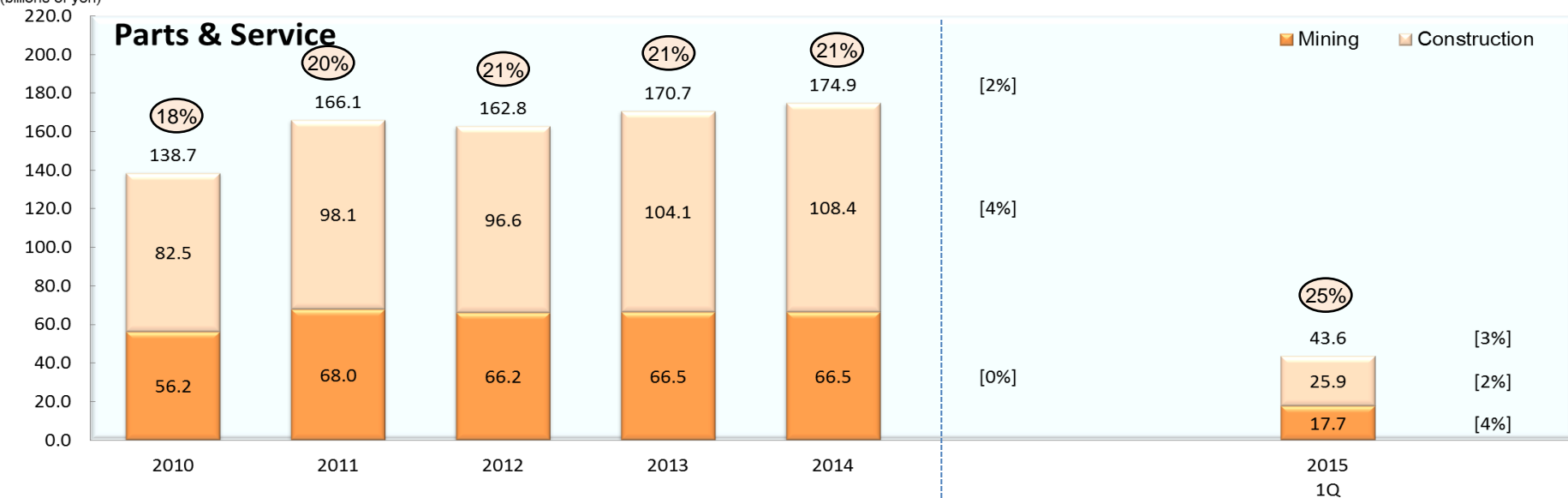
Overseas revenue ratio 78%



(billions of yen)



(billions of yen)



Operating profit in FY2015 1Q decreased by 63% (8.3 billion yen) compared to that of FY2014 to 4.9 billion yen due to the sales volume decrease, the large decrease in China and the regional & model sales mix.

(billions of yen)

	FY2015 1Q	FY2014 1Q	increase (decrease)	
			amount	%
Revenue	177.4	187.7	-10.3	-6%
Cost of Sales	(75.0%) 133.0	(73.6%) 138.2	-5.2	-4%
SGA expenses	(21.9%) 38.8	(19.4%) 36.3	2.5	7%
Other Income/expenses	-0.5	0.1	-0.6	-658%
Operating profit	(2.8%) 4.9	(7.1%) 13.2	-8.3	-63%
Financial income/expenses	-0.4	-0.6	0.2	-37%
Share of profits of investments accounted for using the equity method	0.4	0.5	-0.1	-19%
Income before income taxes	(2.8%) 4.9	(7.0%) 13.1	-8.1	-62%
Income taxes	1.7	6.0	-4.3	-72%
Net income	(1.8%) 3.3	(3.8%) 7.1	-3.8	-54%
Net income attributable to owners of the parent	(1.6%) 2.8	(2.8%) 5.3	-2.5	-47%
Comprehensive income	8.1	4.6	3.5	75%

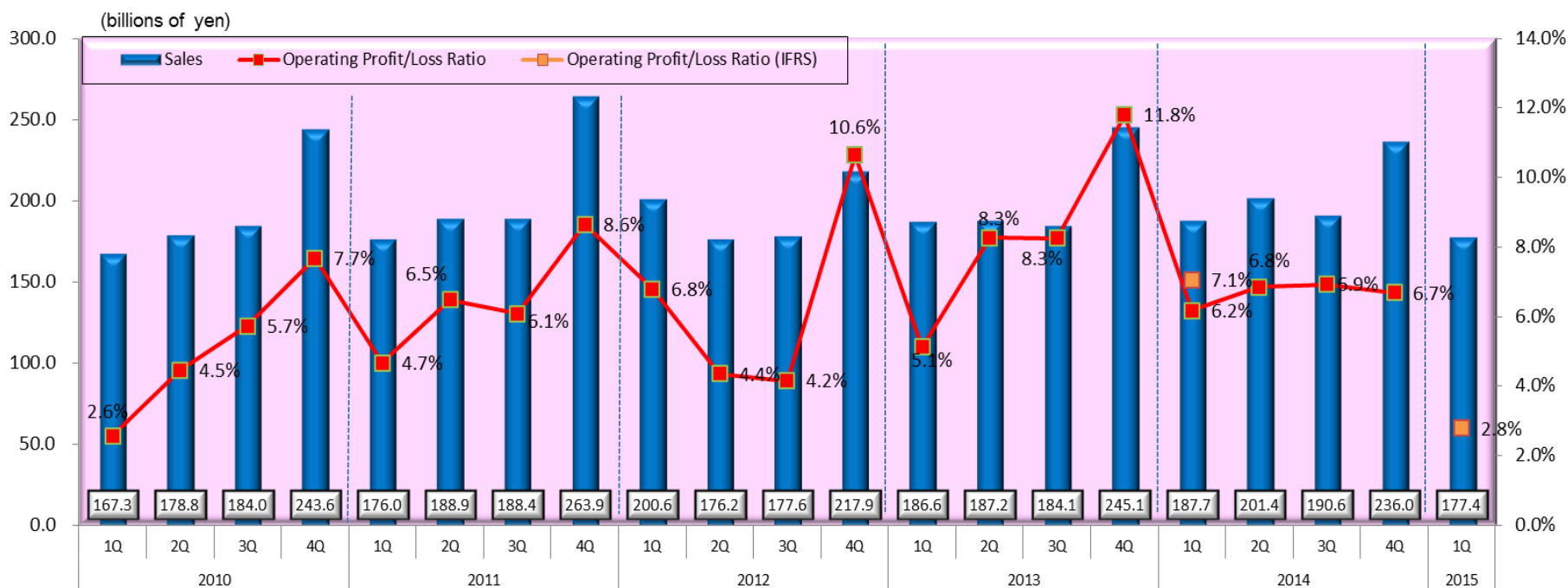
Summary of quarterly consolidated revenue and operating profit/loss (ratio)

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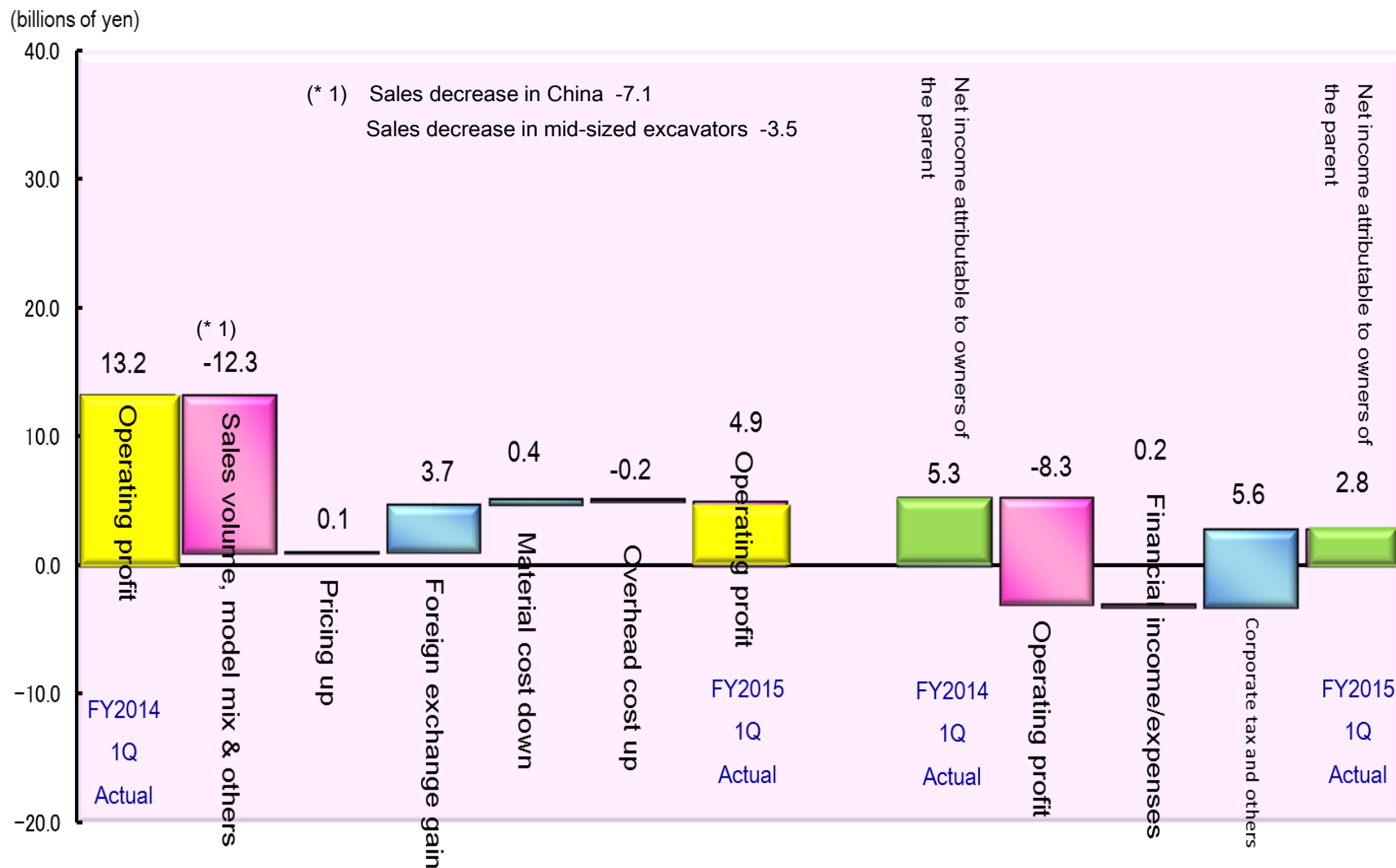
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(billions of yen)

	2010				2011				2012				2013				2014				2015
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
Sales	167.3	178.8	184.0	243.6	176.0	188.9	188.4	263.9	200.6	176.2	177.6	217.9	186.6	187.2	184.1	245.1	187.7	201.4	190.6	236.0	177.4
Operating profit/loss	4.3	8.0	10.6	18.7	8.2	12.2	11.5	22.8	13.6	7.7	7.4	23.2	9.6	15.5	15.2	28.9	11.6	13.8	13.2	15.8	
Operating profit/loss (IFRS)																	13.2				4.9



FX rate	2010				2011				2012				2013				2014				2015
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q
US\$	92.0	85.9	82.6	82.3	81.7	77.9	77.4	79.3	80.2	78.6	81.2	92.4	98.8	99.0	100.5	102.8	102.2	103.9	114.5	119.1	121.4
€	117.0	110.7	112.2	112.6	117.4	110.2	104.3	104.0	102.9	98.4	105.3	122.0	129.0	131.1	136.7	140.8	140.1	137.8	143.1	134.2	134.2
RMB	13.4	12.6	12.4	12.5	12.6	12.1	12.2	12.6	12.7	12.4	13.0	14.9	16.1	16.2	16.5	16.9	16.4	16.9	16.9	19.1	19.6

Operating profit decreased by 8.3 billion yen compared to that of the previous year due to the decreased sales volume and the regional & model sales mix, despite favorable foreign exchange rates.



- Total assets decreased by 22.4 billion yen and equity attributable to the owners of the parent ratio improved by 0.9% from the end of March 2015 to 41.4%.
- Interest bearing debt that excludes cash and cash equivalents improved by 21.5 billion yen from the end of March 2015.

(billions of yen)

	(A) FY15-1Q	(B) Mar '2015	(C) FY14-1Q	(A)-(B) change
Cash and cash equivalents	65.4	51.4	48.1	13.9
Trade receivables	194.0	231.5	265.1	-37.5
Inventories	317.3	313.5	319.2	3.8
Total current assets	630.3	639.0	680.0	-8.7
Total non-current assets	411.9	425.7	385.2	-13.8
Total assets	1,042.2	1,064.7	1,065.2	-22.4

Trade receivables inc. non-current	221.9	261.6	265.3	-39.7
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Inventories by products

Unit	100.8	101.5	104.8	-0.7
Parts	112.4	110.7	111.3	1.6
Raw materials, WIP and etc	104.2	101.3	103.1	2.9
Total inventories	317.3	313.5	319.2	3.8

On hand days(divided by net sales) (Days)

Trade receivables	101	117	120	-17
Inventories	144	140	145	4
Trade payables	56	62	62	-6
Net working capital	186	193	202	-7

	(D) FY15-1Q	(E) Mar '2015	(F) FY14-1Q	(D)-(E) change
Trade and other payables	213.2	230.4	213.1	-17.3
Bonds and borrowings	280.1	287.7	354.2	-7.6
Total current liabilities	543.7	566.8	610.2	-23.1
(Equity attributable to owners of the parent ratio)	(41.4%)	(40.5%)	(37.1%)	(0.9%)
Total equity	498.5	497.9	455.0	0.6
Total liabilities and equity	1,042.2	1,064.7	1,065.2	-22.4

	(26.9%)	(27.0%)	(33.2%)	(-0.1%)
Interest-bearing debt	280.1	287.7	354.2	-7.6
Cash and Cash equivalents	65.4	51.4	48.1	13.9
Interest-bearing debt, net	(20.6%)	(22.2%)	(28.7%)	(-1.6%)
Debt	214.7	236.2	306.1	-21.5

Net D/E Ratio	0.50	0.55	0.77	-0.05
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- Net cash provided by operating activities improved by 4.2 billion yen year on year to a positive 29.9 billion yen.
- Free cash flows improved by 16.3 billion yen to a positive 36.1 billion yen.

(billions of yen)

	FY2015 1Q		FY2014 1Q		change	
Net income		3.3		7.1		-3.8
Depreciation and amortization	12.2	8.9	16.8	9.7	-4.6	-0.8
(Increase)decrease in trade/lease receivables		45.0		30.5		14.5
(Increase)decrease in inventories		0.3		-0.2		0.5
(Increase)decrease in trade payables	30.3	-15.1	25.4	-4.9	4.9	-10.1
Others, net		-12.5		-16.4		3.9
Net cash provided by (used in) operating activities		29.9		25.7		4.2
Cash flow margin for operating activities		16.9%		13.7%		3.2%
Net cash provided by (used in) investing activities		6.2		-5.9		12.1
Free cash flows		36.1		19.8		16.3

II. Consolidated earnings forecast

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Global demand in FY2015 moved downwards 11% from the FY2014 actual to 162,000 units, which is a decrease of 8,000 units from the previous forecast because the demand in China in FY2015 moved downwards 39% from FY2014 actual to 18,000 units, a decrease of 5,000 from the previous forecast, and furthermore, the demand in Indonesia, Russia and CIS countries additionally decreased.

(in thousand of units)



year on year change by region

	'14	'15 Previous Forecast	'15 Latest Forecast
Total	-13%	-7%	-11%
Russia-CIS & E.Europe	-22%	-22%	-37%
Africa	+7%	+0%	+0%
Middle East	+9%	-7%	-7%
Latin America	-7%	-14%	-14%
Others	-3%	-12%	-15%
India	-1%	+13%	+13%
Indonesia	-25%	-1%	-25%
Others	-11%	+4%	+2%
Asia & Oceania	-11%	+6%	+0%
China	-40%	-22%	-39%
North America	+8%	+0%	+0%
Western Europe	+15%	-3%	-3%
Japan	-23%	-13%	-13%

The financial forecast for FY2015 will not be changed from the previous forecast based on the upturn in the FX forecast, despite the decline in global hydraulic excavator demand.

(billions of yen)

		FY2015 Forecast	FY2014 Actual	increase (decrease)	
				amount	%
Revenue		(810.0) 810.0	815.8	-5.8	-1%
Operating profit		(54.0) 54.0	63.1	-9.1	-14%
Income before income taxes		(49.0) 49.0	59.0	-10.0	-17%
Net income attributable to owners of the parent		(27.0) 27.0	26.0	1.0	4%
F X	Rate (YEN/US\$)	(115.0) 120.3	110.5	9.8	
	Rate (YEN/EURO)	(125.0) 131.0	138.3	-7.3	
	Rate (YEN/RMB)	(18.5) 19.1	17.6	1.5	
Cash dividend per share (yen)		(60) 60	60	0	

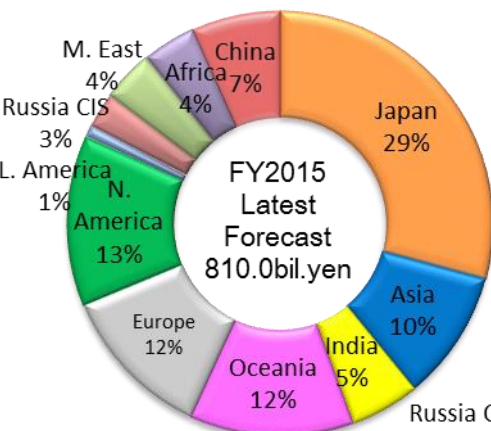
note : () shows previous forecast as of April 2015

Exchange rate for 2Q – 4Q of FY15

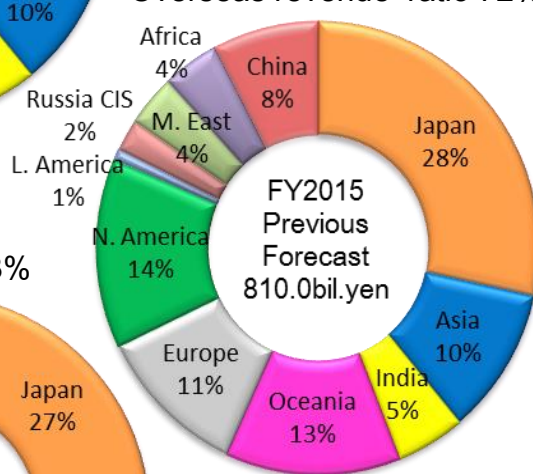
	() : previous rate
Yen / US\$	120.0 (115.0)
Yen / EURO	130.0 (125.0)
Yen / RMB	19.0 (18.5)

The revenue forecast for FY2015 will not be changed from the previous forecast despite an additional decrease of 7.8 billion yen in China and a decrease of 4.6 billion yen in Asia that result from a downward revision of the forecast of hydraulic excavators, but the decline is compensated for by the increase in sales in Japan and other regions.

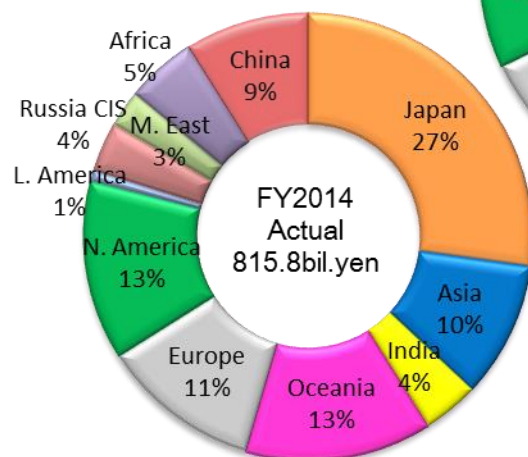
Overseas revenue ratio 71%



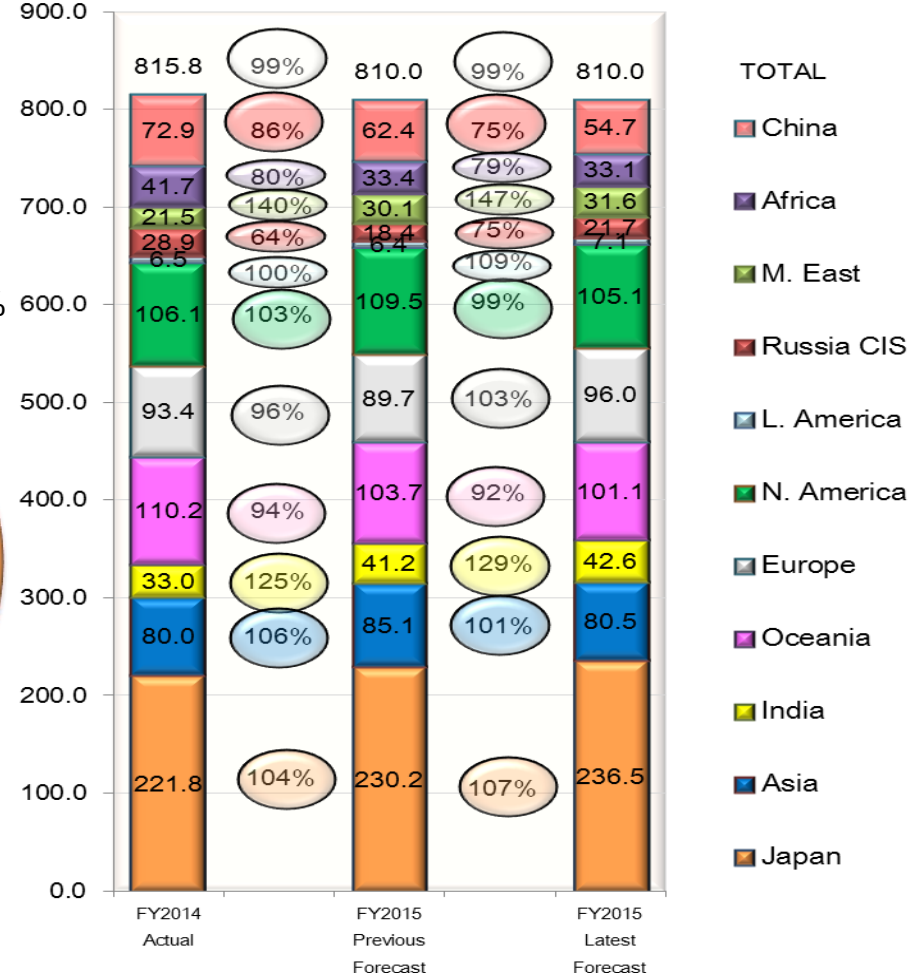
Overseas revenue ratio 72%



Overseas revenue ratio 73%



(billions of yen)
900.0



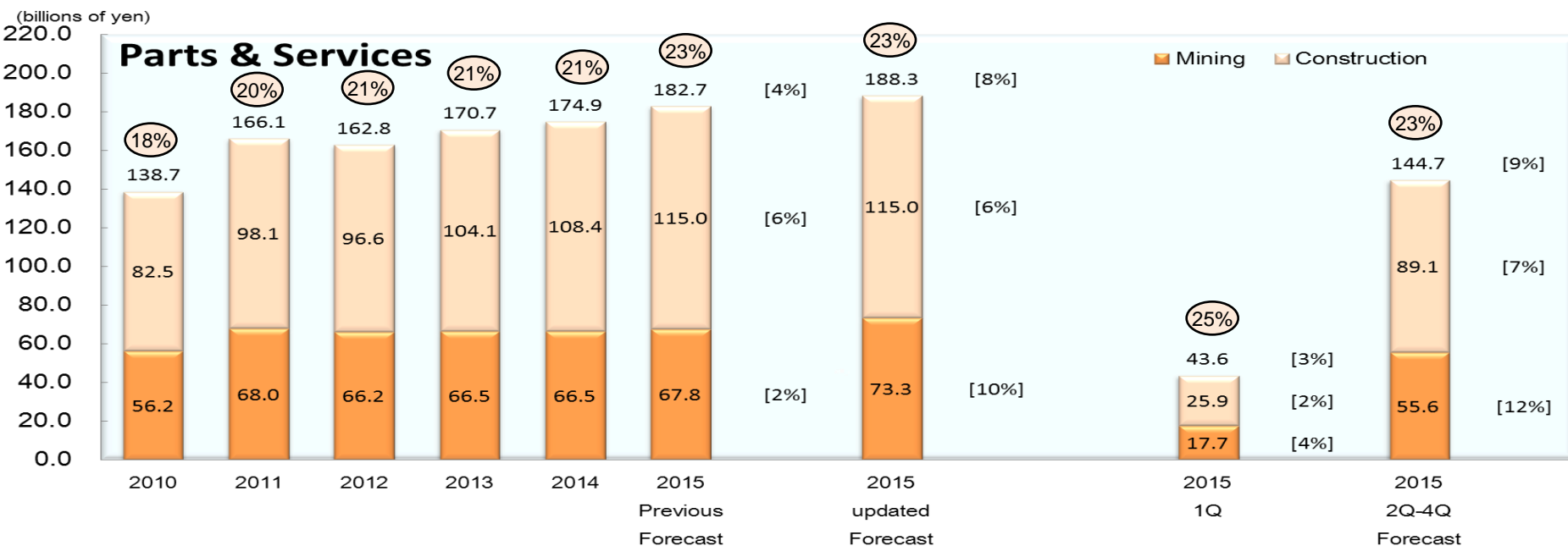
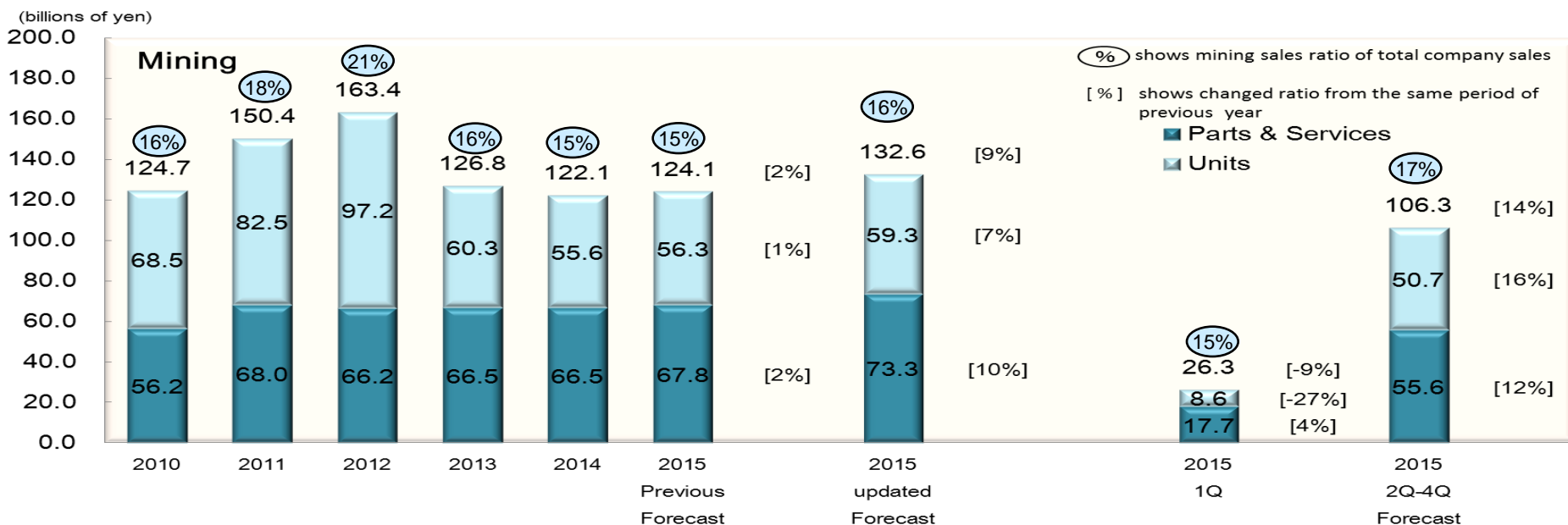
% year on year change

Mining / Parts & Service revenue forecast

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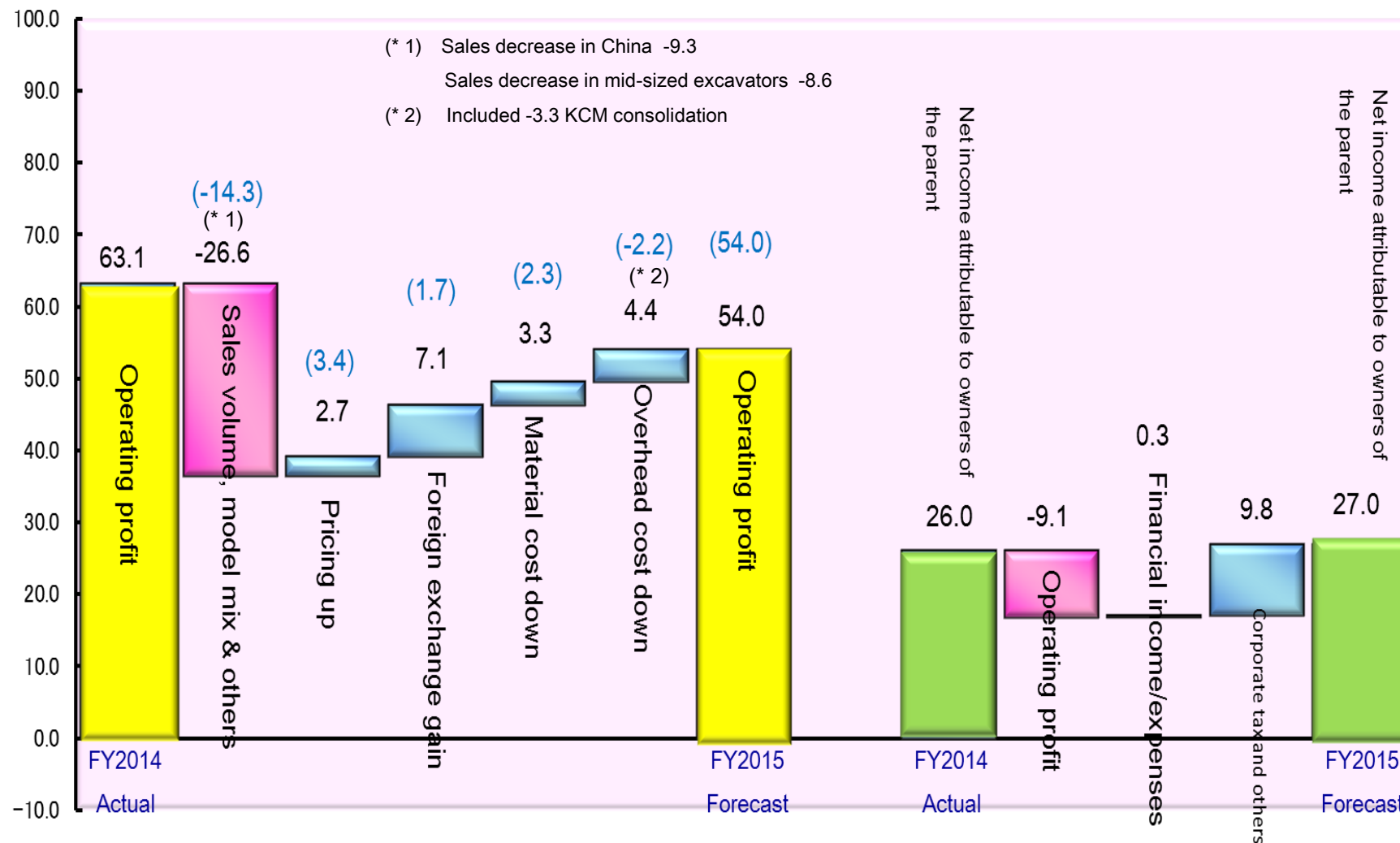
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Operating profit of FY2015 is forecasted to decrease by 9.1 billion yen compared to FY2014 actual, which is 54 billion yen, due to a large decrease in sales volume and worsening in product mix despite a continuing rise in the sales price and a reduction of material cost in addition to the FX gain and reduction of overhead costs.

(billions of yen)



[Cautionary Statement]

This material contains forward-looking statements that reflect management's views and assumptions in the light of information currently available with respect to certain future events, including expected financial position, operating results, and business strategies. Actual results may differ materially from those projected, and the events and results of such forward-looking assumptions cannot be assured.

Factors that may cause actual results to differ materially from those predicted by such forward-looking statements include, but are not limited to, changes in the economic conditions in the Company's principal markets; changes in demand for the Company's products, changes in exchange rates, and the impact of regulatory changes and accounting principles and practices.

END

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