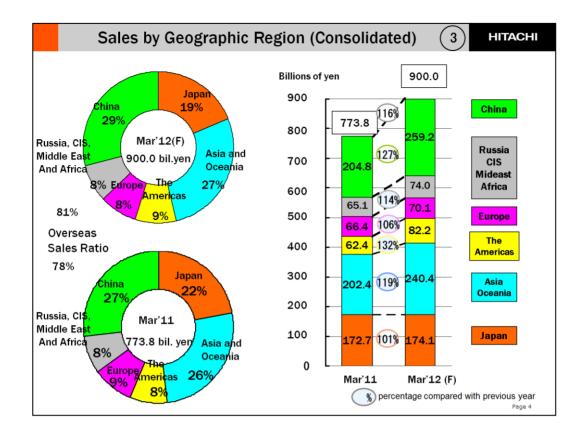


●Global demand for hydraulic excavators for FY2011 is expected to increase by 15%, year-on-year, to 263,000 units.

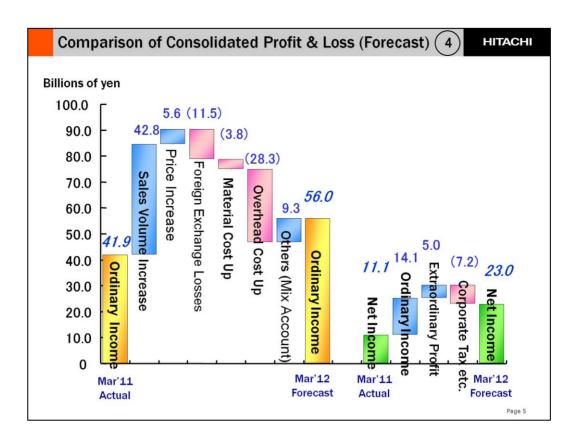
		Billions of yen		
		Mar'12	Mar'11	Change
		Forecast (A)	Actual (B)	(B/A)
Net sales		900.0	773.8	116%
Operating income		65.0	41.5	157%
Ordinary income		56.0	41.9	134%
Net income		23.0	11.1	207%
F X	Exchange rate (YEN/USD)	80.00	85.38	
	Forward exchange rate(YEN/USD)	80.00	86.75	
	Exchange rate (YEN/EUR)	115.00	112.13	
	Forward exchange rate (YEN/EUR)	115.00	115.29	
Cash dividends per share (yen)		30	20	10

- ●Net sales are expected to increase by 16%, the same growth rate as the global demand.
- ●Operating income is expected to increase by about 60%, year-on-year, to 65.0 bil.yen.
- Payment of dividends per share is expected to be 30 yen for FY2011 in total.



- ●The overseas sales ratio is expected to increase 3 percentage points to 81%.
- ●Net sales are expected to increase by 17% compared with the previous year without considering the negative impact of 52 bil. yen in foreign exchange.

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HITACHI

END



For further inquiries:

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