Annual Securities Report

51st term (from April 1, 2014 to March 31, 2015)

Hitachi Construction Machinery Co., Ltd.

[Cover]

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Annual Securities Report ("Yukashoken Hokokusho") Article 24, paragraph 1 of the Financial Instruments and Exchange Act of Japan Director, Kanto Local Finance Bureau June 23, 2015 51st term (from April 1, 2014 to March 31, 2015) Hitachi Kenki Kabushiki-Gaisha Hitachi Construction Machinery Co., Ltd. Yuichi Tsujimoto, President and Chief Executive Officer 2-5-1 Koraku, Bunkyo-ku, Tokyo +81-3-3830-8064 [Direct-dialing] Yusuke Araki, General Manager, Legal Dept. 2-5-1 Koraku, Bunkyo-ku, Tokyo +81-3-3830-8064 [Direct-dialing] Yusuke Araki, General Manager, Legal Dept. Tokyo Stock Exchange, Inc. 2-1, Nihonbashi Kabutocho, Chuo-ku, Tokyo

| Part | I Information on the Company | 4 |
|------|--|----|
| I. | Overview of the Company | 4 |
| 1 | Key Financial Data | 4 |
| 1 | (1) Five-Year Financial Data | |
| | (2) Non-consolidated financial data | |
| 2 | 2. History | |
| | . Description of Business | |
| | Information on Affiliates | |
| 5 | Employees | |
| | (1) Consolidated basis | |
| | (2) The Company(3) Description of the labor union | |
| п | Business Overview. | |
| | | |
| 1 | . Summary of Business Results | |
| | (1) Business results | |
| | (2) Cash flows | |
| 2 | (3) Parallel disclosure Production, Orders Received and Sales | |
| 2 | (1) Production result | |
| | (2) Orders received | |
| | (3) Sales results | |
| 3 | S. Issues to Be Addressed | |
| | Basic Policy on Control of the Company | |
| 5 | 5. Business Risks | |
| | (1) Market conditions | |
| | (2) Foreign currency exchange rate fluctuations | |
| | (3) Fluctuations in financial markets | |
| | (4) Procurement and production | |
| | (5) Credit management(6) Public laws and tax practices | |
| | (7) Product liability | |
| | (7) Floadet hability | |
| | (9) Information security, intellectual property and other matters. | |
| | (10) Natural disasters | |
| 6 | 5. Important Business Contracts, etc | |
| | (1) Business alliance contracts | 25 |
| | (2) Technical collaboration contracts | |
| | (3) Stock transfer contract | |
| _ | (4) Other contract | |
| 7 | . Research and Development Activities | |
| 8 | Analysis of Financial Condition and Results of Operations and Cash Flows (1) Similar for the second se | |
| | Significant accounting policies and estimates Analysis of operating results for the year ended March 31, 2015 | |
| | (2) Analysis of operating results for the year ended watch 51, 2015 | |
| | (3) Factors that have matching receiving results.(4) Capital resources and liquidity. | |
| ш | Property, Plant and Equipment | |
| | | |
| | Overview of Capital Investment | |
| 2 | Major Property, Plant and Equipment | |
| | (1) The Company(2) Domestic subsidiaries | |
| | (2) Domestic subsidiaries(3) Foreign subsidiaries | |
| 3 | Plan for New Capital Investment and Disposal of Property, Plant and Equipment | |
| • | (1) Significant capital investment | |
| | (2) Disposal of significant property, plant and equipment | |
| IV | Information on the Company | |
| | | |
| 1 | . Information on the Company's Stock, etc | |
| | Total number of shares, etc. Information on subscription rights to charge | |
| | (2) Information on subscription rights to shares | |

<u>Contents</u>

| (3) Information on moving strike convertible bonds, etc. | 35 |
|--|------|
| (4) Information on shareholder right plans | |
| (5) Changes in the total number of issued shares and the amount of common stock and other | 35 |
| (6) Composition of shareholders | |
| (7) Major shareholders | 36 |
| (8) Information on voting rights | 37 |
| (9) Details of stock option plans | 38 |
| 2. Information on Acquisition, etc., of Treasury Stock | 40 |
| (1) Acquisition of treasury stock resolved at the Shareholders' Meeting | 40 |
| (2) Acquisition of treasury stock resolved at the Board of Directors meetings | |
| (3) Details of acquisition of treasury stock not based on the resolutions at the Shareholders' Meeting or the Board of Directors meetings | |
| (4) Status of the disposition and holding of acquired treasury stock | |
| 3. Dividend Policy | |
| 4. Changes in Share Prices | |
| (1) Highest and lowest share prices in each of the recent 5 years | |
| (2) Highest and lowest share prices in each of the recent 6 months | |
| 5. Directors and Executive Officers | |
| (1) Directors | |
| (2) Executive Officers | 46 |
| 6. Corporate Governance | |
| (1) Corporate governance | |
| (2) Audit fees | |
| V. Financial Information | .57 |
| 1. Consolidated Financial Statements, etc. | 58 |
| 2. Non-consolidated Financial Statements, etc. | 111 |
| VI. Overview of Operational Procedures for Shares of the Company | 128 |
| VII. Reference Information of the Company | 129 |
| 1. Information about Parent Company, etc. of the Company | .129 |
| 2. Other Reference Information | 129 |
| Part II Information about Company Which Provides Guarantee to the Company | 130 |

Part I Information on the Company

I. Overview of the Company

1. Key Financial Data

(1) Five-Year Financial Data

| | Millions | of yen, unless o | therwise stated | |
|--|--------------------|-----------------------|-----------------------|--|
| | IFRS | | | |
| | Transition date | 50 th term | 51 st term | |
| As of the transition date and as of and years ended | April 1, 2013 | March 31, 2014 | March 31, 2015 | |
| Revenue | - | 802,988 | 815,792 | |
| Income before income taxes | - | 60,252 | 58,953 | |
| Net income attributable to owners of the parent | - | 35,747 | 26,023 | |
| Comprehensive income attributable to owners of the parent | - | 54,409 | 45,782 | |
| Total equity attributable to owners of the parent | 351,006 | 397,004 | 431,227 | |
| Total assets | 1,086,411 | 1,101,114 | 1,064,673 | |
| Equity per share attributable to owners of the parent (Yen) | 1,656.40 | 1,868.17 | 2,028.57 | |
| EPS attributable to owners of the parent Net income per share (Basic) (Yen) | _ | 168.30 | 122.44 | |
| Net income per share (Diluted) (Yen) | - | 168.24 | 122.42 | |
| Equity attributable to owners of the parent ratio (%) | 32.3 | 36.1 | 40.5 | |
| Return on equity attributable to owners of the parent (%) | - | 9.6 | 6.3 | |
| Price earnings ratio (Times) | - | 11.81 | 17.17 | |
| Net cash provided by operating activities | — | 80,284 | 106,229 | |
| Net cash used in investing activities | - | (41,172) | (17,976) | |
| Net cash used in financing activities | - | (55,694) | (96,294) | |
| Cash and cash equivalents at end of period | - | 53,672 | 51,433 | |
| Employees (Number) | 20,440 | 20,911 | 21,126 | |
| [The average number of temporary employees for the year] | [5,186] | [4,531] | [3,920] | |

(Notes) 1. Revenue is presented exclusive of consumption tax.

 The consolidated financial statements are prepared in accordance with International Financial Reporting Standards (hereinafter, "IFRS") from the 51st term.

| <u> </u> | | | | or yen, unless o | uner wise stated | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|
| Fiscal year | Japan GAAP | | | | | |
| i iscai yeai | 47 th term | 48 th term | 49 th term | 50 th term | 51 st term | |
| As of and years ended | March 31, 2011 | March 31, | March 31, | March 31, | March 31, 2015 | |
| | - | 2012 | 2013 | 2014 | | |
| Net sales | 773,769 | 817,143 | 772,355 | 802,988 | 815,792 | |
| Ordinary income | 41,912 | 51,711 | 36,391 | 53,671 | 52,738 | |
| Net income | 11,088 | 23,036 | 23,464 | 28,939 | 22,945 | |
| Comprehensive income | 12,211 | 29,160 | 57,944 | 57,607 | 55,406 | |
| Net assets | 348,986 | 368,777 | 416,671 | 447,640 | 490,996 | |
| Total assets | 944,370 | 1,086,116 | 1,099,901 | 1,087,191 | 1,047,872 | |
| Net assets per share (Yen) | 1,447.52 | 1,522.86 | 1,704.34 | 1,827.59 | 1,975.73 | |
| Net income per share (Yen) | 52.44 | 108.88 | 110.77 | 136.24 | 107.95 | |
| Net income per share after adjustment for dilution (Yen) | 52.41 | 108.86 | 110.75 | 136.20 | 107.94 | |
| Equity ratio (%) | 32.4 | 29.7 | 32.8 | 35.7 | 40.1 | |
| Return on equity (%) | 3.6 | 7.3 | 6.9 | 7.7 | 5.7 | |
| Price earnings ratio (Times) | 39.72 | 16.82 | 18.31 | 14.59 | 19.47 | |
| Net cash provided by operating activities | 27,395 | 11,088 | 59,965 | 92,324 | 109,303 | |
| Net cash used in investing activities | (20,768) | (39,044) | (37,080) | (36,724) | (13,549) | |
| Net cash provided by (used in) financing activities | 14,646 | 34,857 | (42,700) | (72,174) | (103,822) | |
| Cash and cash equivalents at end of period | 74,710 | 81,059 | 66,622 | 53,676 | 51,433 | |
| Employees (Number) | 20,204 | 21,814 | 20,440 | 20,911 | 21,126 | |
| [The average number of temporary employees for the year] | [3,602] | [4,833] | [5,186] | [4,531] | [3,920] | |

Millions of yen, unless otherwise stated

(Notes) 1. Net sales are presented exclusive of consumption tax.

2. Financial information based on Japan GAAP for the 51st term was not audited pursuant to Article 193-2, paragraph 1 of the Financial Instruments and Exchange Act.

(2) Non-consolidated financial data

Millions of yen, unless otherwise stated

| | 47 th term | 48 th term | 49 th term | 50 th term | 51 st term |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Fiscal year-end | March 31, 2011 | March 31, 2012 | March 31, 2013 | March 31, 2014 | March 31, 2015 |
| Net sales | 368,525 | 454,377 | 406,001 | 391,154 | 393,035 |
| Ordinary income | 5,703 | 15,626 | 942 | 16,548 | 8,749 |
| Net income (loss) | (317) | 11,386 | 6,230 | (556) | 3,860 |
| Common stock | 81,577 | 81,577 | 81,577 | 81,577 | 81,577 |
| Number of shares issued (Shares | 215,115,038 | 215,115,038 | 215,115,038 | 215,115,038 | 215,115,038 |
| Net assets | 247,673 | 253,016 | 230,966 | 224,425 | 217,006 |
| Total assets | 513,348 | 595,712 | 568,928 | 543,167 | 516,273 |
| Net assets per share (Yen) | 1,167.58 | 1,190.88 | 1,086.32 | 1,052.46 | 1,017.23 |
| Dividends per share (Yen [Of the above, interim dividends per share] |) 20.00 [10.00] | 30.00 [15.00] | 40.00 [20.00] | 50.00 [25.00] | 60.00 [30.00] |
| Net income (loss) per share (Yen) |) (1.50) | 53.81 | 29.41 | (2.62) | 18.16 |
| Net income per share after adjustment for dilution (Yen) | | 53.80 | 29.41 | _ | 18.16 |
| Equity ratio (%) | 48.1 | 42.3 | 40.5 | 41.2 | 41.9 |
| Return on equity (%) | (0.1) | 4.6 | 2.6 | (0.2) | 1.8 |
| Price earnings ratio (Times) |) – | 34.03 | 68.96 | _ | 115.75 |
| Dividend payout ratio (%) |) – | 55.75 | 136.01 | - | 330.40 |
| Employees (Number) | 4,308 | 4,901 | 4,530 | 4,756 | 4,704 |
| [The average number of temporary employees for the year] | [742] | [1,082] | [1,121] | [1,040] | [839] |

(Notes) 1. Net sales are presented exclusive of consumption tax.

2. "Net income per share after adjustment for dilution" for the 47th and 50th terms are not presented because net loss was recorded for the terms while the Company had dilutive shares.
 3. Price earnings ratio and dividend payout ratio for the 47th and 50th terms are not presented because net loss was recorded for the terms.

2. History

The Company was originally established on October 1, 1970. In October 1973, the Company merged with Sagami Kogyo Co., Ltd. (established on January 30, 1951 with capital stock of ¥50 million) to change the par value of the shares from ¥500 to ¥50.

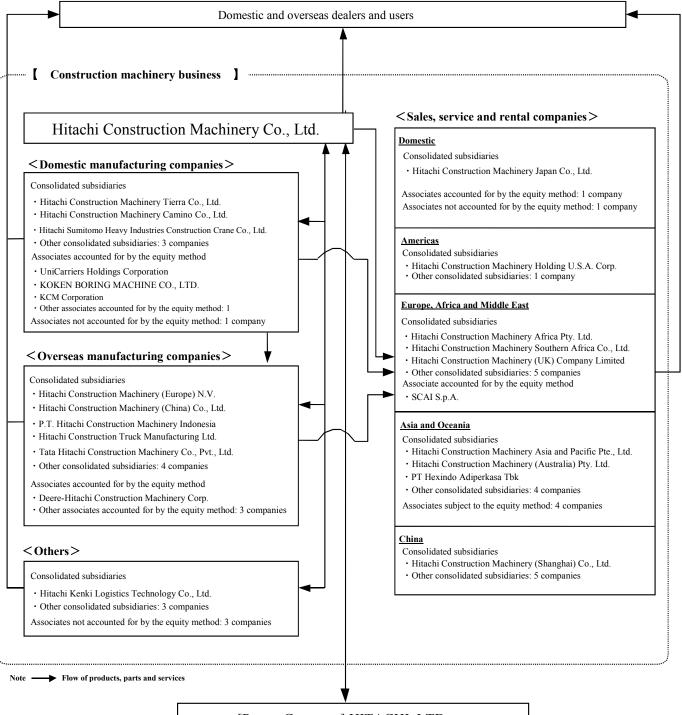
| December 1955 | Establishment of Hitachi Construction Machinery Service Co., Ltd. as a subsidiary of Hitachi Ltd. |
|----------------|--|
| April 1965 | Establishment of (former) Hitachi Construction Machinery Co., Ltd. through amalgamation of Hitachi Construction Machinery Service Co., Ltd. and the construction machinery sales divisions of Hitachi, Ltd. |
| November 1969 | Hitachi, Ltd.'s construction machinery manufacturing division split off from the parent company and established, with the Adachi and Tsuchiura works, Hitachi Construction Machinery Manufacturing Co., Ltd. |
| October 1970 | Hitachi Construction Machinery Co., Ltd. established through amalgamation of Hitachi Construction Machinery Manufacturing Co., Ltd. and (former) Hitachi Construction Machinery Co., Ltd., with capital of ¥3.8 billion. |
| August 1972 | Established Hitachi Construction Machinery (Europe) N.V. in the Netherlands. (Currently a consolidated subsidiary) |
| October 1973 | Amalgamation with Sagami Kogyo Co., Ltd. (capital stock of ¥50 million). Par value of shares was changed from ¥500 to ¥50. Capital increased to ¥3.85 billion. |
| March 1974 | Adachi Works incorporated into Tsuchiura Works in order to strengthen the manufacturing ability based on the Government policy of plant relocation. |
| July 1979 | Established Hitachi Construction Machinery Camino Co., Ltd. (Currently a consolidated subsidiary) |
| December 1981 | Listed on the Second Section of the Tokyo Stock Exchange |
| August 1984 | Established Hitachi Construction Machinery Asia and Pacific Pte. Ltd. in Singapore (Currently a consolidated subsidiary) |
| June 1988 | Established Deere-Hitachi Construction Machinery Corp. in the United States (Currently an equity- method associate) |
| September 1989 | Listed on the First Section of the Tokyo Stock Exchange |
| January 1990 | Acquired management rights of Hitachi Construction Machinery Tierra Co., Ltd. (Currently a consolidated subsidiary) |
| January 1990 | Listed on the First Section of the Osaka Securities Exchange |
| May 1991 | Established P.T. Hitachi Construction Machinery Indonesia (Currently a consolidated subsidiary) |
| December 1991 | Acquired management rights of Niigata Material Co., Ltd. (Currently a consolidated subsidiary) |
| April 1995 | Established Hitachi Construction Machinery (China) Co., Ltd. (Currently a consolidated subsidiary) |
| June 1997 | Invested in P.T. Hexindo Adiperkasa Tbk in Indonesia (Currently a consolidated subsidiary) |
| October 1998 | Acquired management rights of Hitachi Construction Truck Manufacturing Ltd. in Canada. (Currently a consolidated subsidiary) |
| July 2002 | Established Hitachi Sumitomo Heavy Industries Construction Crane Co., Ltd. (Currently a consolidated subsidiary) |
| June 2005 | Acquired management rights of TCM Corporation |
| April 2007 | Acquired management rights of Yamanashi Hitachi Construction Machinery Co., Ltd. |
| December 2007 | Established Hitachi Construction Machinery Leasing (China) Co., Ltd. in China. (Currently a consolidated subsidiary) |
| April 2008 | Established Hitachi Construction Machinery Japan, Inc. (Former Hitachi Construction Machinery REC Co., Ltd.) (Currently a consolidated subsidiary) |
| September 2008 | Established P.T. HEXA FINANCE INDONESIA (Former P.T. Hitachi Construction Machinery Finance (Indonesia)). |
| October 2008 | Merged Hitachi Kenki FineTech Co., Ltd. into the Company. |
| July 2009 | Acquired management rights of Shintohoku Metal Co., Ltd. (Currently a consolidated subsidiary) |
| July 2009 | Acquired management rights of Wenco International Mining Systems Ltd. in Canada (Currently a consolidated subsidiary) |
| December 2009 | TCM Corporation became a wholly owned subsidiary through an exchange of shares |
| March 2010 | Established Hitachi Construction Machinery Eurasia Sales LLC in Russia. (Currently a consolidated subsidiary) |
| March 2010 | Acquired management rights of Tata Hitachi Construction Machinery Co., Pvt., Ltd. in India. (Currently a consolidated subsidiary) |
| April 2010 | Acquired the wheel loader business of TCM Corporation through absorption-type company split. |
| October 2010 | Established Hitachi Construction Machinery Africa Pty. Ltd. in South Africa. (Currently a |

| | consolidated subsidiary) |
|---------------|--|
| March 2011 | Established Hitachi Construction Machinery Middle East Corp. FZE in UAE. (Currently a consolidated subsidiary) |
| April 2011 | Established Hitachi Construction Machinery Eurasia Manufacturing LLC in Russia. (Currently a consolidated subsidiary) |
| December 2011 | Hitachi Construction Machinery Tierra Co., Ltd. became a wholly owned subsidiary through an exchange of shares (Currently a consolidated subsidiary) |
| April 2012 | Merged Hitachi Kenki Business Frontier Co., Ltd. into the Company. |
| April 2012 | Spun off and transferred the Company's sales/service business in Japan to Hitachi Construction Machinery Japan Co., Ltd. |
| August 2012 | Transferred all shares of TCM Corporation |
| October 2012 | Merged Tsukuba Tech Co., Ltd. into the Company |
| April 2013 | Hitachi Kenki Logistics Technology Co., Ltd. became a wholly owned subsidiary through an exchange of shares (Currently a consolidated subsidiary) |
| May 2013 | Transferred all shares of Yamanashi Hitachi Construction Machinery Co., Ltd. |
| March 2014 | Shintohoku Metal Co., Ltd. became a wholly owned subsidiary. (Currently a consolidated subsidiary) |
| March 2015 | Transferred 70% of shares of P.T. HEXA FINANCE INDONESIA owned by the Company. (Currently an equity-method associate) |

3. Description of Business

The consolidated group (hereinafter referred to as the "HCM Group") consists of the Company, its parent company, its 43 consolidated subsidiaries and its 19 associates. Its business involves the manufacturing, sales, service and leasing of construction machinery.

The structure of the HCM Group business is as follows:



[Parent Company] HITACHI, LTD.

(Manufacture, sales and services of electric machinery and appliances, etc.)

4. Information on Affiliates

| Entity name | Business location | Common stock, investments (Millions of yen, unless otherwise stated) | Principal business activities | Percentage of voting rights holding [held] (%) | Relationship |
|---|---------------------------------|--|---|--|--|
| [Parent of the Company] Hitachi, Ltd. (Note 1) (Note 2) (Note 3) | Chiyoda-ku, Tokyo | 458,791 | Manufacture, sales and service of electric machinery and equipment and various products | 51.5 [0.6] | The Company lends and borrows money and has land lease transactions with the entity. The Company also pays brand value royalty. |
| [Consolidated subsidiaries] Hitachi Construction Machinery Tierra Co., Ltd. (Note 4) | Koka-city, Shiga | 1,441 | Construction machinery | 100.0 | The entity manufactures and sells some of the Company's construction machinery products, and the Company purchases the products. The Company also lends and borrows money and leases land. |
| Hitachi Construction Machinery Camino Co., Ltd. | Higashine- city, Yamagata | 400 | Construction machinery | 100.0 | The entity manufactures some of the Company's construction machinery products. The Company lends money. |
| Hitachi Sumitomo Heavy Industries Construction Crane Co., Ltd. | Taitou-ku, Tokyo | 4,000 | Construction machinery | 50.0 | The entity manufactures and sells some of the Company's construction machinery products, and the Company sells parts to the entity. The Company also lends and borrows money. |
| Hitachi Construction Machinery Japan Co., Ltd. (Note 4) (Note 5) | Soka-city, Saitama | 5,000 | Construction machinery | 100.0 | The Company sells construction machinery products to the entity. The Company also lends and borrows money. 2 Directors of the Company concurrently hold position of directors or officers. |
| Hitachi Construction Truck Manufacturing Ltd. (Note 4) | Guelph, Ontario, Canada | (Thousands of US dollars) 84,100 | Construction machinery | 100.0 | The entity manufactures, sells and provides services relating to some of the Company's construction machinery products, and the Company purchases the products. The Company also lends money. 1 Director of the Company concurrently holds the position of director or officer. |

| | | Common | | _ | |
|--|-----------------------------------|--|----------------------------------|--|--|
| Entity name | Business location | stock, investments (Millions of yen, unless otherwise stated) | Principal business activities | Percentage of voting rights holding [held] (%) | Relationship |
| Hitachi Construction Machinery (Europe) N.V. (Note 4) | Oosterhout, The Netherlands | (Thousands of Euro) 70,154 | Construction machinery | 98.9 | The entity manufactures, sells and provides services relating to some of the Company's construction machinery products in Europe, and the Company sells the construction machinery products to the entity. 3 Directors of the Company concurrently hold the position of director or officer. |
| Hitachi Construction Machinery (China) Co., Ltd. (Note 4) | Hefei Anhui, China | (Thousands of RMB) 1,500,000 | Construction machinery | 81.3 | The entity manufactures, sells and provides services relating to some of the Company's construction machinery products in China, and the Company sells products to the entity. 4 Directors of the Company concurrently hold the position of director or officer. |
| Hitachi Construction Machinery Asia and Pacific Pte. Ltd. | Pioneer Walk, Singapore | (Thousands of US dollars) 25,633 | Construction machinery | 100.0 | The entity organizes sales and services of construction machinery products of the Company in Southeast Asia and Oceania region, and the Company sells products to the entity. 1 Director of the Company concurrently holds position of director or officer. |
| P.T. Hitachi Construction Machinery Indonesia (Note 2) | Bekasi, Indonesia | (Thousands of US dollars) 17,200 | Construction machinery | 82.0 (33.9) | The entity manufactures and sells some of the Company's construction machinery products and parts in the ASEAN region, and the Company provides guarantees in respect of loans. 2 Directors of the Company concurrently hold the position of director or officer. |
| Hitachi Construction Machinery (Shanghai) Co., Ltd. | Shanghai, China | (Thousands of RMB) 66,224 | Construction machinery | 54.4 | The entity sells and provides services relating to construction machinery products of the Company in China, and the Company sells parts to the entity. 3 Directors of the Company concurrently hold the position of director or officer. |

| Entity name | Business location | Common stock, investments (Millions of yen, unless otherwise stated) | Principal business activities | Percentage of voting rights holding [held] (%) | Relationship |
|--|---|--|---|--|---|
| Hitachi Construction Machinery Leasing (China) Co., Ltd. (Note 2) (Note 4) | Shanghai, China | (Thousands of RMB) 1,103,578 | Construction machinery | 85.3 (24.5) | The entity leases construction machinery products of the Company in China, and the Company provides guarantees in respect of loans. 3 Directors of the Company concurrently hold the position of director or officer. |
| Tata Hitachi Construction Machinery Co., Pvt., Ltd. | Bangalore, Karnataka, India | (Millions of Indian Rupees) 1,000 | Construction machinery | 60.0 | The entity manufactures and sells construction machinery products of the Company in India. 1 Director of the Company concurrently holds the position of director or officer. |
| Hitachi Construction Machinery Australia Pty. Ltd. (Note 5) | Greystanes, New South Wales, Australia | (Thousands of Australian Dollars) 22,741 | Construction machinery | 80.0 | The entity sells and provides services relating to construction machinery products of the Company in Australia, and the Company sells parts to the entity. 1 Director of the Company concurrently holds the position of director or officer. |
| 30 other consolidated subsidiaries | _ | - | _ | _ | _ |
| [Equity-method associates] KOKEN BORING MACHINE CO., LTD. (Note 1) | Toshima-ku, Tokyo | 1,165 | Construction machinery | 25.6 | The entity purchases products from the Company. The Company mutually cooperates with the entity in the environmental business. |
| Deere-Hitachi Construction Machinery Corp. | Kernersville, North Carolina, U.S.A. | (Thousands of US dollars) 108,800 | Construction machinery | 50.0 | The entity organizes manufacturing, sales and service of some of the construction machinery products of the Company in the Americas region. 1 Director of the Company concurrently holds the position of director or officer. |
| UniCarriers Holdings Corporation | Shinagawa- ku, Tokyo | 18,750 | Industrial vehicles, special vehicles, parts service and rental | 26.7 | The entity sells and provides services relating to some of the construction machinery products of the Company, and subsidiaries of the Company sell products to the entity. 1 Director of the Company concurrently holds the position of director or officer. |
| 11 other affiliates | - | | _ | - | - |

(Notes) 1. The entity issues an Annual Securities Report.

^{2.} The percentages in parentheses under "Percentage of voting rights holding [held]" represent indirect ownership out

of the total percentage noted above.

- 3. The Company participates in the cash pooling system of the Hitachi Group which aims at centralized management of funds, and the financial arrangements are made on a daily basis. Interest rates on deposits and borrowing of funds are decided considering the market interest rates. No collateral is provided.
- 4. The entity is the Specified Subsidiary.
- 5. Revenue of Hitachi Construction Machinery Japan Co., Ltd and Hitachi Construction Machinery (Australia) Pty. Ltd. (excluding revenue from intercompany transactions within the HCM Group) exceeds 10% of the consolidated revenue.

Major financial information Hitachi Construction Machinery Japan., Ltd. (Millions of yen) 1) Revenue 160,069 2) Income before income taxes 14,227 3) Net income 9,217 4) Total equity 22,963 5) Total assets 93,429 Hitachi Construction Machinery Australia Pty. Ltd. (Millions of yen) 1) Revenue 88,306 2) Income before income taxes 7,854 3) Net income 4,073 4) Total equity 36,759 5) Total assets 63,380

5. Employees

(1) Consolidated basis

(As of March 31, 2015)

| Name of segment | Number of employees | | |
|------------------------|---------------------|--|--|
| Construction Machinery | 21,126 (3,920) | | |
| Total | 21,126 (3,920) | | |

(Notes) 1. The number of employees is the number of full-time employees.

2. The numbers in parentheses represent the average number of temporary employees for the year, which is not included in the number of employees.

(2) The Company

(As of March 31, 2015)

| Number of employees | Average age | Average length of service | Average annual salary |
|---------------------|-------------|---------------------------|-----------------------|
| 4,704 (839) | 37.3 | 13.6 years | ¥6,634,000 |

| Name of segment | Number of employees |
|------------------------|---------------------|
| Construction Machinery | 4,704 (839) |
| Total | 4,704 (839) |

(Notes) 1. The number of employees is the number of full-time employees.

2. Average annual salary includes bonuses and extra wages.

3. The numbers in parentheses represent the average number of temporary employees for the year, which is not included in the number of employees.

(3) Description of the labor union

The labor union of the Company, named as Hitachi Construction Machinery Labor Union, belongs to the Hitachi Group Workers Union Federation. Certain entities within the HCM Group have each labor union that was established independently and belongs to an upper organization of labor union. The relationship with the labor union has been stable and smooth.

II. Business Overview

1. Summary of Business Results

The HCM Group adopted IFRS for its consolidated financial statements with the year ended March 31, 2015. Figures reported for the year ended March 31, 2014 were reclassified in accordance with IFRS for comparison analysis.

Any forward-looking statements in this report are based on the judgement of the HCM Group as of March 31, 2015.

(1) Business results

In the global economy during the consolidated fiscal year under review, the US economy steadily recovered underpinned by increased consumption and capital investment and the Japanese economy also maintained a gradual recovery underpinned by revived production and improvement in the employment situation.

In Europe, the UK economy continued to recover, and the German economy gradually improved owing to a decrease in the unemployment rate. In Russia, the economy turned downward due to the fall in crude oil prices, etc. In China, despite the "New Normal" government policy, the growth rate declined due to decelerated fixed asset investment in the real estate, manufacturing and mining sectors. In India, the economy showed signs of recovery after the regime change; however, the economy in Southeast Asia as a whole remained stagnant.

With respect to the construction machinery market, mainly for hydraulic excavators, demand in Japan decreased compared to the previous fiscal year as a reaction to last-minute demand in anticipation of new emissions regulations. In North America, demand expanded due to increased capital investment. Demand in Europe also expanded underpinned by housing-related investments in the UK, etc. On the other hand, demand in China declined significantly, primarily due to the decrease in real estate investment trends and the increase in inventory of coal and steel, etc. Moreover, the demand in Southeast Asia also declined significantly, mainly in Indonesia, Thailand, and Malaysia.

As for the mining machinery market, demand for mining machinery in regions such as the Americas, Indonesia, Australia, and Russia remained sluggish due to the price reductions of resources and investment restraint by resource companies.

Under these circumstances, the HCM Group made efforts to establish a global management support scheme, increase its market share, lower costs, and improve business efficiency to secure profits.

As for construction machinery, we have been expanding our parts and services operation by globally launching the new "ConSite" service menu, which provides comprehensive support to customers for their machinery. In Japan, we introduced new-model machinery that responds to the emissions regulations and achieves higher fuel-efficiency, better safety, advanced operating performance, and better riding comfort for the operator. Furthermore, we enhanced the consistency of our unique "RSS" (Rental, Sales, and Service) operations to increase orders and customer satisfaction. We expanded our initiatives to establish a global production and supply system and strove to further enhance the sales capabilities and after-sales service of our dealers.

For mining machinery, we are bringing together the strengths of the entire Hitachi Group to establish a substantially advanced customer support system, which includes expanding the lineup of our rigid dump truck AC-3 series, which features the advanced stabilizing control of vehicle, providing mine operation management system, and cross-company initiatives combining the expertise of both infrastructure management and IT for the optimization of mine operations.

As a result of these activities, the HCM Group posted consolidated revenue of ¥815,792 million, operating profit of ¥63,131 million and income before income taxes of ¥58,953 million, respectively, for the year ended March 31, 2015, each of which represents 102%, 84% and 98% of the amount reported for the year ended March 31, 2014.

[Japan]

Construction machinery demand in Japan fell year-on-year, due to continuously decreasing housing starts and a reaction to last-minute demand in anticipation of new emissions regulations, in addition to a downturn in public investment.

Under such circumstances, Hitachi Construction Machinery Japan Co., Ltd. promoted sales expansion by increasing the customers who trade with multiple "RSS" divisions through consistent implementation of RSS operations to support the efficient, labor-saving, and cost-saving fieldwork operations of each customer. Furthermore, we worked to expand sales of a new machine type that responds to emission regulations and achieves higher fuel efficiency.

[The Americas]

Construction machinery demands in North America were brisk due to a revival in housing starts, an increase in pipeline construction, and recovery in capital investment. On the other hand, in Central and South America, construction machinery demand decreased, year-on-year, due mainly to infrastructure investment stagnation.

Mining machinery demand in the Americas fell due to the downturn in resource prices.

Under such circumstances, in collaboration with Deere, we strove to expand sales of emission regulation-responsive machines in North America, while in South America, we promoted sales expansion in the Brazilian market where we

organized a sales framework.

[Europe]

In the construction machinery market in Europe, demand had increased mainly in Western European countries, led by increased housing starts in the UK, etc. However, subsequently, in the second half of the fiscal year, demand in the UK and France started to slow down.

Under these circumstances, we focused on expanding the sales of fuel-efficient hydraulic excavators and wheel loaders while also providing dealers with additional meticulous support services.

[Russia-CIS, Africa and the Middle East]

In Russia, while construction machinery demand further decreased due to ruble depreciation and a collapse in the oil price, etc., we strove to expand construction and mining machinery sales by continuously providing dealer support via Hitachi Construction Machinery Eurasia Sales LLC. In Southern Africa, we reinforced sales and service, focusing on mining machinery, and in Northwest Africa, we reinforced sales and service of machinery for the infrastructure-related industry in conjunction with dealers.

In the Middle East, we continuously focused on increasing sales mainly for infrastructure-related projects in Turkey and the Gulf countries.

[Asia and Oceania]

In Indonesia and Australia, both of which are resource-rich countries, mining machinery demand remained sluggish. Construction machinery demand also continued to decrease in Indonesia, Thailand, Malaysia, and Australia, etc.

Under such circumstances, we strove to enhance dealers' marketing capabilities by fully implementing the sales support system in order to expand sales. Furthermore, despite sluggish mining machinery demand, we strove to expand sales of the rigid dump truck AC series.

Demand for hydraulic excavators in India in the year ended March 31, 2015 remained mostly unchanged year-on-year. Some demands for infrastructure investment, such as in coal and quarries, etc., are recovering due to the effects of the new government's policies.

Under such circumstances, Tata Hitachi Construction Machinery Co, Ltd. strove to reduce costs and improve production quality as well as expand sales of new machinery.

[China]

The economy is slowing down due to excess inventory adjustment in various industries in addition to deceleration of real estate investment. The government's economic stimulus measures were only conducted on a small scale, and there was a delay etc., in ordering new construction projects. Consequently, construction machinery demand was significantly lower than the previous year, even after the Chinese New Year, and has experienced a considerable decrease for the full year.

Under these circumstances, the HCM Group strove to expand sales of both machinery and parts by using the sales support system and service and parts sales management system while also sustaining enhancement of collaborative relationships with dealers using the "Global e-Service" system.

(2) Cash flows

Cash and cash equivalents at the end of the current fiscal year totaled ¥51,433 million, a decrease of ¥2,239 million from the end of the previous fiscal year. Factors relating to cash flows from each activity are as follows:

(Cash flows from operating activities)

Cash flows related to operating activities for the current fiscal year consisted of net income of \$30,256 million, depreciation of \$31,531 million, a decrease in lease receivables of \$21,731 million, a decrease in accounts and notes receivable of \$10,502 million and a decrease in inventories of \$16,643 million. On the other hand, cash used in operating activities included income tax paid of \$19,652 million and a decrease in accounts and notes payable of \$8,469 million.

As a result, net cash provided by operating activities amounted to ¥106,229 million for the year ended March 31 2015.

(Cash flows from investing activities)

Net cash used in investing activities for the current fiscal year was ¥17,976 million, primarily due to capital expenditures of ¥15,931 million.

(Cash flows from financing activities)

Cash flows from financing activities for the current fiscal year mainly consisted of proceeds from long-term borrowings and bonds of ¥60,486 million, while cash used in financing activities included payment of long-term borrowings and bonds of ¥86,603 million, a decrease in short-term borrowings of ¥50,495 million, dividends paid to owners of the parent of ¥11,676 million and dividends paid to non-controlling interests of ¥3,289 million.

(3) Parallel disclosure

The condensed consolidated financial statements prepared pursuant to the Regulations for Consolidated Financial Statements (except for Chapter 7 and Chapter 8, hereinafter referred to as "Japan GAAP") and differences between the main accounts in the consolidated financial statements prepared in accordance with IFRS and the corresponding accounts in the consolidated financial statements prepared in accordance with Japan GAAP are as follows:

The condensed consolidated financial statements for the year ended March 31, 2015, which were prepared in accordance with Japan GAAP, were not audited pursuant to the provisions of Article 193-2, paragraph 1 of the Financial Instruments and Exchange Act.

1) Condensed consolidated statements of financial position (Japan GAAP)

| | | Millions of yen |
|--|----------------------|----------------------|
| | As of March 31, 2014 | As of March 31, 2015 |
| Assets | | |
| Current assets | 718,937 | 673,575 |
| Non-current assets | | |
| Property, plant and equipment | 288,947 | 289,159 |
| Intangible assets | 22,727 | 15,193 |
| Investments and other assets | 56,580 | 69,945 |
| Total non-current assets | 368,254 | 374,297 |
| Total assets | 1,087,191 | 1,047,872 |
| Liabilities | | |
| Current liabilities | 446,960 | 360,557 |
| Non-current liabilities | 192,591 | 196,319 |
| Total liabilities | 639,551 | 556,876 |
| Net assets | | |
| Shareholders' equity | 383,355 | 394,711 |
| Accumulated other comprehensive income | 5,026 | 25,284 |
| Subscription rights to shares | 766 | 766 |
| Minority interests | 58,493 | 70,235 |
| Total net assets | 447,640 | 490,996 |
| Total liabilities and net assets | 1,087,191 | 1,047,872 |

2) Condensed consolidated statements of income and condensed consolidated statements of comprehensive income (Japan GAAP)

Condensed consolidated statements of income

| Years ended March | 31. | 2014 | and 2015 |
|-------------------|-----|------|----------|

| Years ended March 31, 2014 and 2015 | | Millions of yen |
|---|---------|-----------------|
| | 2014 | 2015 |
| Net sales | 802,988 | 815,792 |
| Cost of sales | 573,501 | 598,721 |
| Gross profit | 229,487 | 217,071 |
| Selling, general and administrative expenses | 160,324 | 162,726 |
| Operating income | 69,163 | 54,345 |
| Non-operating income | 8,812 | 10,468 |
| Non-operating expenses | 24,304 | 12,075 |
| Ordinary income | 53,671 | 52,738 |
| Extraordinary income | 2,144 | _ |
| Extraordinary losses | 3,040 | 961 |
| Income before income taxes and minority interests | 52,775 | 51,777 |
| Income taxes | 17,594 | 23,787 |
| Income before minority interests | 35,181 | 27,990 |
| Minority interests | 6,242 | 5,045 |
| Net income | 28,939 | 22,945 |

Condensed consolidated statements of comprehensive income

| Years ended March 31, 2014 and 2015 | | Millions of yen |
|---------------------------------------|--------|-----------------|
| | 2014 | 2015 |
| Income before minority interests | 35,181 | 27,990 |
| Total other comprehensive income | 22,426 | 27,416 |
| Comprehensive income attributable to: | 57,607 | 55,406 |
| Shareholders of the Company | 48,942 | 43,203 |
| Minority interests | 8,665 | 12,203 |

3) Condensed consolidated statements of changes in equity (Japan GAAP)

Year ended March 31, 2014

| | Shareholders' equity | Accumulated other comprehensive income | Subscription rights to shares | Minority interests | Total net assets |
|---------------------------------|-------------------------|---|-------------------------------|--------------------|------------------|
| Balance at beginning of year | 362,827 | (14,977) | 766 | 54,712 | 403,328 |
| Total changes during the period | 20,528 | 20,003 | _ | 3,781 | 44,312 |
| Balance at end of year | 383,355 | 5,026 | 766 | 58,493 | 447,640 |

Year ended March 31, 2015

| | Shareholders' equity | Accumulated other Subscription comprehensive income rights to shares | | Minority interests | Total net assets |
|-------------------------------|-------------------------|---|-----|--------------------|------------------|
| Balance at beginning of year | 383,355 | 5,026 | 766 | 58,493 | 447,640 |
| Total changes during the year | 11,356 | 20,258 | _ | 11,742 | 43,356 |
| Balance at end of year | 394,711 | 25,284 | 766 | 70,235 | 490,996 |

4) Condensed consolidated statements of cash flows (Japan GAAP)

| Years ended March 31, 2014 and 2015 | | Millions of yen |
|--|----------|-----------------|
| | 2014 | 2015 |
| Net cash provided by operating activities | 92,324 | 109,303 |
| Net cash used in investing activities | (36,724) | (13,549) |
| Net cash used in financial activities | (72,174) | (103,822) |
| Effect of exchange rate changes on cash and cash equivalents | 3,628 | 5,825 |
| Net decrease in cash and cash equivalents | (12,946) | (2,243) |
| Cash and cash equivalents at beginning of year | 66,622 | 53,676 |
| Cash and cash equivalents at end of year | 53,676 | 51,433 |

5) Changes in important matters related to the basis of presentation of the consolidated financial statements (Japan GAAP)

Year ended March 31, 2014

Application of accounting standard for retirement benefits

The "Accounting Standard for Retirement Benefits" (Accounting Standards Board of Japan ("ASBJ") Statement No. 26) and the "Guidance on Accounting Standard for Retirement Benefits" (ASBJ Guidance No. 25) (collectively, the "Standards") were issued by ASBJ on May 17, 2012. Application of the Standards is permitted from the year beginning on or after April 1, 31, 2013. Accordingly, the HCM Group applied the Standards from the year ended March 31, 2014 and changed to recording the retirement benefit obligations less plan assets as net defined benefit liability. The Company recorded unrecognized actuarial gains and losses and unrecognized prior service cost as retirement and service costs and changed the method of attributing expected benefits to periods from the straight-line basis to the benefit formula basis.

Following Article 37 of the ASBJ Statement No. 26, which stipulates transitional treatment of the standards, at the beginning of the year ended March 31, 2014, the effect of recognizing net defined benefit liability was adjusted to remeasurements of defined benefit plans within accumulated other comprehensive income. Also, the effect of the change in the calculation method of projected benefit obligation and service cost was adjusted to retained earnings at the beginning of the year ended March 31, 2014.

As a result, as of April 1, 2013, total accumulated other comprehensive income decreased ¥14,266 million and retained earnings increased ¥953 million. The application of the Standards did not have a material effect on operating income, ordinary income, and income before income taxes and minority interests for the year ended March 31, 2014.

Millions of yen

Millions of yen

Year ended March 31, 2015

Not applicable.

6) Matters related to the differences between the main accounts in the consolidated financial statements prepared in accordance with IFRS and the corresponding accounts in the consolidated financial statements prepared in accordance with Japan GAAP

Under Japan GAAP, goodwill has been amortized over 5 years using a straight-line method.

Negative goodwill that occurred prior to March 31, 2010 has been amortized over 5 years using a straight-line method. Negative goodwill that occurred on April 1, 2010 and thereafter has been recognized in profit or loss for the year in which it occurred. Under IFRS, goodwill has not been amortized since the transition date, and instead, goodwill has been tested for impairment every year.

As a result, compared to Japan GAAP, the selling, general and administrative expenses in the consolidated statements of income under IFRS for the years ended March 31, 2014 and 2015 decreased ¥5,293 million and ¥5,118 million, respectively.

2. Production, Orders Received and Sales

(1) Production result

The production result for the year ended March 31, 2015 was as follows.

| Segment name | Production output (Millions of yen) | Year-on-year comparison (%) |
|------------------------|-------------------------------------|-----------------------------|
| Construction Machinery | 806,053 | 98 |
| Total | 806,053 | 98 |

(Notes) 1. Amounts are based on selling prices.

2. Amounts are presented exclusive of consumption tax.

(2) Orders received

Information on orders received is omitted since most of the products of the HCM Group are manufactured based on sales estimations.

(3) Sales results

Sales results for the year ended March 31, 2015 were as follows.

| Segment name | Sales (Millions of yen) | Year-on-year comparison (%) |
|------------------------|-------------------------|-----------------------------|
| Construction Machinery | 815,792 | 102 |
| Total | 815,792 | 102 |

(Notes) 1. Amounts above are presented exclusive of consumption tax.

2. There are no customers with sales exceeding 10% of the total sales.

3. Issues to Be Addressed

There are significant short-term fluctuations in the construction and mining machinery market. In order to anticipate and catch up with these market fluctuations, the HCM Group, in light of the medium-term management plan "GROW TOGETHER 2016," promotes enhancement of our marketing capabilities and SCM reform as well as strengthening the mining operation and the entire value chain focusing on parts and service operation. Furthermore, given the circumstances where immediate demand recovery may not be anticipated, the HCM Group gives weight to establish a solid management foundation by promoting ongoing reform of business and cost structures and accelerating implementation of the following strategies, in terms of business growth and competitiveness.

1) Hard (product) strategies

The HCM Group will enhance our developmental marketing capabilities to respond to diverse regional needs, while building a global research and development framework. We plan to promote differentiated products which are environmental responsive such as emissions reduction with a high standard of fuel efficiency, safety and economic efficiency, in light of growing customer needs, by utilizing the technology and ICT of the Hitachi Group. Moreover, we will improve development efficiency by module development and conducting preliminary quality analysis.

2) Soft strategies

For further enhancement of support service covering the whole lifecycle of the product, we globally provide "ConSite," utilizing "Global e-Service," enhance rental business, distribution of used machinery, and expand our finance program. Through such activities, we promote high-quality services in aiming at maximizing profits.

3) Regional strategy

In order to expand our presence in each region through community-based operations with speed and efficiency, the HCM Group will reinforce regional business operations. We will enhance the development of original models for each region, utilization of manufacturing plants in each region and supports for dealers in each region. In addition, we aim to further strengthen our profitability and efficient regional business operations by promoting the reform of cost structures in each region.

4) Global management operation

The HCM Group will pursue human resource development and promote workplace diversity. We will also focus on effective delegation of authority, strengthening corporate governance, respecting quality with *monozukuri* (craftsmanship), cost competitiveness, our SCM Reforms, and our strategic CSR activities—all in accordance with the further globalization of the HCM Group. In particular, taking into account the present severe demand environment, we will focus on reviewing the business and cost structure, securing and reallocating resources, and establishing a management foundation to support the continuation of our competitiveness in the market.

4. Basic Policy on Control of the Company

By listing shares, the Company raises the funds necessary for running and expanding the business from the stock market, and at the same time, the Company is evaluated by shareholders, investors and the stock markets. The Company believes that practicing management under the pressure with recognizing expectations about the Company and the HCM Group through such day-to-day evaluations will greatly contribute to the improvement of corporate value.

In addition, the Company, as a group company of Hitachi, Ltd., the parent company, shares the basic philosophy and brand of Hitachi, Ltd. while maintaining the independence of business operations, and believes that integration of basic management policy is necessary. Also, we believe that effectively leveraging research and development capabilities, brand strength, and other management resources of Hitachi, Ltd. and its Group companies will contribute to further improvement of the corporate value of the Company and the HCM Group.

Under the basic policy described above, the Company takes the initiative in building a governance framework and developing and promoting management plans, and strives to improve the corporate value and maximize the value provided to shareholders in general.

5. Business Risks

The HCM Group carries out its operations in regions throughout the world and executes its business in a variety of fields such as manufacturing, sales and finance, etc. Accordingly, the HCM Group's business activities are faced to the effects of a wide range of risks.

The HCM Group has identified the following risks as its primary risks based on information available as of March 31, 2015.

(1) Market conditions

Under the HCM Group's business activities, demand is heavily dependent on public investment such as infrastructure development and private investment including the development of natural resources, real estate, etc. The HCM Group's business may be affected by cyclical changes in the world economy and other rapidly changing factors, which may lead to much lower demand. A fall in the product price, etc., because of the competitive environment, and a decrease in productivity at factories due to declining demand may affect the sales and profit of the HCM Group.

(2) Foreign currency exchange rate fluctuations

Revenue that the HCM Group derived from outside Japan accounted for 72.8% of total revenue for the year ended March 31, 2015, largely exceeding that derived in Japan. A substantial portion of its overseas sales were affected by foreign currency exchange rate fluctuations. In general, an appreciation of the Japanese yen against another currency such as the US dollar, European Euro or Chinese Yuan, which are our main settlement currencies, would adversely affect the HCM Group's operational results. The HCM Group strives to alleviate the effect of such foreign currency exchange rate fluctuations by, for example, enlarging the portion of local production, promotion of parts imported via international purchasing, and hedging activities. Despite our efforts, if the rates fluctuate beyond our projected range, our operational results may be adversely affected.

(3) Fluctuations in financial markets

While the HCM Group is currently working on improving the efficiency of its assets to reduce its interest-bearing debts, its aggregate short- and long-term interest-bearing debts were approximately ¥287,700 million as of March 31, 2015. Although the HCM Group has strived to reduce the effect of interest rate fluctuations by procuring funds at fixed interest rates, an increase in interest rates may increase the interest expenses with respect to its interest-bearing debts subject to floating interest rates, thereby adversely affecting the HCM Group's operational results. In addition, fluctuations in the financial markets, such as fluctuations in the fair value of marketable securities and interest rates, may also increase the unfunded obligation portion of the HCM Group's pension plans or pension liabilities. Such an increase in obligation of pension plans and pension liabilities may adversely affect the HCM Group's operational results and financial condition.

(4) Procurement and production

The HCM Group's procurement of parts and materials for its products accounts for a large portion of our manufacturing costs, and its procurement is exposed to the fluctuations in commodity prices. Price increases in commodities may increase the costs of materials as well as the manufacturing costs. In addition, the shortage of product parts and materials may make it difficult for the HCM Group to engage in the timely procurement of parts and materials, thereby lowering the HCM Group's production efficiency. In an effort to reduce any adverse effect on its business as a result of an increase in material costs, the HCM Group plans to reduce other costs via VEC (Value Engineering for Customers) activities, and pass on the increase in material costs to the product prices, setting to the level of performance advantages compared with the previous model, introduction of the new model with additional new functions, etc. The HCM Group plans to minimize the effects of a shortage in product parts or materials and production matters by promoting closer collaboration among all of its related business divisions and suppliers. However, if the increases in commodity prices were to exceed the HCM Group's expectations or a prolonged shortage of materials and parts were to occur, the HCM Group's operational results may be adversely affected.

(5) Credit management

The HCM Group's main products, construction machinery, are sold via sales financing, such as installment sales, finance leasing, etc., and we have set up a department to engage in credit management of the overall group. Although the credits are widely spread because many different customers utilize our sales financing, and if bad-debt situations occur due to the degradation of the customers' financial conditions, it may adversely affect the HCM Group's operational results and financial results.

(6) Public laws and tax practices

The HCM Group's business operations are required to comply with increasingly stringent political measures, official restrictions, tax practices, legal laws and regulations, etc. For example, in the numerous countries in which the Group operates, we are required to comply with restrictions or regulations such as authorization for business operations and investments, limitations and rules regarding imports and exports, and to be covered by the laws and ordinances on monopoly prohibition, patents, intellectual property, consumers, the environment and recycling, conditions of employment, taxation, etc.

If such existing laws or regulations were to be amended or tightened, the HCM Group may be required to incur increased costs and to make further capital expenditures to comply with such new standards. Such additional environmental compliance costs may adversely affect the HCM Group's operational results.

(7) Product liability

While the HCM Group endeavors to sustain and improve the quality and reliability of its operations and products based on stringent standards established internally by the HCM Group, it may face product liability claims or become exposed to other liabilities if unexpected defects in its products result in accidents. If the costs of addressing such claims or other liabilities are not covered by the HCM Group's existing insurance policies, we may be required to bear the cost thereto, which may adversely affect our financial condition.

(8) Alliances and collaborative relationships

The HCM Group has entered into various alliances and collaborative relationships with distributors, suppliers and other companies in its industry to reinforce its international competitiveness. Through such arrangements, the HCM Group is working to improve its product development, production, sales and service capabilities. While the HCM Group expects its alliances and collaborative relationships to be successful, the HCM Group's failure to attain the expected results or the termination of such alliances or collaborative relationships may adversely affect the HCM Group's operational results.

(9) Information security, intellectual property and other matters

The HCM Group may obtain confidential information concerning its customers and individuals in the normal course of its business. The HCM Group also holds confidential business and technological information. The HCM Group maintains such confidential information with the utmost care. To safeguard such confidential information from unauthorized access, tampering, destruction, leakage, losses and other damage, the HCM Group employs appropriate safety measures, including implementing technological safety measures and strengthening its information management capabilities.

If a leak of confidential information occurs despite such efforts, the reputation of the HCM Group may become damaged and customers may lose confidence in the HCM Group. In addition, the HCM Group's intellectual property may be infringed upon by a third party, or a third party may claim that the HCM Group is liable for infringing on such third party's intellectual property rights.

(10) Natural disasters

The HCM Group conducts its business operations on a global scale and operates and maintains development, production, supply and other business facilities in many countries. Natural disasters, such as earthquakes and floods, wars, terrorist acts, accidents, or criticisms or interference by third parties in regions in which the HCM Group operates may cause extensive damage to 1 or more of its facilities and disrupt operations, the procurement of materials and parts or the production and supply of the HCM Group's products and other services. Such delays or disruptions may adversely affect the HCM Group's operational results.

6. Important Business Contracts, etc.

(1) Business alliance contracts

| Name of contracting party | Name of counterparty | Country | Items under contract | Nature of the contract | Contract period |
|--|--|-------------------------|--|---|---|
| Hitachi Construction KUBOTA Machinery Co., Ltd. Corporation | KUBOTA | | Hydraulic excavator | OEM supply | From May 6, 1976 to February 21, 1997 and it is automatically renewed for next 2 years |
| | Japan | Mini-sized excavator | OEM purchase | From April 19, 1995 to May 16, 2005 and it is automatically renewed for next 2 years | |
| Hitachi Construction Machinery Co., Ltd. | TADANO LTD. | Japan | High elevation work vehicle | OEM complementary supply | 2 years from January 11, 1999 and it is automatically renewed for next 1 year |
| | Deere & Company | U.S.A. | Hydraulic excavator | OEM supply | 8 years from February 10, 1983 and it is automatically renewed for next 5 years |
| Hitachi Construction Machinery Co., Ltd. | | | Buck-hoe loader | OEM purchase | From March 30, 1987 to October 25, 2015 |
| | | | Bulldozer | OEM purchase | From October 25, 1989 to October 25, 2015 |
| Hitachi Construction Machinery Co., Ltd. | HOKUETSU INDUSTRIES CO., LTD. | Japan | Mini-sized excavator | OEM supply | From April 1, 2005 to March 31, 2007 and it is automatically renewed for next 2 years |
| Hitachi Construction Machinery Co., Ltd. | Bell Equipment Limited | South Africa | Articulated dump truck Sugarcane forest trimmer | OEM purchase | 5 years from September 5, 2000 and it is automatically renewed for next 1 year |
| Hitachi Construction Machinery Co., Ltd. | Deere-Hitachi Maquinas de Construcao do Brasil S.A. | Brazil | Hydraulic excavator | OEM supply | Indefinite periods from September 30, 2011. |

(2) Technical collaboration contracts

| Name of contracting party | Name of counterparty | Country | Items under contract | Nature of the contract | Contract period |
|---|--|---------|--------------------------------|--|--|
| Hitachi Construction Machinery Co., Ltd. | Nakayama Iron Works, Ltd. | Japan | Crawler- mounted crusher | Joint development Complementary supply of parts | 2 years from September 1, 1993 and it is automatically renewed for next 1 year 2. From July 25, 1995 to December 31, 1995 and it is automatically renewed for next 1 year |
| Hitachi Construction Machinery Co., Ltd. | KCM Corporation | Japan | Wheel loader | Joint development | From October 31, 2008 to October 31, 2018 |
| Hitachi Construction Machinery Co., Ltd. | Deere-Hitachi Maquinas de Construcao do Brasil S.A. | Brazil | Hydraulic excavator | Technology licensing | 5 years from September 30, 2011 and renewable for 5 years only thereafter |

(3) Stock transfer contract

Based on the resolution at the Board of Directors meeting held on November 28, 2014, the Company decided to acquire the stock of KCM Corporation and concluded a stock transfer contract with Kawasaki Heavy Industries, Ltd. on the same day. According to the respective contract, KCM Corporation will become a wholly owned subsidiary on October 1, 2015.

(4) Other contract

| Name of contracting party | Name of counterparty | Country | Nature of the contract | Contract period |
|---------------------------|----------------------|---------|-------------------------|-----------------------|
| Hitachi Construction | Hitachi, Ltd. | Japan | Licensing on the use of | 5 years from April 1, |
| Machinery Co., Ltd. | [Parent company] | | Hitachi brand | 2010 |

7. Research and Development Activities

The HCM Group actively promotes prompt development of new products and technologies primarily focusing on improved quality and reliability. Research and development activities, mainly led by the Technical Research Center of the Research Div., are conducted and closely assisted by research and development staff of the design, manufacturing and quality assurance divisions of each office and group companies within the development, production and procurement, and corporate quality assurance divisions. In addition, depending on the field of development technology, advanced research and development activities are undertaken through collaborative research and contract research with Hitachi, Ltd., universities in Japan and abroad, and national and public research institutes, while promoting human resources development.

For the construction and machinery business, research and development expenditures for the year ended March 31, 2015 totaled ¥17,843 million.

Research and development activities are as follows:

In addition to mainstay products such as hydraulic excavators and ultra-large-sized excavators, technologies to support anticipated emission regulations are being developed for mini-sized excavators, wheel loaders, and cranes, etc., and products that are clean energy-friendly and energy conservation-friendly are being developed, around the keyword "Low-carbon."

Especially, we are vigorously promoting the motorization of construction machinery by leveraging the electronics technologies of the Hitachi Group.

So far, we have launched ZH200 hybrid excavators in the market and have also launched a succeeding hybrid excavator, ZH200-5B, with "hybrid + (plus)" as a basic concept. In June 2014, we developed the wheel loader ZW220HYB-5B mounted with a hybrid system. The hybrid system mounted in it drives the electric generator with a diesel engine, and supplies the generated electricity to the running electric motor. Therefore, energy loss during power transmission has been significantly reduced compared to former models.

We expanded our product lineup of dump trucks for mining by launching EH3500AC-3 and EH4000AC-3 in December 2014. In addition to the AC drive system, these employ a "body stabilization control technology" that reduces body slip, tire locks, longitudinal swing, and skidding when steering. This technology won the "2014 Japan Society of Mechanical Engineers Award (technology)" sponsored by the Japan Society of Mechanical Engineers.

With respect to the area of IT and robot technology, which is a new stream for the construction machinery industry, we have been promoting preventive maintenance of machinery as well as research and development of installation support systems with the objective of improving working efficiency of machinery and cutting down construction and management costs for customers. For enhanced safety, we will commercialize "Sky Angle," a system for supporting safety checks around construction machinery, jointly developed with Clarion Co., Ltd., and we will also continue to develop and provide various technologies for autonomous driving of dump trucks to improve efficiency of mining operations. Using communication technology, autonomous driving connects the various body control systems and traffic control system mounted on a vehicle, and makes it possible to carry out operations necessary at a mining site such as driving and cargo loading and unloading even without a driver. For commercial viability, we are carrying out tests in Australia.

In the future, too, we will continue to respect human life and dignity and think from the customer's point of view, and continue to offer construction machinery with unparalleled product appeal, by developing technologies for reduced vibrations and noise, enhanced safety, and reduced load on operators, and also developing fundamental technologies for productivity and quality improvement and cost reduction.

Major achievements in the fiscal year under review are as follows:

| Hydraulic excavator | ZX120-5B |
|-------------------------------|---------------------------------|
| Reduced-tail-swing-excavators | ZX135US-5B, ZX17U-5A, ZX75US-5B |
| Wheel loaders | ZW100-5B, ZW120-5B, ZW80-5B |
| Tire roller | ZC220P-5 |
| Small compaction equipment | ZV60PFL |
| Macadam roller | ZC125M-5 |
| Ultrashort-class excavator | ZX75UR-5B |
| Rigid dump trucks | EH3500AC-3, EH4000AC-3 |

- 8. Analysis of Financial Condition and Results of Operations and Cash Flows
- (1) Significant accounting policies and estimates

From the year ended March 31, 2015, the HCM Group adopted IFRS in preparation of the consolidated financial statements. In preparing the consolidated financial statements, the Management has made a number of estimates that could affect the financial condition amounts and results of operations based on various factors that are considered to be reasonable based on past performance and circumstances. In particular, the following significant accounting policies may have material effects on estimates in the preparation of the consolidated financial statements of the Company.

Any forward-looking statements in this report are based on the judgement of the HCM Group as of March 31, 2015.

1) Inventories

Inventories of the HCM Group are valued at the lower of cost or net realizable value, and write-downs may be required if actual future demand or market conditions deteriorate.

2) Property, plant and equipment and intangible assets

The HCM Group determines any indications of impairment with respect to property, plant and equipment and intangible assets, and conducts an impairment test when there are indications that the carrying value is not recoverable. If the recoverable amount declines due to deterioration of earnings or cash flows from future operating activities, a recognition of additional impairment loss may be required.

Also, goodwill and intangible assets with indefinite lives are tested for impairment annually, generally in the fourth quarter, regardless of any indications of impairment by estimating the recoverable amount of each cash-generating unit to which such assets are allocated. In case of a decline in the excess earning power of a consolidated subsidiary with goodwill, a recognition of additional impairment loss may be required.

3) Trade receivables and other financial assets

Impairment loss on financial assets may be recognized when there is objective evidence of impairment after initial recognition and when the estimated future cash flows from the financial asset falls below their respective carrying amounts. In addition, impairment losses on trade receivables are recorded based on credit loss ratio and recoverable amounts calculated by taking into account past experience with consideration of potential risks associated with the business environment including specific business practices of the country or region in which the business is carried out. When there are expected losses that have not been reflected in the current carrying amount, or when the carrying amount is not recoverable due to deterioration in future market conditions or performance of customers, an impairment loss may be recognized.

4) Deferred tax assets

Deferred tax assets are recognized only to the extent that it is probable that future taxable income will be available against which unused tax losses, unused tax credits and future deductible temporary differences can be utilized. Additional write-down of deferred tax assets may be required if earnings and taxable income fall below projections in the future.

5) Retirement and severance benefit

The HCM Group measures defined benefit obligations and plan assets under retirement benefit plans based on the actuarial assumptions. These actuarial assumptions include a discount rate, a rate of increase in salary, retirement rate, mortality rate, and long-term rate of return on plan assets, etc. If the actual results differ from such assumptions or if the assumptions are changed in the future, there may be effects on retirement and severance benefit, retirement benefit costs, and remeasurements of retirement benefit obligations.

- (2) Analysis of operating results for the year ended March 31, 2015
- 1) Revenue

Revenue for the current year amounted to ¥815,792 million, a 1.6% increase from the previous year.

2) Cost of sales, selling, general and administrative expenses

Cost of sales for the current year was \pm 597,156 million, a 4.3% increase from the previous year. The ratio of cost of sales to revenue increased by 1.9% to 73.2%.

Selling, general and administrative expenses were ¥156,717 million, a 1.6% increase from the previous year.

3) Operating income

Operating income decreased by 15.7% from the previous year to $\pm 63,131$ million. The ratio of operating income to revenue decreased by 1.6% to 7.7%.

4) Financial income and expenses

Financial income and expenses were a net loss of \$5,632 million, a decrease of \$9,222 million from the net loss of \$14,854 million recorded in the previous year, primarily due to a decrease in net foreign exchange losses of \$1,964 million to \$7,836 million for the current year from the net loss of \$9,800 million for the previous year.

5) Income before income taxes

Income before income taxes was ¥58,953 million, a 2.2% decrease from the previous year.

6) Income taxes

Income taxes for the current year amounted to ¥28,697 million, a 57.0% increase from the previous year.

(3) Factors that have material effects on operating results

Please refer to 5. "Business Risks" for factors that have material effects on the operating results of the HCM Group as well as effects of changes in political and economic environments in Japan and abroad and changes in demands.

(4) Capital resources and liquidity

Please refer to (2) "Cash flows" of 1. "Summary of Business Results," for fund procurement and liquidity management of the HCM Group.

III. Property, Plant and Equipment

1. Overview of Capital Investment

With respect to capital investment for the year ended March 31, 2015, the HCM Group made investments mainly to increase production capacity of and streamline domestic and overseas hydraulic shovel manufacturing bases as well as to maintain the sales/service facilities of the HCM Group.

Consequently, total capital investment for the year ended March 31, 2015 amounted to ¥16,525 million. No significant facilities were disposed of during the year ended March 31, 2015.

2. Major Property, Plant and Equipment

Since the Company has only the construction machinery segment, the description of "Segment name" is omitted.

(1) The Company

| | | | | | | | (As of Mar | rch 31, 2015) | |
|---|--|--------------------------------|---|--|--------------|-------|------------|---------------------|--|
| | | | Carrying amount (Millions of yen) | | | | | | |
| Name of facilities (Location) | Facility details | Buildings and structures | Machinery, equipment and vehicles | Land (Area in thousands of m ²) | Lease assets | Other | Total | Number of employees | |
| Tsuchiura Works/ Kasumigaura Works (Kasumigaura-city, Ibaraki and other) Notes 1, 2 | Construction machinery manufacturing facility of hydraulic shovels | 8,702 | 15,595 | 6,936 (5,042) [95] | _ | 2,333 | 33,567 | 3,086 | |
| Hitachinaka Works Hitachinaka-city, Ibaraki Note 1 | Manufacturing facility of components for hydraulic shovels | 8,610 | 8,711 | 1,980 (66) [148] | _ | 145 | 19,447 | 228 | |
| Hitachinaka-Rinko Works (Hitachinaka-city, Ibaraki and other) | Manufacturing facility of components for hydraulic shovel | 17,547 | 5,421 | 12,246 (495) | _ | 216 | 35,429 | 275 | |
| Ryugasaki Works Ryugasaki-city, Ibaraki | Manufacturing facility of wheel loaders | 900 | 994 | 2,351 (296) | _ | 267 | 4,511 | 538 | |
| Head Office (Bunkyo-ku, Tokyo and other) Note 2 | Facilities in the registered office of this company, etc. | 1,450 | 147 | 16,706 (554) | 14 | 274 | 18,590 | 577 | |

(2) Domestic subsidiaries

(As of March 31, 2015)

| Address and | | | | Carrying amount (Millions of yen) | | | | | | |
|---|--|--|--------------------------------|--|--|--------------|-------|-------|---------------------|--|
| Name of entity | name of business (Location) | Facility details | Buildings and structures | Machinery, equipment and vehicles | Land (Area in thousands of m ²) | Lease assets | Other | Total | Number of employees | |
| Tada Kiko Co., Ltd. | Factory Suzumi, Funabashi- city | Manufacturing factory of parts | 1,672 | 586 | 1,604 (30) | 3 | 39 | 3,904 | 206 | |
| Hitachi Construction Machinery Tierra Co., Ltd. | Factory Koka-city, | Manufacturing factory of mini-sized excavator | 1,286 | 1,324 | 397 (157) | _ | 353 | 3,360 | 519 | |

(3) Foreign subsidiaries

(As of March 31, 2015)

| | A 11 1 | | | Carr | rying amount | (Millions of y | /en) | | |
|--|---|---|--------------------------------|--|--|----------------|-------|--------|---------------------|
| Name of entity | Address and name of business (Location) | Facility details | Buildings and structures | Machinery, equipment and vehicles | Land (Area in thousands of m ²) | Lease assets | Other | Total | Number of employees |
| P.T. Hitachi Construction Machinery Indonesia | Factory (Cibitung, Indonesia) | Assembly plant of construction machinery | 4,026 | 4,962 | [217] | _ | 323 | 9,312 | 995 |
| PT. Shibaura Shearing Indonesia | Factory (Kawasan, Indonesia) | Assembly plant of construction machinery | 2,045 | 188 | [112] | - | 3 | 2,235 | 281 |
| Hitachi Construction Machinery (China) Co., Ltd.) Note 1 | Factory | Assembly plant of construction machinery | 11,420 | 4,773 | [1,110] | _ | 136 | 16,329 | 2,498 |
| Hitachi Construction Machinery (Europe) N.V. Note 1 | Headquarters/ Factory (Oosterhout, The Netherlands) | Assembly plant of construction machinery | 1,794 | 646 | 570 (97) [26] | 72 | 249 | 3,330 | 232 |
| Hitachi Construction Machinery (Europe) N.V. Note 1 | (Amsterdam, The | Assembly plant of construction machinery | 2,782 | 446 | [180] | 61 | 70 | 3,359 | 399 |
| Tata Hitachi Construction Machinery Co., Pvt., Ltd. Note 1 | Factory (Kharagpur, India) | Assembly plant of construction machinery | 5,473 | 5,648 | [514] | _ | 59 | 11,180 | 448 |
| Tata Hitachi Construction Machinery Co., Pvt., Ltd. Note 1 | Factory (Jamshedpur India) | Assembly plant of construction machinery | 552 | 2,509 | [140] | _ | 42 | 3,104 | 635 |
| Manutacturing 11(| Factory (Tver region, Russian Federation) | Assembly plant of construction machinery | 3,427 | 1,443 | 5 (400) | _ | 18 | 4,892 | 227 |

(Notes) 1. Area in thousands of square meters of leased land is superscripted with [].

2. Land of Tsuchiura Works is presented including the product durability testing facilities of 4,277 thousand m² costing ¥522 million located in Tokachi district, Urahoro, Hokkaido. The land of the head office is presented including the land with an area of 536 thousand m² costing ¥16,434 million which is leased to Hitachi Construction Machinery Japan Co., Ltd. (for its head office, Kansai and Shikoku branch office and other bases).

3. It does not include construction in progress.

4. The amounts are their respective carrying amounts exclusive of consumption tax.

3. Plan for New Capital Investment and Disposal of Property, Plant and Equipment

(1) Significant capital investment

Not applicable.

(2) Disposal of significant property, plant and equipment Not applicable.

IV. Information on the Company

- 1. Information on the Company's Stock, etc.
- (1) Total number of shares, etc.
 - 1) Total number of shares

| Class | Total number of shares authorized to be issued (shares) |
|--------------|---|
| Common stock | 700,000,000 |
| Total | 700,000,000 |

2) Issued shares

| Class | Number of shares issued as of March 31, 2015 (Shares) | Number of shares issued as of June 23, 2015 (Filing Date) (Shares) | Stock exchange on which the Company is listed | Description |
|-----------------|---|---|--|---|
| Common stock | 215,115,038 | 215,115,038 | | Standard stock of the Company with full voting rights and no restrictions on rights. The number of shares per one unit is 100 shares. |
| Total | 215,115,038 | 215,115,038 | _ | _ |

(2) Information on subscription rights to shares

The Company has granted subscription rights to shares in accordance with the provisions of Article 280-20 and Article 280-21 of the former Commercial Code (amended in 2001) and the provisions of Articles 236, 238 and 239 of the Companies Act.

1) Subscription rights to shares granted upon a special resolution at the annual shareholders' meeting held on June 28, 2005

| | As of March 31, 2015 | As of May 31, 2015 |
|--|--|--------------------|
| Subscription rights to shares (Shares) | 748 | 528 |
| Of which subscription rights to shares of treasury stock (Shares) | - | _ |
| Class of shares to be issued upon exercise of subscription rights | Common stock The number of shares per one unit of shares is 100 | Same as the left |
| Number of shares to be issued upon exercise of subscription rights (Shares) | 74,800 | 52,800 |
| Amount to be paid upon exercise of subscription rights (Yen) | 1,557 | Same as the left |
| Exercise period of subscription rights | From July 1, 2007 to June 28, 2015 | Same as the left |
| Issue price and capitalization amount of shares when issuing shares upon exercise of subscription rights (Yen) | (Note 1) | Same as the left |
| Conditions on exercise of subscription rights | A person entitled to subscription rights shall be able to exercise such rights even after ceasing to be a Director or an Executive Officer or an employee of the Company, or a director of a consolidated subsidiary, under the conditions set forth in the grant agreement. In the event of the death of the person entitled to subscription rights, a legal heir can exercise such rights within 2 years, under the conditions set forth in the grant agreement. A person entitled to subscription rights shall not be able to transfer, pledge, or otherwise furnish such rights to a third party. Other conditions on the exercise shall be as set forth in the grant agreement to be concluded between the Company and the grantees, in accordance with this resolution of the shareholders' meeting and the Board of Directors meeting. | Same as the left |
| Matters relating to transfer of subscription rights | Directors of the Company shall be required when transferring the subscription rights. | Same as the left |
| Matters concerning subrogation payment | _ | _ |
| Matters relating to grants of subscription rights to shares associated with reorganization | - | - |

(Notes) 1. The issue price and capitalization amount are not stipulated for the issuance of shares upon exercise of subscription rights because it was decided to appropriate the treasury shares.

2. On July 31, 2007, it was decided to issue new shares through a public offering and third-party allotment on the authority of the President and Chief Executive Officer. As a result of the issuance of 19,000,000 new shares on

August 15, 2007, the amount to be paid has been adjusted to ¥1,557 as of the same date.

2) Subscription rights to shares granted upon a special resolution at the annual shareholders' meeting held on June 26, 2006

| | As of March 31, 2015 | As of May 31, 2015 |
|--|--|--------------------|
| Subscription rights to shares (Shares) | 3,050 | Same as the left |
| Of which subscription rights to shares of treasury stock (Shares) | _ | - |
| Class of shares to be issued upon exercise of subscription rights | Common stock The number of shares per one unit of shares is 100 | Same as the left |
| Number of shares to be issued upon exercise of subscription rights (Shares) | 305,000 | Same as the left |
| Amount to be paid upon exercise of subscription rights (Yen) | 2,728 | Same as the left |
| Exercise period of subscription rights | From July 29, 2008 to June 28, 2016 | Same as the left |
| Issue price and capitalization amount of shares when issuing shares upon exercise of subscription rights (Yen) | (Note 1) | Same as the left |
| Conditions on exercise of subscription rights | A person entitled to subscription rights shall be able to exercise such rights even after ceasing to be a Director or an Executive Officer or an employee of the Company, or a director of a consolidated subsidiary, under the conditions set forth in the grant agreement. In the event of the death of the person entitled to subscription rights, a legal heir can exercise such rights within 2 years, under the conditions set forth in the grant agreement. A person entitled to subscription rights shall not be able to transfer, pledge, or otherwise furnish such rights to a third party. Other conditions on the exercise shall be as set forth in the grant agreement to be concluded between the Company and the grantees, in accordance with this resolution of the shareholders' meeting and the Board of Directors meeting. | Same as the left |
| Matters relating to transfer of subscription rights | Directors of the Company shall be required when transferring the subscription rights. | Same as the left |
| Matters concerning subrogation payment | - | - |
| Matters relating to grants of subscription rights to shares associated with reorganization | - | - |

(Notes) 1. The issue price and capitalization amount are not stipulated for the issuance of shares upon exercise of subscription rights, because it was decided to appropriate the treasury shares.

2. On July 31, 2007, it was decided to issue new shares through a public offering and third-party allotment on the authority of the President and Chief Executive Officer. As a result of the issuance of 19,000,000 new shares on August 15, 2007, the amount to be paid has been adjusted to ¥2,728 as of the same date.

 Subscription rights to shares granted upon a special resolution at the annual shareholders' meeting held on June 25, 2007

| | As of March 31, 2015 | As of May 31, 2015 |
|--|--|--------------------|
| Subscription rights to shares (Shares) | 3,320 | Same as the left |
| Of which subscription rights to shares of treasury stock (Shares) | - | - |
| Class of shares to be issued upon exercise of subscription rights | Common stock The number of shares per one unit of shares is 100 | Same as the left |
| Number of shares to be issued upon exercise of subscription rights (Shares) | 332,000 | Same as the left |
| Amount to be paid upon exercise of subscription rights (Yen) | 4,930 | Same as the left |
| Exercise period of subscription rights | From July 1, 2009 to June 25, 2017 | Same as the left |
| Issue price and capitalization amount of shares when issuing shares upon exercise of subscription rights (Yen) | (Note) | Same as the left |
| Conditions on exercise of subscription rights | A person entitled to subscription rights shall be able to exercise such rights even after ceasing to be a Director or an Executive Officer or an employee of the Company, or a director of a consolidated subsidiary, under the conditions set forth in the grant agreement. In the event of the death of the person entitled to subscription rights, a legal heir can exercise such rights within 2 years, under the conditions set forth in the grant agreement. A person entitled to subscription rights shall not be able to transfer, pledge, or otherwise furnish such rights to a third party. Other conditions on the exercise shall be as set forth in the grant agreement to be concluded between the Company and the grantees, in accordance with this resolution of the shareholders' meeting and the Board of Directors meeting. | Same as the left |
| Matters relating to transfer of subscription rights | Directors of the Company shall be required when transferring the subscription rights. | Same as the left |
| Matters concerning subrogation payment | _ | - |
| Matters relating to grants of subscription rights to shares associated with reorganization | _ | _ |

(Note) The issue price and capitalization amount are not stipulated for the issuance of shares upon exercise of subscription rights, because it was decided to appropriate the treasury shares.

- (3) Information on moving strike convertible bonds, etc. Not applicable.
- (4) Information on shareholder right plans

Not applicable.

(5) Changes in the total number of issued shares and the amount of common stock and other

| Date | Change in the total number of issued shares (Thousands of shares) | Balance of the total number of issued shares (Thousands of shares) | Change in common stock (Millions of yen) | Balance of common stock (Millions of yen) | Change in capital reserve (Millions of yen) | Balance of capital reserve (Millions of yen) |
|---|---|--|---|--|---|--|
| From April 1, 2007 to March 31, 2008 | 19,020 | 215,115 | 38,941 | 81,577 | 38,941 | 81,084 |

(Notes) 1. Changes are due to issuance of 19,000,000 new shares with an issue price of ¥4,184 through a public offering and third-party allotment as of August 15, 2007, resulting in increases in capital and legal capital surplus of ¥38,937 million, respectively, as well as increases due to the exercise of warrants and subscription rights to shares.

2. The most recent changes in the total number of shares outstanding, capital and legal capital surplus are presented since there were no changes in the last 5 years.

(6) Composition of shareholders

(As of March 31, 2015)

| | | Stock condition (Number of shares of 1 unit 100 shares) | | | | | | | | |
|--|---------------------|---|-------------------------------------|-------------------|-----------------------|----------------|--------------------------|-----------|---------------------------|--|
| Catagoria | Government | | Financial | | Foreign corp | orations, etc. | | Total | Number of shares less | |
| Category | and municipality | Financial Institution | instruments business operator | Other institution | Other than individual | Individual | Individual and others | | than one unit (shares) | |
| Number of shareholders | _ | 89 | 66 | 524 | 405 | 18 | 42,533 | 43,635 | - | |
| Share ownership (units) | _ | 377,584 | 72,536 | 1,143,436 | 275,270 | 124 | 280,753 | 2,149,703 | 144,738 | |
| Ownership percentage of shares (%) | _ | 17.6 | 3.4 | 53.2 | 12.8 | 0.0 | 13.1 | 100.0 | _ | |

(Notes) 1. Of treasury stock of 2,537,814 shares, 25,378 units are included in the total units held by "Individual and others" and 14 shares are included in the "Number of shares less than one unit."

2. The number of units under "Other institution" includes 16 share units registered in the name of Japan Securities Depository Center, Inc.

(7) Major shareholders

(As of March 31, 2015)

| | | | (AS 01 March 51, 2015) | |
|---|---|--|---|--|
| Name | Address | Share Ownership (Thousands of shares) | Ownership percentage to the total number of issued shares (%) | |
| Hitachi, Ltd. | 1-6-6 Marunouchi, Chiyoda-ku, Tokyo | 108,058 | 50.23 | |
| The Master Trust Bank of Japan, Ltd. (trust account) | 2-11-3 Hamamatsucho, Minato-ku, Tokyo | 13,613 | 6.33 | |
| Japan Trustee Services Bank, Ltd. (trust account) | 1-8-11 Harumi, Chuo-ku, Tokyo | 8,977 | 4.17 | |
| BNP Paribas Securities (JAPAN) | GranTokyo North Tower 1-9-1 Marunouchi, Chiyoda-ku, Tokyo | 3,468 | 1.61 | |
| Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account) | Harumi Triton Square Tower Z 1-8-12 Harumi, Chuo-ku, Tokyo | 2,386 | 1.11 | |
| Hitachi Urban Investment, Ltd. | 1-1-14 Uchikanda, Chiyoda-ku, Tokyo | 1,295 | 0.60 | |
| HSBC Asia Equity Finance Japan Equities (trading) (Standing proxy: The Hongkong and Shanghai Banking Corporation Limited Tokyo branch, Custody Business Div.) | LEVEL 16, 1 QUEEN'S ROAD CENTRAL, HONG KONG (3-11-1 Nihonbashi, Chuo-ku, Tokyo) | 1,286 | 0.60 | |
| State Street Bank West Client – Treaty 505234 (Standing proxy: Mizuho Bank, Ltd., Settlement and Clearing Services Div.) | 1776 HERITAGE DRIVE, NORTH QUINCY, MA 02171, U.S.A. (4-16-13 Tsukishima, Chuo-ku, Tokyo) | 1,277 | 0.59 | |
| Japan Trustee Services Bank, Ltd. (trust account 9) | 1-8-11 Harumi, Chuo-ku, Tokyo | 1,262 | 0.59 | |
| Japan Trustee Services Bank, Ltd. (trust account 7) | 1-8-11 Harumi, Chuo-ku, Tokyo | 1,092 | 0.51 | |
| Total | - | 142,713 | 66.34 | |
| | | | | |

(Notes) 1. The 2,538 thousand shares of treasury stock held by the Company are excluded from the number of shares held by the major shareholders above.

2. Of the above number of shares held, the number of shares in association with fiduciary activities is as follows:

| The Master Trust Bank of Japan, Ltd. (Trust Account) | 13,613 thousand shares |
|--|---|
| Japan Trustee Services Bank, Ltd. (Trust Account) | 8,977 thousand shares |
| Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account) | 2,386 thousand shares |
| Japan Trustee Services Bank, Ltd. (Trust Account 9) | 1,262 thousand shares |
| Japan Trustee Services Bank, Ltd. (Trust Account 7) | 1,092 thousand shares |
| Trust & Custody Services Bank, Ltd. (Securities Investment Trust Account) Japan Trustee Services Bank, Ltd. (Trust Account 9) | 2,386 thousand shares 1,262 thousand shares |

(8) Information on voting rights

1) Issued shares

⁽As of March 31, 2015)

| Classification | Number of shares (shares) | Number of voting rights | Description |
|---|---|-------------------------|--|
| Shares without voting rights | - | - | - |
| Shares with restricted voting rights (treasury stock, etc.) | _ | _ | _ |
| Shares with restricted voting rights (others) | - | - | - |
| Shares with full voting rights (treasury stock, etc.) | (Treasury stock) Common stock 2,537,800 | _ | _ |
| Shares with full voting rights (others) | Common stock 212,432,500 | 2,124,325 | _ |
| Shares less than one unit | Common stock 144,738 | _ | Shares less than one unit (100 shares) |
| Number of issued shares | 215,115,038 | _ | - |
| Total number of voting rights | - | 2,124,325 | - |

(Notes) 1. The "Shares with full voting rights (others)" include 1,600 shares (representing 16 voting rights) registered in the name of Japan Securities Depository Center, Inc.

2. The "Shares less than one unit" include 14 shares registered in the name of the Company.

2) Treasury stock, etc.

(As of March 31, 2015)

| Name of shareholder | Address | Number of shares held under own name (shares) | Number of shares held under the names of others (shares) | Total shares held (shares) | Ownership percentage to the total number of issued shares (%) |
|---|-----------------------------------|---|---|-------------------------------|--|
| (Treasury stock) Hitachi Construction Machinery Co., Ltd. | 2-5-1 Koraku, Bunkyo-ku, Tokyo | 2,537,800 | L | 2,537,800 | 1.18 |
| Total | _ | 2,537,800 | _ | 2,537,800 | 1.18 |

- (9) Details of stock option plans
 - The Company has adopted a stock option plan.
 - Based on the provisions of Article 280-20 and Article 280-21 of the former Commercial Code (amendment in 2001), the special resolution at the annual shareholders' meeting held on June 28, 2005 approved the issuance of subscription rights to shares to the Company's Directors, Executive Officers, employees and directors of consolidated subsidiaries as stock options.

Overview of the plan is as follows:

| Date of resolution | June 28, 2005 | | |
|--|--|--|--|
| Individuals covered by the plan | 1) Directors of the Company92) Executive Officers of the Company153) Employees of the Company254) Directors of consolidated subsidiaries32 | | |
| Class of shares to be issued upon exercise of subscription rights | See 1) of "(2) Information on subscription rights to shares." | | |
| Number of shares to be issued upon exercise of subscription rights (Shares) | Same as above | | |
| Amount to be paid upon exercise of subscription rights (Yen) | Same as above | | |
| Exercise period of subscription rights | Same as above | | |
| Conditions on exercise of subscription rights | Same as above | | |
| Matters relating to transfer of subscription rights | Same as above | | |
| Matters concerning subrogation payment | Same as above | | |
| Matters relating to grants of subscription rights to shares associated with reorganization | Same as above | | |

2) Based on the provisions of Articles 236, 238 and 239 of the Companies Act, the special resolution at the annual shareholders' meeting held on June 26, 2006 approved the issuance of subscription rights to shares to the Company's Directors, Executive Officers, employees and directors of consolidated subsidiaries as stock options.

| Date of resolution | June 26, 2006 | | |
|--|--|--|--|
| Individuals covered by the plan | 1) Directors of the Company92) Executive Officers of the Company143) Employees of the Company224) Directors of consolidated subsidiaries30 | | |
| Class of shares to be issued upon exercise of subscription rights | See 2) of "(2) Information on subscription rights to shares." | | |
| Number of shares to be issued upon exercise of subscription rights (Shares) | Same as above | | |
| Amount to be paid upon exercise of subscription rights (Yen) | Same as above | | |
| Exercise period of subscription rights | Same as above | | |
| Conditions on exercise of subscription rights | Same as above | | |
| Matters relating to transfer of subscription rights | Same as above | | |
| Matters concerning subrogation payment | Same as above | | |
| Matters relating to grants of subscription rights to shares associated with reorganization | Same as above | | |

3) Based on the provisions of Articles 236, 238 and 239 of the Companies Act, the special resolution at the annual shareholders' meeting held on June 25, 2007 approved the issuance of subscription rights to shares to the Company's Directors, Executive Officers, employees and directors of consolidated subsidiaries as stock options.

Overview of the plan is as follows:

| Date of resolution | June 25, 2007 | | |
|--|--|--|--|
| Individuals covered by the plan | 1) Directors of the Company92) Executive Officers of the Company153) Employees of the Company264) Directors of consolidated subsidiaries33 | | |
| Class of shares to be issued upon exercise of subscription rights | See 3) of "(2) Information on subscription rights to shares." | | |
| Number of shares to be issued upon exercise of subscription rights (Shares) | Same as above | | |
| Amount to be paid upon exercise of subscription rights (Yen) | Same as above | | |
| Exercise period of subscription rights | Same as above | | |
| Conditions on exercise of subscription rights | Same as above | | |
| Matters relating to transfer of subscription rights | Same as above | | |
| Matters concerning subrogation payment | Same as above | | |
| Matters relating to grants of subscription rights to shares associated with reorganization | Same as above | | |

- 2. Information on Acquisition, etc., of Treasury Stock
 - Class of shares

Acquisition of shares of common stock under Article 155, paragraph 7 of the Companies Act.

- Acquisition of treasury stock resolved at the Shareholders' Meeting Not applicable.
- (2) Acquisition of treasury stock resolved at the Board of Directors meetings Not applicable.
- (3) Details of acquisition of treasury stock not based on the resolutions at the Shareholders' Meeting or the Board of Directors meetings

Acquisition of shares of common stock under Article 155, paragraph 7 of the Companies Act.

| Classification | Number of shares (Shares) | Total amount (Yen) | |
|--|------------------------------|--------------------|--|
| Treasury stock acquired during the year ended March 31, 2015 | 1,947 | 4,246,403 | |
| Treasury stock acquired during the current period (year ending March 31, 2016) | 207 | 443,005 | |

(Note) The number of shares of treasury stock acquired during the current period does not include the number of shares less than one unit of shares purchased during the period from June 1, 2015 to the filing date of this annual securities report.

(4) Status of the disposition and holding of acquired treasury stock

| | Year ended M | larch 31, 2015 | Current period (year ending March 31, 2016) | | |
|--|------------------------------|-----------------------------------|---|-----------------------------------|--|
| Classification | Number of shares (Shares) | Total disposition amount (Yen) | Number of shares (Shares) | Total disposition amount (Yen) | |
| Acquired treasury stock which was offered to subscribers | _ | _ | _ | - | |
| Acquired treasury stock which was cancelled | _ | _ | _ | - | |
| Acquired treasury stock which was transferred due to merger, share exchange and company split | _ | _ | _ | _ | |
| Others | 69,154 | 85,966,871 | 22,000 | 27,359,070 | |
| Total number of treasury stock held | 2,537,814 | _ | 2,516,021 | - | |

(Notes) 1. The "Others" for the year ended March 31, 2015 consist of the exercise of subscription rights to shares of 69,100 shares with a total disposition amount of ¥85,899,740 and the disposition of 54 shares (less than one unit of shares) with a total disposition amount of ¥67,131.

The "Others" for the current period is attributable to the exercise of subscription rights to shares.

- 2. The "Others" for the current period does not include the number of shares less than one unit of shares disposed of, or transferred upon exercise of subscription rights to shares, during the period from June 1, 2015 to the filing date of this annual securities report.
- 3. The "Total number of treasury stock held" for the current period does not include the number of shares less than one unit of shares acquired of disposed during the period from June 1, 2015 to the filing date of this annual securities report.

3. Dividend Policy

To establish a solid position in global construction machinery markets, the Company will work to bolster its internal reserves while considering maintenance and strengthening of its financial structure and implementation plans for upfront investments, including investments for technology development and facilities based on medium- and long-term business strategies. At the same time, the Company will pay dividends linked to its consolidated business results in accordance with a policy of maintaining stable dividends.

With the aim of enabling the execution of a flexible capital policy, the Company will acquire treasury shares in consideration of necessity, financial conditions, and stock price movement.

The Company provides in its Articles of Incorporation that the distribution of surplus will be made to shareholders of record as of March 31 and September 30 of each year based on the resolution at the Board of Directors meeting pursuant to Article 459 of the Companies Act.

Based on the above policy, the following dividends distributions were decided for the year ended March 31, 2015.

| Date of resolution | Total amount of dividends (Millions of yen) | Dividends per share (Yen) | |
|---|---|------------------------------|--|
| Resolution at the Board of Directors meeting held on October 28, 2014 | 6,376 | 30 | |
| Resolution at the Board of Directors meeting held on May 22, 2015 | 6,377 | 30 | |

4. Changes in Share Prices

(1) Highest and lowest share prices in each of the recent 5 years

| Fiscal year | 47 th term | 48 th term | 49 th term | 50 th term | 51 st term |
|---------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| Year-end | March 2011 | March 2012 | March 2013 | March 2014 | March 2015 |
| Highest (Yen) | 2,360 | 2,149 | 2,250 | 2,899 | 2,780 |
| Lowest (Yen) | 1,572 | 1,186 | 1,203 | 1,837 | 1,799 |

(Note) Highest and lowest share prices are quoted market prices on the First Section of the Tokyo Stock Exchange.

(2) Highest and lowest share prices in each of the recent 6 months

| Month | October 2014 | November 2014 | December 2014 | January 2015 | February 2015 | March 2015 |
|---------------|-----------------|------------------|------------------|-----------------|------------------|---------------|
| Highest (Yen) | 2,247 | 2,593 | 2,780 | 2,597 | 2,282 | 2,245 |
| Lowest (Yen) | 1,916 | 2,308 | 2,411 | 2,177 | 2,153 | 2,055 |

(Note) Highest and lowest share prices are quoted market prices on the First Section of the Tokyo Stock Exchange.

5. Directors and Executive Officers

The Company has adopted a system of a company with a Nomination Committee, etc.

Directors and Executive Officers include 21 males and 1 female. (The ratio of female Directors and Executive Officers is 4.5% of the total.)

(1) Directors

| Position | Responsibility | Name | Date of birth | | Career summary | Term of office | Share Ownership (thousands of shares) |
|---|--|---------------------|----------------------|--|--|----------------|--|
| Chairman of the Board Outside Director | Nominating Committee Member Compensation Committee Member | Takashi Kawamura | December 19, 1939 | 4/1962 6/1992 6/1995 6/1997 4/1999 4/2003 6/2003 6/2005 6/2006 6/2007 4/2009 6/2009 4/2010 4/2011 6/2012 4/2013 6/2013 4/2014 6/2014 6/2014 | Joined Hitachi, Ltd. General Manager, Hitachi Works Director of Hitachi, Ltd. Executive Managing Director of Hitachi, Ltd. Executive Vice President and Representative Director, Hitachi, Ltd. Director of Hitachi, Ltd. Chairman of the Board and Representative Executive Officer, Hitachi Software Engineering Co., Ltd. (currently Hitachi Solutions, Ltd.) Chairman of the Board, Hitachi Plant Engineering & Construction Co., Ltd. (currently Hitachi, Ltd.) Chairman of the Board, Hitachi Software Engineering Co., Ltd. (currently Hitachi, Ltd.) Chairman of the Board, Hitachi Maxell, Ltd. Representative Executive Officer, Chairman, President and Chief Executive Officer, Hitachi, Ltd. Representative Executive Officer, Chairman, President and Chief Executive Officer and Director, Hitachi, Ltd. Representative Executive Officer, Chairman and Director, Hitachi, Ltd. Chairman of the Board, Hitachi Ltd. Representative Executive Officer, Chairman and Director, Hitachi, Ltd. Chairman of the Board, Hitachi, Ltd. Outside Director Chairman of the Board, Hitachi Chemical Company, Ltd. (to present) Outside Director and Chairman of the Board of Hitachi Research Institute President and representative director of Mito Country Club Co., Ltd. (to present) Director of Hitachi, Ltd. Advisor of Hitachi, Ltd. Advisor of Hitachi, Ltd. (to present) Outside Director and Chairman of the Board of the Company (to present) Outside Director of Mizuho Financial Group, Inc. (to present) | (Note 1) | |

| Position | Responsibility | Name | Date of birth | | Career summary | Term of office | Share Ownership (thousands of shares) |
|----------|--|-------------------|------------------------|--|--|----------------|--|
| | | | | 4/1975 | Joined Hitachi, Ltd. | | , |
| | | | | 4/2003 | CTO, Power and Electricity Group and Director, Power and Electricity Development Institute | | |
| | | | | 4/2005 | General Manager, Hitachi Research Laboratory | | |
| | | | | 1/2008 | General Manager, Environmental Strategy Office | | |
| | Nominating | | | 4/2009 | Chairman of the Board of Hitachi (China) Research & Development Corporation | | |
| | Committee Member | | | 4/2010 | Director of Hitachi Via Mechanics, Ltd. | | |
| Outside | Audit Committee | Shigeru | November | 6/2010 | Outside Director of Hitachi Chemical Company, Ltd. | (Note 1) | 1 |
| Director | Member | Azuhata | 21, 1949 | 4/2011 | Senior Vice President and Executive Officer of Hitachi, Ltd. | (Note I) | 1 |
| | Compensation Committee Member | | | 4/2012 | Representative Executive Officer and Executive Vice President of Hitachi, Ltd. | | |
| | | | | 6/2012 | Outside Director and Chairman of the Board of Hitachi Medical Corporation | | |
| | | | | 4/2014 | Outside Director of Hitachi Medical Corporation | | |
| | | | | 4/2014 6/2014 | Fellow of Hitachi, Ltd. (to present) Outside Director of the Company (to | | |
| | | | 6/2014 | present) Outside Director of Hitachi Chemical | | | |
| | | | | | Company, Ltd. (to present) | | |
| | | | ki March 23, a 1959 | 4/1982 1/2000 | Joined the Bank of Japan Alternate Executive Director for Japan, International Monetary Fund | | |
| | | | | 8/2004 | General Manager, Okayama Branch | | |
| | | | | 7/2006 | Deputy Director General, Payment and Settlement Systems Department | | |
| Outside | Audit Committee | | | 3/2009 | Director General, Financial Markets Department | (Note 1) | _ |
| Director | Member | Toyama | | 5/2011 | General Manager for the Americas | | |
| | | | | 11/2012 | Director General, International Department | | |
| | | | | 8/2014 | Retired from the Bank of Japan | | |
| | | | | 3/2015 | Registered as an attorney-at-law admitted in Japan | | |
| | | | | 6/2015 | Outside Director of the Company (to present) | | |
| | | | | 4/1973 | Registered as an attorney-at-law admitted in Japan | | |
| | | | | 2/1979 | Registered as an attorney-at-law admitted in New York, United States of America | | |
| | | | | 7/1997 | Established Hirakawa, Sato & Kobayashi (Currently called City-Yuwa Partners) Partner of Hirakawa, Sato & Kobayashi | | |
| Outside | Outside Audit Committee Director Member | Junko Hirakawa | October 9, 1947 | 6/2006 | Auditor, The Japan Association of Charitable Organizations (to present) | (Note 1) | _ |
| DIRCTOI | | er Hirakawa | 174/ | 6/2011 | Outside Director, Tokyo Financial Exchange Inc. (to present) | · · · · · | |
| | | | | 6/2012 | Outside Statutory Auditor of Sumitomo Forestry Co., Ltd. | | |
| | | | | 6/2014 | Outside Director of Sumitomo Forestry Co., Ltd. (to present) | | |
| | | | | 6/2015 | Outside Director of the Company (to present) | | |

| Position | Responsibility | Name | Date of birth | | Career summary | Term of office | Share Ownership (thousands of shares) |
|---------------------|-----------------------------------|-------------------------|----------------------|---------|--|----------------|--|
| | | | | 4/1973 | Joined the Ministry of Foreign Affairs of Japan | | |
| | | | | 7/1989 | Minister-Counselor of the Embassy of Japan in the UAE | | |
| | | | | 9/1991 | Special Advisor to the United Nations High Commissioner for Refugees (Geneva) | | |
| | | | | 7/1997 | Minister of the Embassy of Japan in Austria | | |
| | | | | 8/2000 | Consul General at the Consulate General of Japan in New Orleans | | |
| Outside Director | Nominating Committee Member | Hideto Mitamura | November 15, 1948 | 7/2004 | Director General, International Affairs Department, Secretariat of the House of Representatives | (Note 1) | 1 |
| Director | Audit Committee Member | wittamura | 15, 1946 | 9/2005 | Professional Adviser for Standing Committee on Security, the House of Representatives | | |
| | | | | 7/2007 | Ambassador Extraordinary and Plenipotentiary to Zambia and Malawi | | |
| | | | | 8/2010 | Ambassador Extraordinary and Plenipotentiary to New Zealand and Samoa | | |
| | | | | | Resigned from the Ministry of Foreign Affairs of Japan | | |
| | | | | 6/2013 | Outside Director of the Company (to present) | | |
| | | | | 4/1979 | Joined the Company | | |
| | | | | 10/2004 | General Manager, Service Operation Dept., Marketing Group | | |
| Director | Audit Committee Member | Osamu Okada | December 27, 1954 | 4/2010 | Director, Career Development Center | (Note 1) | 5 |
| | Wieniber | Okada | 27, 1934 | 4/2012 | Executive Officer | | |
| | | | | 4/2013 | Adviser of the Company | | |
| | | | | 6/2013 | Director of the Company (to present) | | |
| | | | | 4/1981 | Joined the Company | | |
| | | | | 4/2012 | Deputy Director, Finance Div., General Manager, Finance Dept., and General Manager, Foreign Exchange Center | | |
| | | | | 4/2013 | Executive Officer | | |
| Director | - | – Tetsuo Katsurayama | April 10, 1956 | 4/2015 | Vice President and Executive Officer (to present) | (Note 1) | 2 |
| | | | 1750 | | CFO, Vice President of Corporate Management Group, General Manager of Finance Div., General Manager of Compliance & Risk Management Div., and Head of C Project (to present) | | |
| | | | | 6/2015 | Director of the Company (to present) | | |

| Position | Responsibility | Name | Date of birth | | Career summary | Term of office | Share Ownership (thousands of shares) |
|----------|-----------------------------------|---------------------|-------------------|--|---|----------------|--|
| | | | | 4/1979 | Joined the Company | | |
| | | | | 4/2009 | President of Hitachi Construction Machinery (Shanghai) Co., Ltd. | | |
| | | | | 4/2011 | Vice President of Marketing Group | | |
| | | | 4/2012 | Executive Officer | | | |
| | | | | President and Director, Hitachi Construction Machinery Japan Co., Ltd. | | | |
| | | Vaii | April 14, | 4/2014 | Vice President and Executive Officer | | |
| Director | Director – Koji Sumioka | 1955 | 4/2015 | Representative Executive Officer, Senior Vice President and Executive Officer (to present) | (Note 1) | 7 | |
| | | | | | President of Corporate Management Group, General Manager of Corporate Strategy | | |
| | | | | Div., General Manager of Business Process Innovation Div., and General Manager of Corporate Export Regulation Div. (to present) | | | |
| | | | | 6/2015 | Director of the Company (to present) | | |
| | | | | 4/1979 | Joined the Company | | |
| | NT | | Yuichi August 19, | 10/2000 | President of Hitachi Construction Machinery (China) Co., Ltd. | | |
| | Nominating Committee Member | | | 4/2007 | General Manager of Production & Procurement Div. | | |
| Director | Wielinder | Yuichi Tsujimoto | | 4/2009 | Executive Officer | (Note 1) | 35 |
| | Compensation Committee | i sujilloto | 1955 | 4/2011 | Vice President and Executive Officer | | |
| | Member | | | 6/2011 | Vice President and Executive Officer, Director | | |
| | | | | 4/2012 | Representative Executive Officer, President & CEO (to present) | | |
| | | | | 4/1978 | Joined the Company | | |
| | | | | 8/1998 | President of Hitachi Construction Machinery (Shanghai) Co., Ltd. | | |
| | | | | 4/2008 | President of Marketing Group | | |
| | | | | 4/2010 | Executive Officer | | |
| Director | Director | Akihiko Hiraoka | May 19, 1955 | 10/2010 | President of Hitachi Construction Machinery (Shanghai) Co., Ltd. | (Note 1) | 13 |
| | | | | 4/2013 | Vice President and Executive Officer | | |
| | | | | 4/2015 | Senior Vice President and Executive Officer (to present) | | |
| | | | | | President of Marketing Group, and General Manager of Global Mining Div. (to present) | | |
| | | | | 6/2015 | Director of the Company (to present) | | |
| | | | | Total | | | 68 |

(2) Executive Officers

| Position | Responsibility | Name | Date of birth | | Business experience | Term of office | Share Ownership (thousands of shares) |
|--|---|---------------------|---|--|---|----------------|--|
| Representative Executive Officer, President & CEO | _ | Yuichi Tsujimoto | | | See (1) | (Note 2) | See (1) |
| Representative Executive Officer, Senior Vice President and Executive Officer | President of Corporate Management Group, General Manager of Corporate Strategy Div., General Manager of Business Process Innovation Div., and General Manager of Corporate Export Regulation Div. | Koji Sumioka | | See (1) | | | See (1) |
| Senior Vice President and Executive Officer | President of Marketing Group, and General Manager of Global Mining Div. | Akihiko Hiraoka | | See (1) | | (Note 2) | See (1) |
| Vice President and Executive Officer | Vice President of Marketing Group, and General Manager of Life Cycle Support Operations Div. | Kenji Ota | November 30, 1956 | 4/1980 4/2011 4/2013 4/2015 | Joined the Company Deputy General Manager of Life Cycle Support Operations Div. Executive Officer Vice President and Executive Officer (to present) Vice President of Marketing Group, and General Manager of Life Cycle Support Operations Div. (to present) | (Note 2) | 13 |
| Vice President and Executive Officer | President of Development & Production Group, General Manager of Development Group, and General Manager of Environment Policy Div. | Toshihiro Oono | 4/1979 Joined the Company 4/2007 General Manager, Mining & Heavy Equipment Div. 4/2009 General Manager, Construction Equipment Div. | | (Note 2) | 8 | |
| Vice President and Executive Officer | Vice President of Marketing Group, and General Manager of Marketing Div. | Yasushi Ochiai | March 16, 1956 | 10/1989 10/2010 4/2011 4/2013 4/2015 | Joined the Company General Manager of Marketing Div. Executive Officer Vice President and Executive Officer (to present) Vice President of Marketing Group, and General Manager of Marketing Div. (to present) | (Note 2) | 3 |

| Position | Responsibility | Name | Date of birth | | Business experience | Term of office | Share Ownership (thousands of shares) | |
|--|--|--|----------------------|----------------------|--|--------------------------------|--|---|
| Vice President and Executive Officer | Vice President of Corporate Management Group, General Manager of Finance Div., General Manager of Compliance & Risk Management Div., and Head of C Project | Tetsuo Katsurayama | | See (1) | | (Note 2) | See (1) | |
| | | | | 4/1982 | Joined the Company | | | |
| | | | | 4/2014 | General Manager, Strategy Planning Div. | | | |
| Executive | Deputy General | Takaharu | October 5, | 4/2015 | Executive Officer (to present) | | | |
| Officer | Manager of China Business Div. | Ikeda | 1958 | | Deputy General Manager of China Business Div. (to present) | (Note 2) | - | |
| | | | | | President of Hitachi Construction Machinery (Shanghai) Co., Ltd. (to present) | | | |
| | | | | 4/1981 | Joined the Company | | | |
| | General Manager | | | 4/2011 | Deputy General Manager of Marketing Div. | | | |
| Executive | of Europe and | Europe and Moriaki ddle East Kadoya | November 8, | 4/2012 | President of Hitachi Construction Machinery (Europe) N.V. (to present) | (Note 2) | 5 | |
| Officer | Middle East Business Div. | | 1958 | 4/2014 | Executive Officer (to present) | (| - | |
| | Busiless Div. | | | | General Manager of Europe and Middle East Business Div. (to present) | | 3 | |
| | | | | 4/1980 | Joined the Company | | | |
| | Caracter Manager | Sugiyama | | 4/2010 | General Manager, Application, New Product and Construction Equipment Div. | | | |
| Executive Officer | of India Business | | | February 19, 1956 | 4/2013 | Executive Officer (to present) | (Note 2) | 3 |
| Officer | Div. | | 1950 | | 1750 | 1750 | | General Manager of India Business Div. (to present) |
| | | | | | Director of Tata Hitachi Construction Machinery Co., Pvt., Ltd. (to present) | | | |
| | | | | 4/1984 | Joined the Company | | | |
| | Cara and Mara and | | | 4/2004 | General Manager, Manufacturing Dept., Component Div., Tsuchiura Works | | | |
| Executive Officer | General Manager of China Business Div. | Michifumi Tabuchi | November 16, 1958 | 4/2012 | President of Hitachi Construction Machinery (China) Co., Ltd. (to present) | (Note 2) | 3 | |
| | | | | 4/2015 | Executive Officer (to present) | | | |
| | | | | | General Manager of China Business Div. (to present) | | | |
| | | | | 4/1979 | Joined Hitachi, Ltd. | | | |
| English | General Manager | Maria | A | 4/2012 | Joined the Company | | | |
| Executive Officer | of IT Promotion Div. | Masato Tamaki | August 31, 1955 | | General Manager of IT Promotion Div. (to present) | (Note 2) | 0 | |
| | | | | 4/2014 | Executive Officer (to present) | | | |
| | | | | 4/1980 | Joined the Company | | | |
| | Communit | | | 4/2009 | Vice President of Hitachi Construction Machinery (Shanghai) Co., Ltd. | | | |
| Executive Officer | General Manager of Human Capital Div. | Hisashi Hasegawa | January 11, 1956 | 4/2012 | Administrative Director, China Business Div. | (Note 2) | - | |
| | ~ | | | 4/2015 | Executive Officer (to present) | | | |
| | | | | | General Manager of Human Capital Div. (to present) | | | |

| Position | Responsibility | Name | Date of birth | | Business experience Ter of | | Share Ownership (thousands of shares) |
|----------------------|--|---------------------|-----------------------|--|---|----------|--|
| Executive Officer | General Manager of Operations Management Div., and Head of SCM Transformation Promotion Project | Koutarou Hirano | June 4, 1958 | 4/1981 4/2013 4/2014 4/2015 | Joined the Company Deputy General Manager of Production & Procurement Div. Executive Officer (to present) General Manager of Operations Management Div., and Head of SCM Transformation Promotion Project (to present) | (Note 2) | 5 |
| Executive Officer | General Manager of Research Div. | Hideshi Fukumoto | September 24, 1957 | 4/1982 4/2005 4/2011 4/2012 4/2014 | Joined Hitachi, Ltd. Director, Machinery Research Institute Director, Technology Strategy Office, Research and Development Div. Joined the Company General Manager of Research Div. (to present) Executive Officer (to present) | (Note 2) | 0 |
| Executive Officer | Vice President of Development & Production Group, General Manager of Production & Procurement Div. | Tadashi Motoi | December 7, 1957 | 4/1980 4/2008 4/2010 4/2013 4/2015 | Joined the Company Director, Production Management Center, Production Div. President of P.T. Hitachi Construction Machinery Indonesia (to present) Executive Officer (to present) Vice President of Development & Production Group, General Manager of Production & Procurement Div. (to present) | (Note 2) | _ |
| | | | • | Total | · · · · · · | | 98 |

(Notes) 1. The term of Directors is from the adjournment of the annual shareholders' meeting for the year ended March 31, 2015 to the adjournment of the annual shareholders' meeting for the year ending March 31, 2016.

2. The term of Executive Officers is from April 1, 2015 to March 31, 2016.

3. Takashi Kawamura, Shigeru Azuhata, Haruyuki Toyama, Junko Hirakawa and Hideto Mitamura are Outside Directors.

6. Corporate Governance

(1) Corporate governance

The Company firmly recognizes that it acts not only to improve its business performance but also to serve as a useful corporate citizen in society. Our commitment to fair and transparent corporate behavior underpins our corporate governance. We believe this commitment will in turn lead to greater corporate value and improved shareholder value.

The Company has adopted a corporate organizational system based on a committee governance structure, as defined in Article 2, paragraph 12 of the Companies Act, with the aim of ensuring fair and transparent management while building an operational system that facilitates the prompt and sound execution of management strategy. We have greatly strengthened our system of corporate governance through this separation of management oversight from business operations.

In addition, the Company's own corporate codes of conduct, based on that of Hitachi Ltd., guides our basic policy for corporate governance as one of the Hitachi Group companies, and serves as the foundation for the Hitachi brand and our CSR activities. We will foster the Hitachi Group's common values and share the same understanding of our corporate social responsibilities.

1) Description of the corporate organizations

As a company with committees such as the Nominating Committee, the Company thoroughly separates management oversight from business operations and further enhances prompt management decision-making and effectiveness of management oversight.

The Company has the following organizational structure:

a. Board of Directors (12 meetings were held in the year ended March 31, 2015.)

The Board of Directors determines the basic management policy, and oversees business operations conducted by Executive Officers. Also, the decision-making authority on business matters based on such basic policy is significantly delegated to Executive Officers. As of the filing date of this annual securities report, out of 10 Directors constituting the Board of Directors, 4 Directors also served as Executive Officers while 5 were Outside Directors.

The Board of Directors has 3 statutory committees (Nominating, Audit, and Compensation Committees), and the majority of each committee is comprised of Outside Directors.

- b. Committees
 - (i) Nominating Committee (3 meetings were held in the year ended March 31, 2015.)

The Nominating Committee has the authority to determine proposals submitted to the shareholders' meetings for the election and dismissal of the Directors. As of the filing date of the annual securities report, it consists of 4 Directors including 3 Outside Directors.

(ii) Audit Committee (15 meetings were held in the year ended March 31, 2015)

The Audit Committee has the authority to audit of the execution of duties of Directors and Executive Officers and to determine proposals submitted to the shareholders' meeting for the election and dismissal of accounting auditors. As of the filing date, the Audit Committee consists of 5 members including 4 Outside Directors and 1 full-time Audit Committee member.

(iii) Compensation Committee (3 meetings were held in the year ended March 31, 2015)

The Compensation Committee has the authority to determine compensation for individual Directors and Executive Officers. As of the filing date, the Compensation Committee consists of 3 Directors including 2 Outside Directors.

c. Executive Officer

In accordance with segregation of duties stipulated by resolutions at the Board of Directors meetings, Executive Officers make decisions on business matters and execute the business. Any matters that may affect the overall business are deliberated from various point of views in the Executive Officers Committee consisting of Executive Officers. Decisions at the Executive Officers Committee are reported to the Board of Directors meeting. As of the filing date, the Company has 16 Executive Officers. The Company stipulates in its Articles of Incorporation that the Company shall have not more than 30 Executive Officers.

2) Number of Directors

The Company stipulates in its Articles of Incorporation that the Company shall have not more than 15 Directors.

3) Resolution requirements for appointment of Directors

The Company stipulates in its Articles of Incorporation that "shareholders representing one-third or more of the voting rights of all the shareholders who are entitled to exercise their votes shall be present at a general shareholders' meeting", and that "the resolution shall not be made by cumulative voting." In addition, except as otherwise provided by law or in the Articles of Incorporation, it stipulates that "the resolution shall be made by a majority of the voting rights of the shareholders who are present in such meeting and are entitled to vote."

- 4) Matters determined by a resolution of the Board of Directors without resolution at the general shareholders' meeting pursuant to the provisions of the Articles of Incorporation
- a. Exemption from liability of Directors and Executive Officers

The Company stipulates in its Articles of Incorporation that "it may, by resolution of the Board of Directors, exempt any Director (including former Directors) and Executive Officer (including former Executive Officers) from liabilities as provided in Article 423, paragraph 1 of the Companies Act to the extent as provided in laws or regulations" so that Directors and Executive Officers are fully able to execute their expected duties.

b. Decision for dividends of surplus

The Company stipulates in its Articles of Incorporation that "the Board of Directors may, except as otherwise provided by laws and regulations, determine each item provided in Article 459, paragraph 1 without resolution at the general shareholders' meeting," in order to enable timely implementation of capital strategies.

5) Requirements for special resolution of the general shareholders' meeting

With the objective of facilitating the smooth conduct of a general shareholders' meeting by easing the quorum of the special resolution at the shareholders' meeting, the Company stipulates in its Articles of Incorporation that "any resolution as provided in Article 309, paragraph 2 of the Companies Act shall be adopted at a shareholders' meeting where shareholders representing one-third or more of the voting rights of all the shareholders are present, and by a majority of two-thirds or more of the voting rights of the shareholders who are present in such meeting and are entitled to vote."

6) Internal control system and risk management system

Pursuant to provisions of laws and regulations, the Company, by resolutions at the Board of Directors, determines an overall system of internal controls of the Company and complies with such resolutions.

a. Matters concerning Directors and employees to assist in duties of the Audit Committee of the Company

The Audit Committee Bureau has been provided as an organization to assist the duties of the Audit Committee and one of the personnel who works exclusively for the Bureau and is not subject to orders and instructions of Executive Officers has been assigned. The internal audit department and legal / general affairs department also assist the Audit Committee in addition to the personnel of the Audit Committee Bureau. There are no Directors with the explicit duty of assisting the duties of the Audit Committee.

b. System for ensuring the independence of the Directors and the personnel in a. above from Executive Officers as well as the effect of instructions to such Directors and personnel from the Audit Committee

The Audit Committee Bureau is staffed with personnel who work exclusively for the Audit Committee Bureau and are not subject to orders and instructions of Executive Officers. The Audit Committee shall be informed in advance of planned transfers of personnel, and may request a change to the Executive Officer in charge of human resources as necessary, by providing reasons thereof.

- c. System for reporting to the Audit Committee and ensuring no disadvantageous treatment for reason of reporting
 - Executive Officers shall report to the Audit Committee without delay matters related to the Company and its subsidiaries that were brought up to or reported to the Executive Officers Committee.
 - Results of internal audits of the Company and its subsidiaries performed by the internal audit department shall be reported to the Audit Committee without delay.
 - When Executive Officers become aware of facts that may have adverse effects on the Company, they shall immediately report such facts to the Audit Committee.
 - The compliance department, which is the secretariat of the "Compliance Reporting System," shall report to the Audit Committee the status of reporting using the Compliance Reporting System available for employees of the Company and its subsidiaries. Also, the Company stipulates in its regulations that there shall be no disadvantageous treatment to the whistleblower due to such reporting, and the compliance department thoroughly ensures its implementation of such regulations.
 - Reports from Executive Officers and employees of the Company as well as Directors, corporate auditors and employees of the subsidiaries shall be directed to the full-time member of the Audit Committee. The Audit Committee, by way of a resolution, shall appoint a member of the Committee to receive such reports.
- d. Policies related to advance payments and/or reimbursements of expenses incurred for execution of the duties of the Audit Committee of the Company and processing of other expenses and liabilities incurred for execution of duties

The general affairs department is in charge of payment of expenses and other administrative matters related to execution of the duties of the Audit Committee. When there is a request from the Audit Committee for advance payments or other payments for expenses, the general affairs department shall immediately process the requests unless it is clearly evident that such expenses or liabilities are not required for execution of the duties of the Audit Committee.

e. Other systems to ensure the effectiveness of audits by the Audit Committee of the Company

The Audit Committee appoints a full-time member and effectively audits the following matters based on annual audit policies and audit plans

- The Audit Committee members attend important meetings, make inquiries to Executive Officers and employees of the status about the execution of their duties, and review approval documents on significant matters.
- The Audit Committee members observe operations and inspect the assets of the Company's head office, major offices and subsidiaries, and make inquiries as necessary.
- f. System for ensuring that execution of duties by Executive Officers and employees is in compliance with laws and regulations and the Articles of Incorporation

The following business management system ensures compliance with laws and regulations on an ongoing basis.

- Same as j. "System for ensuring that execution of duties by employees of the Company and Directors and employees of the subsidiaries is in compliance with laws and regulations and the Articles of Incorporation" below.
- In addition to the above, for ensuring that the execution of duties by Executive Officers is in compliance with laws and regulations and the Articles of Incorporation, the Company has implemented a system which enables employees of the Company to report issues through an external agency.
- g. System for saving and maintaining the information pertaining to the execution of duties by Executive Officers of the Company

Decisions made by and information pertaining to the execution of duties of the Executive Officers are stored and maintained in accordance with the internal regulations.

- h. Regulations and other systems for management of the risk of losses to the Company and its subsidiaries
 - A system shall be established in which each relevant department shall establish rules and guidelines as necessary, conduct training, and prepare and distribute manuals with respect to risks such as compliance, information security, environment, disaster, quality assurance and export control, etc. Subsidiaries of the Company shall establish the same system depending on the size of the respective subsidiaries.
 - Efforts shall be made to identify possible new risks through periodic reports from Executive Officers on the status of business operation of the Company and its subsidiaries. Should it become necessary to take measures for a new risk, the President and Chief Executive Officer instructs each relevant department and promptly appoints an Executive Officer responsible for taking measures therefor.
- i. System for ensuring that duties of Executive Officers of the Company and Directors of the subsidiaries are executed efficiently

The following business management system ensures the efficiency of the execution of duties by Executive Officers of the Company and Directors of the subsidiaries.

- For any matters that may affect the Company and its subsidiaries, Executive Officers Committee regulations require such matters shall be deliberated from various points of view in the Executive Officers Committee and management meetings before a decision is made by an Executive Officer in charge.
- Performance of the Company and its subsidiaries is managed using a matrix framework, i.e., by each component unit responsible for its financial performance and by each component unit responsible for its managerial performance.
- Rules for internal audit shall be established and a system shall be implemented to audit each department in the Company and its subsidiaries regularly in order to understand the status of and improve business operations of the Company and its subsidiaries.
- The Audit Committee oversees the accounting auditors. Also, for ensuring the independence of accounting auditors from Executive Officers, the duties of the Audit Committee include receiving reports in advance about audit plans of accounting auditors and prior approval of the fees to be paid to the accounting auditors.
- A documented business process for matters to be reflected in financial reports shall be executed and examined by internal auditors, or external auditors when necessary, within the Company and its subsidiaries
- The Company dispatches Directors and corporate auditors to subsidiaries and establishes a support desk to respond to inquiries from its subsidiaries regarding corporate matters including legal, accounting, and general administrative issues, research and development activities, and intellectual property management such as patents in order to operate properly and efficiently as the HCM Group.
- j. System for ensuring that execution of duties by employees of the Company and Directors and employees of the subsidiaries is in compliance with laws and regulations and the Articles of Incorporation

Following business management system ensures compliance with laws and regulations on an ongoing basis.

• Internal audits by the Internal Audit Office, other relevant departments of the Company and its subsidiaries are conducted to ensure compliance and to deter violations of laws and regulations. In addition, various committees may

be established in accordance with regulations of the Company or a decision by relevant departments in order to achieve cross-functional management regarding compliance.

- The Company has implemented a "Compliance Reporting System" which enables employees of the Company and its subsidiaries to internally report any illegal activities to the relevant departments of the Company. Further, the compliance department in charge of this system carries out necessary investigations, replies to the whistle-blower, and also ensures there is no disadvantageous treatment to the whistle-blower.
- As compliance education, the Company and its subsidiaries conduct training using educational materials such as handbooks, for the applicable laws and regulations related to their business activities.
- To ensure implementation and effectiveness of the overall internal control systems, Executive Officers, as their duties, establish various policies and company regulations with primary focus on compliance with laws and regulations applicable to operations of the HCM Group, including information security, environmental matters, quality control, export control, and prohibition of anti-social transactions. Establishment, amendment or abolishment of regulations that stipulate matters relating to internal controls shall be approved by the Board of Directors. An Executive Officer shall be appointed to approve establishment and abolishment of other company regulations depending on their materiality.
- Policies and regulations that should be formulated as common across the HCM Group are informed to the subsidiaries, and subsidiaries shall establish their own rules that are in conformity with such policies and regulations.
- k. System for reporting the execution of duties by Directors of the subsidiaries to the Company
 - Any significant operational matters regarding the subsidiary shall be deliberated in the Executive Officers Committee of the Company.
 - In the medium-term management plan and budget system, performance targets and measures are determined and evaluations are performed on a consolidated basis including subsidiaries. Subsidiaries will report the status to the Company through this system.
- 1. System for ensuring the appropriateness of operation of a corporate group consisting of the Company, its parent and subsidiaries
 - The Company respects the basic philosophy of the parent company as a basis for the Hitachi brand and CSR activities. The Company fosters the Hitachi Group's common values and shares the same understanding of our corporate social responsibilities.
 - The parent company informs the Company of common policies and regulations within the Hitachi Group, and the Company shall establish rules and regulations in conformity with such policies and regulations.
 - In order to ensure the appropriateness of the operation of the Hitachi Group, the parent company dispatches Directors to the Company and audits each department of the subsidiaries on a regular basis for checking the status of the development of systems depending on the size of the Company.
 - The parent company establishes a support desk to respond to inquiries from the Company regarding corporate matters including legal, accounting, and general administrative issues as well as research and development activities in order to operate properly and efficiently as the Hitachi Group.
 - The parent company as well as the Company and its subsidiaries have a policy to conduct transactions within the Hitachi Group fairly based on market prices.
- 7) Compensation to Directors and Executive Officers
- a. Method of Determination of Policies
 - The Company's Compensation Committee sets forth the policy on the determination of the amount of compensation for individual Directors and Executive Officers pursuant to the provision of the Companies Act applicable to companies with a Nominating Committee, etc.
- b. Description of the policy

Matters relating to both Directors and Executive Officers

Compensation will be commensurate with the ability required of, and the responsibilities to be borne by, the Company's Directors and Executive Officers, taking into consideration compensation packages at other companies.

Matters relating to Directors

Compensation for Directors consists of a monthly salary and year-end allowance.

- Monthly salary is decided by making adjustments to basic salary depending on full-time or part-time status reflecting the job title.
- Year-end allowance shall be paid at the amount multiplying the amount of monthly salary by a certain factor. In case of Directors who also serve as Executive Officers, compensation as a Director is not paid.

Matters relating to Executive Officers

Compensation for Executive Officers consists of a monthly salary and performance-linked compensation.

- Monthly salary is decided by adjusting a basic amount set in accordance with the relevant position to reflect the result of assessment.
- Performance-based compensation is determined within a certain range, depending on the performance and achievements of individual roles.

Other matters

- At the Compensation Committee held on March 31, 2008, a decision was made to abolish the directors' retirement benefit plan as part of the compensation for the service for fiscal years beginning on or after April 1, 2008 and to pay retirement benefits accrued under the plan before abolishment to each retiring Director and Executive Officer at the time of retirement.
- c. Total amount of compensation, the amount of compensation by type, and the number of Directors and Executive Officers by category.

| | | Total amount f compensation (| | | |
|--|--|----------------------------------|---|-------------------|--|
| Category | Total amount of compensation (Millions of yen) | Monthly salary | Year-end allowance and performance- based component | Number of persons | |
| Directors (excluding outside Directors) | 65 | 60 | 6 | 3 | |
| Executive Officers | 589 | 459 | 130 | 16 | |
| Outside Directors | 39 | 33 | 6 | 5 | |

(Notes) 1. Amounts are rounded to the nearest millions of yen.

- 2. The above table includes the compensation for 3 Directors for the year ended March 31, 2015 who retired as of the adjournment of the annual shareholders' meeting held on June 23, 2014.
- 3. Directors who also serve as Executive Officers receive only compensation as Executive Officers.
- 8) Overview of the limited liability agreement with Directors (excluding those who are Executive Directors, etc.)

In accordance with the provisions of Article 22 of the Articles of Incorporation, the Company enters into an agreement to limit the liability to compensate for damages caused to the Corporation, as stipulated in Article 423, paragraph 1 of the Companies Act, with each of the Directors (excluding those who are Executive Directors, etc.). The general intent of the agreement is to limit the liability of Directors (excluding those who are Executive Directors, etc.) to the aggregate amount stipulated in each item under Article 425, paragraph 1 of the Companies Act.

The limitation of liability is admitted only when the Director (excluding those who are Executive Directors, etc.) acts in good faith and there is no gross negligence with regard to the execution of duties that caused the liability.

- 9) Status of accounting audit
- a. Certified Public Accountant who executed accounting audit

| Names of CPA | Names of CPAs, etc. | | | | |
|--|---------------------|-----------------------------|--|--|--|
| Designated Limited Liability Partner Engagement Partner | Kiyomi Nakayama | Ernst & Young ShinNihon LLC | | | |
| Designated Limited Liability Partner Engagement Partner | Seikou Ishimaru | Ernst & Young ShinNihon LLC | | | |
| Designated Limited Liability Partner Engagement Partner | Takuya Tanaka | Ernst & Young ShinNihon LLC | | | |

(Note) 7 Certified Public Accountants and 25 other people are involved in the auditing work of the Company.

10) Internal audit, the audit by the Audit Committee

a. Internal audit

The Company has established the Internal Audit Office as a department in charge of internal audit. The Internal Audit Office consists of a general manager and 10 full-time staff. The Internal Audit Office regularly audits whether the operation of each department and group companies is being carried out accurately, legitimately and reasonably.

b. Audit by Audit Committee

The Audit Committee consists of 5 Directors (including 4 Outside Directors) appointed by a resolution of the Board of Directors. As an internal organization of the Board of Directors, the Audit Committee audits whether the execution of duties by Directors and Executive Offices is in compliance with laws and regulations, Articles of Incorporation, and the basic management policies, and whether it is being carried out effectively.

c. Cooperation between Audit Committee and accounting auditors

Along with receiving the audit plan from the accounting auditor, the Audit Committee is also regularly informed of the results of the audits. It also exchanges opinions about the status of the internal control system that the accounting auditor has understood through audit, and risk assessment and emphasized audit items.

d. Cooperation between Audit Committee and internal audit department

In addition to receiving the audit plan from the internal audit department, the Audit Committee is also regularly informed of the results of the audits. It also exchanges opinions about the status of the internal control system that was understood through audit, risk assessment and audit items to maintain and improve the audit system. In addition, the Audit Committee may instruct the internal audit department whenever necessary about specific offices to be audited and emphasize audit items, etc.

e. Cooperation between the internal audit department and the accounting auditor

The internal audit department exchanges opinions with the accounting auditors about the status of audits and the internal control system to improve and enhance the internal control system.

f. Internal control department

The Company has established the J-SOX Committee as an organization which is responsible for internal control. The J-SOX Committee is a deliberative body to determine implementation policy and assessment of effectiveness of internal control, and carries out operation of the internal control system, internal control testing, effectiveness evaluation, etc., in collaboration with the J-SOX Committee of the Group companies.

g. Relationship between internal control department and accounting auditors

The J-SOX Committee, acts as a point of contact for internal control audits by the accounting auditor, and regularly receives explanations about the results of the audits, in response to audit of each step of the development, operation, and evaluation of internal control. When the accounting auditor reports any deficiencies and material weakness in internal control, the J-SOX Committee rectifies and improves internal control.

h. Relationship between internal control department and Audit Committee

The J-SOX Committee regularly reports the results of evaluation of internal control to the Audit Committee and exchanges opinions to maintain and improve the internal control system.

i. Relationship between internal control department and internal audit department.

The Company designates the Internal Audit Office, which is an internal audit department, as the Secretariat of the J-SOX Committee. The Internal Audit Office regularly conducts operational audits and internal control audits in all the divisions and group companies. The J-SOX Committee receives reports on the results of the internal control audit from the Internal Audit Office, and improves the internal control system.

11) Personal relationship, capital relationship, business relationship, or other relationship between Outside Director and the Company

There are 5 Outside Directors (Takashi Kawamura, Shigeru Azuhata, Haruyuki Toyama, Junko Hirakawa, and Hideto Mitamura), and their positions concurrently held are described in IV. Information on the Company, 5. Directors and Executive Officers.

As of the filing date, Takashi Kawamura is concurrently the Chairman of the Board of Hitachi Chemical Co., Ltd. and Director of Mizuho Financial Group, Inc., and Shigeru Azuhata is concurrently a Director of Hitachi Chemical Co., Ltd. There is an ongoing business relationship between Hitachi Chemical Co., Ltd. and the Company and also between Mizuho Financial Group, Inc. and the Company. However, it will not have a significant impact on the management of the Company. Also, as of the filing date, Takashi Kawamura is concurrently an adviser of Hitachi, Ltd., and Shigeru Azuhata is concurrently serving as a Fellow of Hitachi, Ltd., and in the past, Takashi Kawamura was a Director of Hitachi, Ltd. and Shigeru Azuhata was Representative Executive Officer and Executive Vice President of Hitachi, Ltd. Any personal relationship, capital relationship, business relationship or other relationship between Hitachi, Ltd. and the Company are described in "I. Overview of the Company, 4. Information on Affiliates" and "V. Financial Information, 1. Consolidated financial statements, etc. (Related Party Transactions)."

12) Functions and roles played by Outside Directors in corporate governance

The Company separates management oversight from business operations and achieves prompt management with clear responsibilities, along with further strengthening the oversight functions of the Board of Directors by putting in place 3 committees, namely the Nominating Committee, Audit Committee, and Compensation Committee consisting of Directors of which the majority are Outside Directors, and has been formed as a company with a Nominating Committee, etc., for

realizing a highly objective and transparent management.

The Company shares the basic philosophy and brand with Hitachi Ltd., the parent company of the Company, as a member of the Hitachi Group. In deciding the management policy of the Company, in addition to oversight of the business execution of the Executive Officers, the Company expects Outside Directors who are concurrently serving as Directors and Executive Officers of the Hitachi, Ltd. to provide the Company with their opinions and oversight from the point of view of the Hitachi Group.

By appointing Outside Directors who are not from Hitachi, Ltd. nor from major trading partners of the Company, the Company believes that oversight of the executive operations of the Executive Officers can be further strengthened.

13) Election of and qualification for Outside Directors

The Company considers effective use of research and development capabilities, brand power, and other management resources possessed by the parent company, Hitachi, Ltd., and other Hitachi Group companies will contribute to further improvement of the corporate value of the Company and its group companies. Since there is need for integration of basic management policy by sharing a basic philosophy and the brand as a member of the Hitachi Group while maintaining the independence of the business operations, the Company appoints 2 of the 5 Outside Directors who are from Hitachi, Ltd. or Hitachi Group companies. Further, as 3 Outside Directors are not from Hitachi, Ltd. and its group companies nor from major trading partners of the Company, it is judged that there is no particular risk of conflict of interest with general shareholders and it is believed that there will be a greater oversight for execution of operation by Executive Officers.

14) Requirement for independence from the Company in appointing an Outside Director

The Company has not set forth independence requirements for Outside Directors; however, pursuant to the criteria for independent directors as provided for by the Tokyo Stock Exchange, Inc., the Company appoints 3 Outside Directors who are not from Hitachi, Ltd. and its group companies nor from major trading partners of the Company. Also, 3 Outside Directors mentioned above are registered as independent directors under the rules of the Tokyo Stock Exchange.

15) Mutual cooperation of oversight or audit performed by Outside Directors with internal audit, the Audit Committee audit and accounting audit, as well as relationship with the internal control department.

4 Outside Directors belong to the Audit Committee. Mutual cooperation with internal audit and accounting audit, as well as relationship with the internal control department. are as described in 10) above.

Outside Directors who do not belong to the Audit Committee may receive reports on the results of the Audit Committee audit and accounting audit through the Board of Directors and issue instructions or orders if necessary. Further, the Internal Audit Office, which is responsible for internal audit, and the J-SOX Committee, which is responsible for internal control, shall provide the results of internal audit and evaluation of internal control, etc., at the request of Outside Directors.

- 16) Information on shareholdings
- a. Equity securities held for purpose other than pure investment
 - Number of stock names: 26 stock names
 - Total amount recorded in the balance sheet: \$9,834 million
- b. Stock name, number of shares, amount recorded in the balance sheet, and purpose of holding regarding equity securities held for purposes other than pure investment

Specified investment securities

Year ended March 31, 2014

| Stock name | Number of shares (Shares) | Balance sheet amount (Millions of yen) | Purpose of holding |
|-----------------------------------|------------------------------|---|---------------------------------|
| Kayaba Industries Co., Ltd. | 8,920,000 | 3,889 | Stable procurement of materials |
| Nippon Chuzo K. K. | 9,292,000 | 1,710 | Stable procurement of materials |
| Wakita & Co., LTD. | 1,200,000 | 1,446 | Strengthening of customers |
| Kanamoto Co., Ltd. | 344,581 | 1,041 | Strengthening of customers |
| IJT Technology Holdings Co., Ltd. | 1,300,000 | 547 | Stable procurement of materials |
| KYOSEI RENTEMU CO., Ltd. | 385,000 | 454 | Strengthening of customers |
| JFE Holdings, Inc. | 150,000 | 291 | Stable procurement of materials |
| NISHIO RENT ALL CO., LTD. | 66,000 | 253 | Strengthening of customers |
| NANYO Corporation | 72,600 | 70 | Strengthening of customers |
| NIPPAN RENTAL Co., Ltd. | 180,000 | 37 | Strengthening of customers |
| Topy Industries, Ltd. | 124,700 | 23 | Stable procurement of materials |
| MITSUBISHI STEEL MFG. CO., LTD. | 100,000 | 22 | Stable procurement of materials |

Year ended March 31, 2015

| Stock name | Number of shares (Shares) | Balance sheet amount (Millions of yen) | Purpose of holding |
|-----------------------------------|------------------------------|---|---------------------------------|
| Kayaba Industries Co., Ltd. | 8,920,000 | 3,925 | Stable procurement of materials |
| Nippon Chuzo K. K. | 7,652,000 | 1,132 | Stable procurement of materials |
| Wakita & Co., LTD. | 1,200,000 | 1,402 | Strengthening of customers |
| Kanamoto Co., Ltd. | 344,581 | 1,192 | Strengthening of customers |
| IJT Technology Holdings Co., Ltd. | 1,300,000 | 693 | Stable procurement of materials |
| KYOSEI RENTEMU CO., Ltd. | 385,000 | 412 | Strengthening of customers |
| JFE Holdings, Inc. | 150,000 | 398 | Stable procurement of materials |
| NISHIO RENT ALL CO., LTD. | 66,000 | 228 | Strengthening of customers |
| NANYO Corporation | 72,600 | 96 | Strengthening of customers |
| NIPPAN RENTAL Co., Ltd. | 180,000 | 47 | Strengthening of customers |
| Topy Industries, Ltd. | 124,700 | 35 | Stable procurement of materials |
| MITSUBISHI STEEL MFG. CO., LTD. | 100,000 | 25 | Stable procurement of materials |

(2) Audit fees

1) Fees to Certified Public Accountants

Years ended March 31, 2014 and 2015

| | 20 | 14 | 2015 | | |
|---------------------------|---|---|---|---|--|
| Category | Fees for audit services (Millions of yen) | Fees for non-audit services (Millions of yen) | Fees for audit services (Millions of yen) | Fees for non-audit services (Millions of yen) | |
| The Company | 97 | - | 91 | 28 | |
| Consolidated subsidiaries | 36 | - | 38 | - | |
| Total | 133 | _ | 129 | 28 | |

2) Other fees

(Year ended March 31, 2014)

Consolidated subsidiaries of the Company paid audit service fees of \$340 million and non-audit service fees of \$110 million to EY Tax Corporation and Ernst & Young that belong to the same network as Ernst & Young ShinNihon LLC.

(Year ended March 31, 2015)

Consolidated subsidiaries of the Company paid audit service fees of ¥348 million and non-audit service fees of ¥114 million to EY Tax Corporation and Ernst & Young that belong to the same network as Ernst & Young ShinNihon LLC.

3) Description of non-audit services provided by Certified Public Accountants to the Company

(Year ended March 31, 2014)

Not applicable

(Year ended March 31, 2015)

The Company has paid fees to Certified Public Accountants for preparation of comfort letters and due diligence, which are not the services stipulated in Article 2, paragraph 1 of the Certified Public Accountants Act.

4) Policy for determining audit fees

Audit fees to be paid to accounting auditors are determined with the approval of the Audit Committee, taking into account the number of days required for auditing, etc.

V. Financial Information

- 1. Basis for Preparation of the Consolidated and Non-Consolidated Financial Statements
- (1) The consolidated financial statements of the Company are prepared in accordance with International Financial Reporting Standards (hereinafter referred to as "IFRS") pursuant to the provisions of Article 93 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements (Ordinance of the Ministry of Finance No. 28 of 1976).
- (2) The non-consolidated financial statements of the Company are prepared based on the Ordinance on Terminology, Forms, and Preparation Methods of Financial Statements (Ordinance of the Ministry of Finance No. 59 of 1963; hereinafter referred to as the "Ordinance on Financial Statements").

The Company is qualified as a company submitting financial statements prepared in accordance with special provisions and prepares the financial statements in accordance with the provision of Article 127 of the Ordinance on Financial Statements.

2. Audit Certification

In accordance with the provisions of Article 193-2, paragraph 1 of the Financial Instruments and Exchange Act, the consolidated financial statements and the non-consolidated financial statements of the Company for the fiscal year ended March 31, 2015 were audited by Ernst & Young ShinNihon LLC.

3. Particular Efforts to Secure the Appropriateness of the Consolidated Financial Statements and Development of a System for Fair Preparation of the Consolidated Financial Statements in Accordance with IFRS

The Company takes special approaches to secure the appropriateness of its consolidated financial statements. Specifically,

- (1) the Company joined the Financial Accounting Standards Foundation and has maintained understanding of accounting standards, etc., in a timely manner, in order to be appropriately kept updated on the contents of accounting standards, etc., and to maintain a system to manage financial statements appropriately. In addition, the Company attends various seminars, etc., provided by the Financial Accounting Standards Foundation.
- (2) in order to prepare appropriate consolidated financial statements based on IFRS, the Company obtains press releases and standards publicly issued by the International Accounting Standards Board (IASB) as appropriate to understand the latest standards and prepares the Group Accounting Policy in compliance with IFRS.

1. Consolidated Financial Statements, etc.

(1) Consolidated financial statements

1) Consolidated statements of financial position

| | As of | As of | Millions of y As of |
|--|---------------|---------------------------|------------------------|
| | April 1, 2013 | March 31, 2014 | March 31, 201: |
| Assets | 1 | , | , |
| Current assets | | | |
| Cash and cash equivalents (note 19) | 66,622 | 53,672 | 51,433 |
| Trade receivables (notes 5 and 20) | 248,858 | 248,396 | 231,473 |
| Inventories (notes 7 and 21) | 314,723 | 321,153 | 313,488 |
| Other financial assets (note 20) | 19,512 | 29,412 | 32,053 |
| Other current assets | 18,610 | 10,460 | 10,519 |
| Total current assets | 668,325 | 663,093 | 638,966 |
| Non-current assets | | | |
| Property, plant and equipment (notes 8 and 21) | 269,440 | 285,513 | 281,326 |
| Intangible assets (note 9) | 18,223 | 13,018 | 9,972 |
| Goodwill (note 9) | 8,675 | 8,646 | 9,590 |
| Investments accounted for using the equity method | 18,031 | 23,369 | 31,913 |
| Trade receivables (notes 5 and 20) | 49,166 | 50,744 | 30,089 |
| Deferred tax asset (note 10) | 19,073 | 16,783 | 18,331 |
| Other financial assets (note 20) | 28,753 | 30,145 | 31,110 |
| Other non-current assets | 6,725 | 9,803 | 13,376 |
| Total non-current assets | 418,086 | 438,021 | 425,707 |
| Total assets | 1,086,411 | 1,101,114 | 1,064,673 |
| iabilities | | | |
| Current liabilities | 222 (50) | 200.026 | 210.245 |
| Trade and other payables (notes 11 and 20) | 222,650 | 209,936 | 210,345 |
| Bonds and borrowings (note 20) | 192,821 | 219,758 | 137,094 |
| Income tax payables (note 10) | 14,143 | 8,206 | 7,626 |
| Other financial liabilities (note 20) | 12,360 | 11,442 | 8,722 |
| Other current liabilities | 5,133 | 5,388 | 5,273 |
| Total current liabilities | 447,107 | 454,730 | 369,060 |
| Non-current liabilities | 11.000 | 10 221 | 20.001 |
| Trade and other payables (notes 11 and 20) | 11,802 | 19,331 | 20,091 |
| Bonds and borrowings (note 20) | 200,162 | 151,542 | 150,579 |
| Retirement and severance benefit (note 12) | 13,901 | 12,505 | 13,446 |
| Deferred tax liability (note 10) | 396 | 195 | 9,483 |
| Other financial liabilities (note 20) Other non-current liabilities | 808 5,938 | 280 | 194 |
| Total non-current liabilities | 233,007 | 6,578 | 3,918 197,711 |
| Total liabilities | 680,114 | <u>190,431</u> 645,161 | 566,771 |
| Cquity | 000,114 | 045,101 | 500,771 |
| Equity attributable to owners of the parent | | | |
| Common stock (note 13) | 81,577 | 81,577 | 81,577 |
| Capital surplus (note 13) | 83,903 | 84,296 | 84,315 |
| Retained earnings (note 13) | 185,780 | 211,978 | 226,332 |
| Accumulated other comprehensive income (note 14) | 3,728 | 22,390 | 42,159 |
| Treasury stock, at cost (note 13) | (3,982) | (3,237) | (3,156 |
| Total Equity attributable to owners of the parent | 351,006 | 397,004 | 431,227 |
| Non-controlling interests | 55,291 | 58,949 | 66,675 |
| Total equity | 406,297 | 455,953 | 497,902 |
| Total liabilities and equity | 1,086,411 | 1,101,114 | 1,064,673 |

2) Consolidated statements of income

Years ended March 31, 2014 and 2015

| Years ended March 31, 2014 and 2015 | | Millions of yer |
|--|-----------|-----------------|
| | 2014 | 2015 |
| Revenue (note 4) | 802,988 | 815,792 |
| Cost of sales | (572,523) | (597,156) |
| Gross profit | 230,465 | 218,636 |
| Selling, general and administrative expenses | (154,261) | (156,717) |
| Other income (note 16) | 6,475 | 4,496 |
| Other expenses (note 16) | (7,816) | (3,284) |
| Operating profit | 74,863 | 63,131 |
| Financial income (note 17) | 4,226 | 4,675 |
| Financial expenses (note 17) | (19,080) | (10,307) |
| Share of profits (losses) of investments accounted for using the equity method | 243 | 1,454 |
| Income before income taxes | 60,252 | 58,953 |
| Income taxes (note 10) | (18,276) | (28,697) |
| Net income | 41,976 | 30,256 |
| Net income attributable to: | | |
| Owners of the parent | 35,747 | 26,023 |
| Non-controlling interests | 6,229 | 4,233 |
| Total net income | 41,976 | 30,256 |
| EPS attributable to owners of the parent | | |
| Net income per share(Basic) (yen) (note 18) | 168.30 | 122.44 |
| Net income per share (Diluted) (yen) (note 18) | 168.24 | 122.42 |

3) Consolidated statements of comprehensive income

| Years ended March 31, 2014 and 2015 | | Millions of ye |
|---|--------|----------------|
| | 2014 | 2015 |
| Net income | 41,976 | 30,256 |
| Other comprehensive income | | |
| Items that cannot be reclassified into net income | | |
| Net gains and losses from financial assets measured at fair value through OCI | | |
| (notes 14 and 20) | 824 | 603 |
| Remeasurements of defined benefit obligations (notes 12 and 14) | 688 | (369) |
| Other comprehensive income of equity method associates (note 14) | 3 | (151) |
| Items that can be reclassified into net income | | |
| Foreign currency translation adjustments (note 14) | 14,707 | 24,640 |
| Cash flow hedges (notes 14 and 20) | 1,909 | 121 |
| Other comprehensive income of equity method associates (note 14) | 3,495 | 1,896 |
| Other comprehensive income, net of taxes | 21,626 | 26,740 |
| Comprehensive income | 63,602 | 56,996 |
| Comprehensive income attributable to: | | |
| Owners of the parent | 54,409 | 45,782 |
| Non-controlling interests | 9,193 | 11,214 |

4) Consolidated statements of changes in equity

Year ended March 31, 2014

Millions of yen

| | | Equit | y attributable to | owners of the Cor | | winnons or yen |
|--|-----------------|--------------------|----------------------|--|---|---------------------|
| | | | | Accumulated o | ther comprehen | sive income |
| | Common stock | Capital surplus | Retained earnings | Remeasure- ments of defined benefit obligations | Net gains and losses from financial assets measured at fair value through OCI | Cash flow hedges |
| Balance at beginning of year | 81,577 | 83,903 | 185,780 | - | 6,050 | (2,322) |
| Net income | | | 35,747 | | | |
| Other comprehensive income | | | | 700 | 837 | 2,013 |
| Comprehensive income | - | - | 35,747 | 700 | 837 | 2,013 |
| Acquisition of treasury stock (note 13) | | | | | | |
| Sale of treasury stock (note 13) Increase/decrease by share exchange (note 13) | | 393 | | | | |
| Dividends to stockholders of the Company (note 15) | | | (9,549) | | | |
| Gains/losses on change in equity | | | | | | |
| Transfer to retained earnings Other increase/decrease | | | | | | |
| Transaction with owners | - | 393 | (9,549) | - | - | - |
| Balance at end of year | 81,577 | 84,296 | 211,978 | 700 | 6,887 | (309) |

| | Equity | vattributable to | owners of the C | Company | | |
|--|---|------------------|----------------------------|------------|--------------------------|--------------|
| | Accumulated other comprehensive income | | | | Non- | |
| | Foreign currency translation adjustments | Total | Treasury stock, at cost | Total | controlling interests | Total equity |
| Balance at beginning of year | - | 3,728 | (3,982) | 351,006 | 55,291 | 406,297 |
| Net income | | - | | 35,747 | 6,229 | 41,976 |
| Other comprehensive income | 15,112 | 18,662 | | 18,662 | 2,964 | 21,626 |
| Comprehensive income | 15,112 | 18,662 | - | 54,409 | 9,193 | 63,602 |
| Acquisition of treasury stock (note 13) | | - | (6) | (6) | | (6) |
| Sale of treasury stock (note 13) Increase/decrease by share exchange (note 13) | | - | 170 581 | 563 581 | | 563 581 |
| Dividends to stockholders of the Company (note 15) | | - | | (9,549) | (3,857) | (13,406) |
| Gains/losses on change in equity | | - | | - | (1,678) | (1,678) |
| Transfer to retained earnings Other increase/decrease | | - | | - | | - |
| Transaction with owners | - | - | 745 | (8,411) | (5,535) | (13,946) |
| Balance at end of year | 15,112 | 22,390 | (3,237) | 397,004 | 58,949 | 455,953 |

Year ended March 31, 2015

Millions of yen

| | | Equity attributable to owners of the Company | | | | 2 |
|---|-----------------|--|----------------------|--|---|---------------------|
| | | | | Accumulated o | ther comprehen | sive income |
| | Common stock | Capital surplus | Retained earnings | Remeasure- ments of defined benefit obligations | Net gains and losses from financial assets measured at fair value through OCI | Cash flow hedges |
| Balance at beginning of year | 81,577 | 84,296 | 211,978 | 700 | 6,887 | (309) |
| Net income | | | 26,023 | | | |
| Other comprehensive income | | | | (515) | 623 | 162 |
| Comprehensive income | - | - | 26,023 | (515) | 623 | 162 |
| Acquisition of treasury stock (note 13) | | | | | | |
| Sale of treasury stock (note 13) | | 19 | | | | |
| Increase/decrease by share exchange (note 13) | | | | | | |
| Dividends to stockholders of the Company (note 15) | | | (11,689) | | | |
| Gains/losses on change in equity | | | | | | 30 |
| Transfer to retained earnings | | | 20 | | (20) | |
| Other increase/decrease | | | | | | |
| Transaction with owners | - | 19 | (11,669) | - | (20) | 30 |
| Balance at end of year | 81,577 | 84,315 | 226,332 | 185 | 7,490 | (117) |

| | Equity attributable to owners of the Company | | | | | |
|---|---|--------|----------------------------|----------|--------------------------|--------------|
| | Accumulated other comprehensive income | | | | Non- | |
| | Foreign currency translation adjustments | Total | Treasury stock, at cost | Total | controlling interests | Total equity |
| Balance at beginning of year | 15,112 | 22,390 | (3,237) | 397,004 | 58,949 | 455,953 |
| Net income | | - | | 26,023 | 4,233 | 30,256 |
| Other comprehensive income | 19,489 | 19,759 | | 19,759 | 6,981 | 26,740 |
| Comprehensive income | 19,489 | 19,759 | - | 45,782 | 11,214 | 56,996 |
| Acquisition of treasury stock (note 13) | | - | (4) | (4) | | (4) |
| Sale of treasury stock (note 13) | | - | 85 | 104 | | 104 |
| Increase/decrease by share exchange (note 13) | | - | | - | | - |
| Dividends to stockholders of the Company (note 15) | | - | | (11,689) | (3,418) | (15,107) |
| Gains/losses on change in equity | | 30 | | 30 | (70) | (40) |
| Transfer to retained earnings | | (20) | | - | | - |
| Other increase/decrease | | - | | - | | - |
| Transaction with owners | - | 10 | 81 | (11,559) | (3,488) | (15,047) |
| Balance at end of year | 34,601 | 42,159 | (3,156) | 431,227 | 66,675 | 497,902 |

5) Consolidated statements of cash flows

| fears ended March 31, 2014 and 2015 | 2014 | Millions of ye |
|---|----------|----------------|
| | 2014 | 2015 |
| Net income | 41,976 | 30,256 |
| Depreciation | 30,815 | 31,531 |
| Amortization of intangible asset | 5,773 | 5,885 |
| Impairment losses | 3,408 | 487 |
| Income tax expense | 18,276 | 28,697 |
| Equity in net earnings of associates | (243) | (1,454) |
| Gain (loss) on sales of property, plant and equipment | (2,546) | 220 |
| Financial income | (4,226) | (4,675) |
| Financial expense | 19,080 | 10,307 |
| (Increase) decrease in accounts and notes receivable | (3,622) | 10,502 |
| (Increase) decrease in lease receivables | 22,600 | 21,731 |
| (Increase) decrease in inventories | 3,627 | 16,643 |
| Increase (decrease) in accounts and notes payable | (12,850) | (8,469) |
| Increase (decrease) in provisions and retirement benefit obligations | (576) | 1,033 |
| Other | (16,796) | (13,320) |
| Subtotal | 104,696 | 129,374 |
| Interest received | 3,837 | 4,055 |
| Dividends received | 365 | 485 |
| Interest paid | (9,229) | (8,033) |
| Income tax paid | (19,385) | (19,652) |
| Vet cash provided by operating activities | 80,284 | 106,229 |
| | | |
| Capital expenditures | (38,737) | (15,931) |
| Proceeds from sale of property, plant and equipment | 3,875 | 1,930 |
| Acquisition of intangible assets | (3,022) | (2,746) |
| Acquisition of investments in securities and other financial assets (including investments in associates) | (3,725) | (3,046) |
| Sales of investments in securities and other financial assets (including investments | | |
| in associates) | (855) | 2,023 |
| Other | 1,292 | (206) |
| Net cash used in investing activities | (41,172) | (17,976) |
| Increase (decrease) in short-term borrowings, net | (29,638) | (50,495) |
| Proceeds from long-term borrowings and bonds | 39,412 | 60,486 |
| Payments on long-term borrowings and bonds | (47,852) | (86,603) |
| Payments on lease payables | (4,964) | (4,817) |
| Dividends paid to owners of the parent (note 15) | (9,556) | (11,676) |
| Dividends paid to non-controlling interests | (3,276) | (3,289) |
| Other | 180 | 100 |
| Vet cash used in financing activities | | |
| Net cash used in financing activities | (55,694) | (96,294) |
| Effect of exchange rate changes on cash and cash equivalents | 3,632 | 5,802 |
| Net increase (decrease) in cash and cash equivalents | (12,950) | (2,239) |
| Cash and cash equivalents at beginning of year (note 19) | 66,622 | 53,672 |
| Cash and cash equivalents at end of year (note 19) | 53,672 | |
| | 33,072 | 51,433 |

(1) Nature of Operations

Hitachi Construction Machinery Co., Ltd. (the Company) is a corporation domiciled in Japan, whose shares are listed on the Tokyo Stock Exchange. The accompanying consolidated financial statements comprise the Company, its consolidated subsidiaries and the Company's interests in associates and joint ventures. The Company's and its consolidated subsidiaries' businesses include manufacturing, sales, services and rental of construction machinery.

(2) Basis of Presentation

As the Company meets the requirements of a "Specified Company" pursuant to Article 1-2 of the Ordinance on Terminology, Forms and Preparation Methods of Consolidated Financial Statements, the consolidated financial statements of the Company have been prepared in accordance with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB), as permitted by the provision of Article 93 of the Ordinance. The Company's fiscal year begins on April 1 and ends on March 31 of the following calendar year. These are the Company's first consolidated financial statements prepared in accordance with IFRS. The date of transition to IFRS (the transition date) is April 1, 2013, and the Company applied IFRS 1 "First-time Adoption of International Financial Reporting Standards" (IFRS 1). (See note 25. First-time Adoption of IFRS.)

The Company's consolidated financial statements have been prepared on a historical cost basis, except for derivative instruments, financial assets and liabilities measured at fair value through profit or loss (FVTPL), financial assets measured at fair value through other comprehensive income (FVTOCI) and assets and liabilities associated with defined benefit plans. The consolidated financial statements are presented in millions of Japanese yen, the functional currency of the Company. For all the financial information presented in Japanese yen, figures are rounded to the nearest million yen.

Management of the Company has made a number of judgments, estimates and assumptions relating to the application of accounting policies, reporting of revenues and expenses and assets and liabilities in the preparation of these consolidated financial statements. Actual results could differ from those estimates.

Estimates and assumptions are continually evaluated. The effect of a change in accounting estimates, if any, is recognized in the reporting period in which the change was made and in future periods.

The information regarding judgments used in applying accounting policies that could have a material effect on the Company's consolidated financial statements is included in the following notes:

- note 3. (a) Basis of Consolidation
- note 3. (d) Financial Instruments and note 20. Financial Instruments and Related Disclosures

The information regarding uncertainties arising from assumptions and estimates that could result in material adjustments in the subsequent consolidated financial statements is included in the following notes:

- note 3. (i) Impairment of Non-financial Assets
- note 3. (j) Retirement and Severance Benefits and note 12. Employee Benefits
- note 3. (1) Contingencies and note 24. Commitments and Contingencies
- note 3. (m) Revenue Recognition Criteria
- note 3. (o) Deferred Taxes and Income Taxes and note 10. Deferred Taxes and Income Taxes

(3) Summary of Significant Accounting Policies

(a) Basis of Consolidation

(i) Consolidated Subsidiaries

Consolidated subsidiaries are entities controlled by the Company. Control is obtained when the Company has risks or rights to variable returns from its involvement with the entity and has the ability to use its power over the entity to affect the variable returns.

The Company consolidates all subsidiaries from the date on which the Company acquires control until the date on which the Company loses control.

Significant intercompany transactions and receivables and payables within the Hitachi Construction Machinery Group (HCM Group) have been eliminated.

Consolidated subsidiaries' financial statements are adjusted, if necessary, when their accounting policies differ from those of the Company. For a consolidated subsidiary whose reporting date is different from that of the Company, financial statements of the consolidated subsidiary based on provisional settlement of accounts made

as of the reporting date are used on a consolidated basis.

Changes in ownership interests in subsidiaries without a loss of control are accounted for as equity transactions. Changes in ownership interests in subsidiaries with a loss of control are accounted for by derecognizing assets and liabilities, non-controlling interests, equity and accumulated other comprehensive income (AOCI) attributable to the subsidiaries.

(ii) Associates

Associates are entities over which the Company has the ability to exercise significant influence over their operational and financial policies, but which are not controlled by the Company.

Investments in associates are accounted for using the equity method.

The consolidated financial statements of the Company include changes in profit or loss and other comprehensive income (OCI) of these associates from the date on which the Company obtains significant influence or joint control to the date on which it loses significant influence or joint control.

The financial statements of the associates are adjusted, if necessary, when their accounting policies differ from those of the Company.

(b) Cash Equivalents

Cash equivalents are highly liquid investments with insignificant risk of changes in value, with original maturities of three months or less from the date of acquisition.

(c) Foreign Currency Translation

The consolidated financial statements are presented in Japanese yen, which is the Company's functional currency.

(i) Foreign Currency Transactions

Foreign currency transactions are converted into the functional currency of the Company using the exchange rate prevailing at the transaction date or a rate that approximates such rate. Monetary assets and liabilities denominated in foreign currencies are converted into the functional currency using the exchange rate at the end of the reporting period. Foreign exchange gains and losses resulting from the currency conversion and settlement are recognized in profit or loss, except where gains and losses on assets or liabilities are recognized in OCI, foreign exchange effects relating to such assets or liabilities are also recognized in OCI.

(ii) Foreign Operations

Assets and liabilities of foreign entities are translated into Japanese yen using the exchange rate at the end of the reporting period. Revenue and expense items are translated using the rate at the transaction date, or the average exchange rates during the period if there are no significant fluctuations in the exchange rates.

Gains or losses derived from translating foreign entities' financial statements are recognized in OCI. At the time of disposal of foreign entities, cumulative translation differences that were recorded as OCI are reclassified into profit or loss.

(d) Financial Instruments

The HCM Group has early adopted IFRS 9 "Financial Instruments" (issued in November 2009, amended in October 2010) (IFRS 9).

(i) Non-derivative Financial Assets

The HCM Group initially recognizes trade receivables on the date such receivables arise. All other financial assets are initially recognized at the transaction date on which the HCM Group becomes a party to the agreement.

The HCM Group derecognizes financial assets when contractual rights to cash flows from the financial assets expire or when the contractual rights to receive cash flows from the financial assets are transferred in transactions where the risks and economic rewards of owning the financial assets are substantially transferred. In transactions where the risks and economic rewards of owning the financial assets are neither substantially transferred nor retained, the HCM Group continues to recognize the financial assets to the extent of its continuing involvement and only derecognizes such financial assets when its control is transferred.

The classification and measurement model of non-derivative financial assets is summarized as follows:

Financial Assets Measured at Amortized Cost

Financial assets are subsequently measured at amortized cost when they meet the following requirements:

- The financial asset is held within a business model of the HCM Group the objective of which is to hold the asset to collect contractual cash flows.
- The contractual terms of the financial asset provide cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding.

Financial assets measured at amortized cost are initially measured at fair value (also including direct transaction costs). The carrying amount of financial assets measured at amortized cost is subsequently measured using the effective interest method. Interest accrued on financial assets measured at amortized cost is included in financial income in the consolidated statements of income.

FVTOCI Financial Assets

The HCM Group holds certain equity instruments with the purpose of expanding its revenue base by maintaining and strengthening business relations with the investees. These equity instruments are classified as FVTOCI financial assets by designation. They are initially and subsequently measured at fair value, and the changes in fair value are recognized in OCI. The cumulative amount of OCI is recognized in equity as AOCI. Dividends on equity instruments designated as FVTOCI are recognized in profit or loss, except where they are considered to be a return of the investment.

FVTPL Financial Assets

The HCM Group classifies equity instruments not designated as FVTOCI financial assets and debt instruments not classified as financial assets measured at amortized cost, as FVTPL financial assets. These instruments are subsequently measured at fair value and the changes in fair value are recognized in profit or loss.

Impairment of Financial Assets Measured at Amortized Cost

On a regular basis, but no less frequently than at the end of each quarterly reporting period, the HCM Group evaluates financial assets measured at amortized cost for impairment. Impairment is deemed to have occurred when there is an objective evidence of impairment after initial recognition and when the estimated future cash flows from the financial assets falls below their respective carrying amounts. Objective evidence of impairment includes historical credit loss experience, existence of overdue payments, extended payment terms, negative evaluation by third party credit rating agencies, and deteriorated financial position and operating results, such as a capital deficit.

Impairment losses on debt securities are recognized when the carrying amount of the financial asset exceeds either its estimated future cash flows discounted by the initial effective interest rate or its estimated fair value using the observable market price, and measured as the difference.

Assessing impairment losses on trade receivables requires a considerable amount of judgment, involving historical experience and analysis, including the current creditworthiness of each customer. The HCM Group measures an impairment loss based on the credit loss ratio calculated taking into consideration factors including historical experience or the estimate of collectible amount after assessing multiple potential risks associated with the country in which a debtor conducts business or business environment including special business customs particular to the region.

Impairment losses on debt instruments directly reduce the carrying amount of the assets, while the impairment losses on trade receivables indirectly reduce the carrying amount through the use of an allowance account. For trade receivables, account balances are generally written off against the allowance only after all means of collection have been exhausted and the potential for recovery is considered remote.

When subsequent events or circumstances decrease the amount of the impairment loss recognized, the impairment loss is reversed through profit or loss.

(ii) Non-derivative Financial Liabilities

The HCM Group initially recognizes debt instruments on the date of issuance. All other financial liabilities are initially recognized at the transaction date on which the HCM Group becomes a party to the agreement.

The HCM Group derecognizes financial liabilities when extinguished, when the obligation in the contract is redeemed or the liability is discharged, cancelled or expires.

Non-derivative financial liabilities the HCM Group holds include trade and other payables, bonds and borrowings, and other financial liabilities. They are initially measured at fair value (less direct transaction costs), and bonds and borrowings are subsequently measured at amortized cost using the effective interest method. Interest accrued on these financial liabilities is included in financial expenses in the consolidated statements of income.

(iii) Derivatives and Hedge Accounting

The HCM Group uses derivative instruments including forward exchange contracts and interest rate swaps in order to hedge foreign currency exchange risks and interest rate risks. All derivatives are measured at fair value irrespective of the objective and intent of holding them.

The HCM Group accounts for hedging derivatives as follows:

- Fair value hedge: a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment. The changes in fair value of the recognized assets or liabilities or unrecognized firm commitments and the related derivatives are both recorded in profit or loss if the hedge is considered highly effective.
- Cash flow hedge: a hedge of a forecast transaction or of the variability of cash flows to be received or paid
 related to a recognized asset or liability. The changes in fair value of the derivatives designated as cash flow
 hedges are recorded in OCI if the hedge is considered highly effective. This treatment continues until profit or
 loss is affected by the variability of cash flows or the unrecognized firm commitment of the designated
 hedged item, at which point changes in fair value of the derivative are recognized in profit or loss.

The HCM Group follows the documentation requirements as prescribed by International Accounting Standards (IAS) 39 "Financial Instruments: Recognition and Measurement," which includes the risk management objective and strategy for undertaking various hedge transactions. In addition, a formal assessment is made at the hedge's inception and subsequently on a periodic basis, as to whether the derivative used in hedging activities is highly effective in offsetting changes in fair values or cash flows the of hedged items. Hedge accounting is discontinued if a hedge becomes ineffective.

(iv) Offsetting Financial Assets and Liabilities

Financial assets and liabilities are offset and reported as net amounts in the consolidated statements of financial position, only when the HCM Group currently has a legally enforceable right to set off the recognized amounts and intends to settle on a net basis or to realize the asset and settle the liability simultaneously.

(e) Inventories

Inventories are stated at the lower of cost or net realizable value. Cost is determined by the specific identification method or by the moving average method for finished goods, semi-finished goods and work in process, and generally by the moving average method for raw materials. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to sell.

(f) Property, Plant and Equipment

The HCM Group uses the cost method to measure property, plant and equipment. They are stated at cost, less accumulated depreciation and accumulated impairment losses. Acquisition cost includes direct costs of acquisition, costs of dismantling, removing and restoration of the assets. Property, plant and equipment are depreciated using the straight-line method over the following estimated useful lives for major classes of assets:

| Buildings and structures | 2 to 67 years |
|-----------------------------------|---------------|
| Machinery, equipment and vehicles | 2 to 30 years |
| Tools, furniture and fixtures | 2 to 30 years |

Residual value, estimated useful lives and the method of depreciation are reviewed at the fiscal year end. Changes in residual value, estimated useful lives or depreciation method are accounted for on a prospective basis as a change in accounting estimate.

(g) Goodwill and Other Intangible Assets

(i) Goodwill

After initial recognition, goodwill is not amortized and is stated at cost less any accumulated impairment losses.

(ii) Other Intangible Assets

The HCM Group applies the cost model to other intangible assets and states such assets at cost less accumulated amortization and impairment losses.

Intangible assets are amortized using the straight-line method over the following estimated useful lives for major classes of assets:

Software2 to 10 yearsOthers2 to 20 years

Residual value, estimated useful lives and the method of amortization are reviewed at the fiscal year end. Changes in residual value, estimated useful lives or amortization method are accounted for on a prospective basis as a change in accounting estimates.

(h) Leases

Decision on whether an arrangement is or contains a lease is made based on the substance of the arrangement at inception of the lease. Leases where all risks and rewards of ownership of the asset are substantially transferred to the lessee under the arrangement are classified as finance leases. Leases other than finance leases are classified as operating leases.

(i) Leases as Lessee

Lease assets and liabilities under finance leases are initially recognized at the lower of the present value of minimum lease payments or fair value at inception of the lease. Depreciation of lease assets is recorded using the straight-line method over the shorter of the lease term or estimated useful life, except in the case where it is reasonably certain that the ownership will be transferred by the end of the lease term. Lease payments are allocated at a constant rate to the balance of lease liabilities and accounted for as a reduction in financial expenses and lease liabilities.

Lease payments under operating leases are recognized as expenses using the straight-line method over the lease term.

(ii) Leases as Lessor

For finance leases, net investment in lease at inception of the lease is recorded as trade receivables, and unearned income is allocated over the lease term at a constant rate to the net investment in lease and recognized in the fiscal year to which the income is attributed.

Lease payments receivable under operating leases are recognized equally over the lease term.

(i) Impairment of Non-financial Assets

For each non-financial asset, the HCM Group reviews the carrying amount and tests for impairment when there are events or circumstances indicating an asset's carrying amount may not be recoverable. Irrespective of any indicators of impairment, the HCM Group tests goodwill for impairment at the end of each fiscal year, by estimating the recoverable amount of each cash-generating unit (CGU) to which such assets are allocated.

The HCM Group measures the recoverable amount primarily based on the market price of the asset or using the income approach (present value technique) based on the estimated future cash flows expected to result from the use of the asset and its eventual disposal. If the carrying amount of the asset allocated to the CGU exceeds its recoverable amount, an impairment loss is recognized at the excess amount.

For an asset other than goodwill, its recoverable amount is subsequently estimated for the asset or the CGU when there is a significant change in facts and circumstances and there is an indication that an impairment loss previously recognized on the asset may no longer exist or has decreased. If the estimated recoverable amount exceeds the carrying amount of the CGU, the impairment loss recognized previously is reversed to the extent of the carrying amount that would have been recorded, net of depreciation or amortization, if impairment had not been recognized previously.

(j) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have defined benefit pension plans and severance lump-sum payment plans to provide retirement and severance benefits to employees. The present value of defined benefit obligations and retirement benefit costs are measured based on the projected unit credit method.

The present value of defined benefit obligations and the fair value of plan assets are remeasured as of the end of the fiscal year. Actuarial differences arising during the year and changes in fair value of plan assets (excluding interest income) are recognized in OCI and are not subsequently reclassified into profit or loss. Any prior service cost, which arises at the time of a plan amendment, is recognized immediately in profit or loss when such an amendment occurs.

The present value of defined benefit obligations less the fair value of plan assets is presented as assets or liabilities.

(k) Provisions

The HCM Group recognizes provisions when it has a present obligation (legal or constructive) as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and the amount of obligation can be reliably estimated.

When the time to settle an obligation is expected to be long, and thus the time value of money is material, the amount of a provision is measured at the present value of the amount of expenditures expected to be required to settle the obligation. The pretax discount rate reflecting the time value of money and risks specific to the obligation is used in the calculation of the present value.

(1) Contingencies

The HCM Group discloses contingent liabilities in note 24. Commitments and Contingencies in accordance with IAS 37 "Provisions, Contingent Liabilities and Contingent Assets" if an obligation does not meet the recognition criteria of provisions prescribed above in (k) Provisions, excluding those where the possibility of an outflow of resources is remote.

(m) Revenue Recognition Criteria

The HCM Group recognizes revenue when it is certain that the economic benefits will flow to the HCM Group and the amount of revenue can be measured reliably on the premise that there is persuasive evidence supporting the transaction.

Revenue from sale of goods, rendering of services and others is measured at fair value of the consideration received or receivable. Fair value is the amount after deduction of discounts, rebates and consumption tax. Revenue recognition criteria by significant category are as follows:

(i) Sale of Goods

Revenue from the sale of goods is recognized when all of the following conditions are met.

- The significant risks and rewards of ownership of the goods have been transferred to the customer
- The HCM Group has neither continuing managerial involvement nor effective control over the goods sold
- The amount of revenue and the costs incurred or to be incurred in respect of the transaction can be measured reliably
- It is probable that the economic benefits associated with the transaction will flow to the HCM Group

(ii) Rendering of Services

Revenue from the rendering of services is recognized when all of the following conditions are met.

- The stage of completion of the transaction at the end of the reporting period can be measured reliably
- The amount of revenue and the costs incurred for the transaction at the end of the reporting period can be measured reliably
- · It is probable that the economic benefits associated with the transaction will flow to the HCM Group

(n) Government Grants

Government grants are recognized at fair value when the HCM Group obtains reasonable assurance that the conditions attached to the grants will be met and the grants will be received.

Government grants for expenses are recognized in profit or loss on a systematic basis over the periods in which the related costs for which the grants are intended to compensate are recognized. Government grants for assets are recognized by calculating the carrying amount of the assets by deducting the amount of the grants from acquisition cost of the assets.

(o) Deferred Taxes and Income Taxes

Tax expenses are comprised of current tax and deferred tax. These tax expenses are recognized in profit or loss, except for tax expenses related to business combinations and items recognized directly in equity or OCI.

Deferred tax assets and liabilities resulting from temporary differences and others are accounted for based on the asset and liability approach. A deferred tax liability is not recognized for temporary differences arising from goodwill, temporary differences arising from an asset or liability in a transaction other than a business combination, which at the time of transaction affects neither accounting nor taxable income; and future taxable difference arising from investments in consolidated subsidiaries or associates where that the HCM Group is able to control the timing of reversal of the temporary difference while it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be reversed. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in profit or loss and OCI in the period that includes the enactment date. A deferred tax asset is recognized to the extent that it is probable that future taxable income will be available against which unused tax losses, unused tax credits and future deductible temporary differences can be utilized.

(p) Earnings per Share

Basic earnings per share (EPS) for net income attributable to owners of the parent is calculated based on the weighted average number of ordinary shares outstanding during the period. Diluted EPS for net income attributable to owners of the parent is calculated based on the sum of weighted average number of ordinary shares outstanding during the period and the conversion of securities with dilutive effects or the number of authorized shares.

(q) Business Combinations

Business combinations are accounted for using the acquisition method. Consideration is measured as the sum of the fair value of the consideration transferred at acquisition date and the non-controlling interests in the acquiree. The Company determines, on a transaction by transaction basis, whether to measure non-controlling interests at fair value or by the appropriate share in the fair value of identifiable net assets of the acquiree. Acquisition related costs are expensed in the period in which the costs are incurred.

On the acquisition date, identifiable assets and liabilities are recognized at fair value at acquisition date, except for the following items:

- Deferred tax assets (or deferred tax liabilities) and liabilities (or assets) related to employee benefits are recognized and measured in accordance with IAS 12 "Income Taxes" and IAS 19 "Employee Benefits," respectively.
- Assets or disposal HCM Groups classified as held for sale in accordance with IFRS 5 "Non-current Assets Held for Sale and Discontinued Operations" are measured in accordance with this standard.
- Liabilities or equity instruments relating to share-based payment transactions of the acquired entity, or liabilities or equity instruments relating to replacement of share-based payment transactions of the acquired entity with share-based payment transactions of a consolidating company are measured in accordance with IFRS 2 "Share-based Payment."

When the consideration for acquisition exceeds the fair value of identifiable assets and liabilities, the excess is recorded as goodwill in the consolidated statements of financial position. On the other hand, when the consideration for acquisition falls below the fair value, the difference is immediately recorded as revenue in the consolidated statements of income.

(r) New Accounting Standards not yet Adopted by the Company

The following table lists the new accounting standards and interpretations issued or amended prior to the approval date of the consolidated financial statements that are not yet adopted by the HCM Group as of the reporting date. The HCM Group is currently evaluating the potential impact of adopting these new standards and amendments on its financial position and business performance.

| IFRSs | Title | (Fiscal year beginning | To be adopted by | A |
|---------|---------------------------------------|---------------------------------|---------------------|--|
| IFRS 15 | Revenue from Contracts with Customers | on or after) January 1, 2017 | To be determined | Revised accounting standard for revenue recognition and disclosure |
| IFRS 9 | Financial Instruments | January 1, 2018 | To be determined | Amendments for hedge accounting (amended in November 2013) Amendments for the classification and measurement of financial instruments, and adoption of expected loss impairment model for financial assets (amended in July 2014) |

(s) Subsequent Events

The HCM Group has assessed events that occurred up to June 23, 2015, the issue date of these consolidated financial statements.

(4) Segment Information

(a) Overview of Business Segments

The operating segments of the HCM Group are the components for which separate financial information is available and which is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. The reportable segments are determined based on the operating segment.

Since the HCM Group's line of business is manufacturing and sales of construction machinery and there is no operating segment to be segregated, its reportable segment is a single category of the "construction machinery business."

(b) Information on Products and Services

The following tables show revenue from outside customers by product and service for the years ended March 31, 2014 and 2015.

| | | Millions of yen |
|-----------------------------------|---------|-----------------|
| | 2014 | 2015 |
| Mining machinery | 126,802 | 122,127 |
| Construction machinery and others | 676,186 | 693,665 |
| Total | 802,988 | 815,792 |

(c) Geographic Information

The following table shows revenues attributed to geographic areas based on the location of the customers for the years ended March 31, 2014 and 2015.

| | | Millions of yen |
|-------------------------------------|---------|-----------------|
| | 2014 | 2015 |
| Japan | 231,846 | 221,756 |
| The Americas | 80,418 | 112,539 |
| Europe | 71,549 | 93,396 |
| Russia-CIS, Africa, and Middle East | 87,382 | 92,086 |
| Asia and Oceania | 217,313 | 223,128 |
| China | 114,480 | 72,887 |
| Total | 802,988 | 815,792 |

Revenues from outside customers attributable to any individual country and region other than Japan and China were not material for the years ended March 31, 2014 and 2015.

The following table shows the balances of property, plant and equipment, intangible assets and goodwill for each geographic area as of March 31, 2014 and 2015.

| | | Millions of yen |
|--------------|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Japan | 207,623 | 207,045 |
| The Americas | 3,316 | 3,885 |
| Europe | 17,548 | 14,051 |
| Asia | 61,051 | 58,349 |
| Other Areas | 17,639 | 17,558 |
| Total | 307,177 | 300,888 |

The balances of property, plant and equipment, intangible assets and goodwill in any individual country and region other than Japan are not material as of March 31, 2014 and 2015.

(d) Significant Customer Information

There is no concentration of revenues to a specific customer for the year ended March 31, 2014 and 2015.

(5) Trade Receivables

The components of trade receivables are as follows:

| | | | Millions of yen |
|------------------------------------|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Accounts and notes receivable | 202,350 | 218,580 | 213,235 |
| Finance lease receivables | 103,599 | 90,259 | 58,418 |
| Allowance for doubtful receivables | (7,925) | (9,699) | (10,091) |
| Total | 298,024 | 299,140 | 261,562 |

The components of trade receivables in the consolidated statements of financial position are as follows: Millions of yen

| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
|--------------------|---------------|----------------|----------------|
| Current assets | 248,858 | 248,396 | 231,473 |
| Non-current assets | 49,166 | 50,744 | 30,089 |
| Total | 298,024 | 299,140 | 261,562 |

(6) Leases

(a) Lessee

The Company and certain consolidated subsidiaries use leased facilities and equipment, mainly including buildings, machinery and equipment and vehicles, under finance lease or operating lease. No restrictions were imposed by contingent rent payable and the escalation clause and lease agreements.

The following table shows the undiscounted amounts and present value of minimum lease payments under finance leases.

| | | | | | | Millions of yen |
|----------------------|------------------------------|--|------------------------------|--|------------------------------|--|
| | April 1, 2013 | | March 3 | 1, 2014 | March 3 | 1, 2015 |
| | Minimum lease payments | Present value of minimum lease payments | Minimum lease payments | Present value of minimum lease payments | Minimum lease payments | Present value of minimum lease payments |
| Within 1 year | 4,049 | 3,434 | 5,406 | 4,582 | 5,774 | 4,957 |
| After 1 year but not | | | | | | |
| more than 5 years | 10,324 | 8,494 | 15,451 | 13,231 | 18,204 | 15,986 |
| More than 5 years | 5,129 | 3,134 | 6,000 | 4,205 | 3,786 | 2,367 |
| Minimum lease | | | | | | |
| payments, total | 19,502 | | 26,857 | | 27,764 | |
| Finance charges | (4,440) | | (4,839) | | (4,454) | |
| Present value of | | | | | | |
| minimum lease | | | | | | |
| payments, total | 15,062 | | 22,018 | | 23,310 | |

Finance lease assets are principally assets acquired by subsidiaries to provide operating leases and included in other property, plant and equipment. The carrying amount of the finance lease assets as of April 1, 2013, March 31, 2014 and March 31, 2015 was ¥11,993 million, ¥15,162 million and ¥15,083 million, respectively.

Future lease payments receivable under non-cancelable subleases as of March 31, 2014 and March 31, 2015 were

¥3,436 million and ¥4,095 million, respectively.

The following table shows the future minimum lease payments under non-cancelable operating leases.

| | | | Millions of yen |
|--|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Within 1 year | 1,266 | 1,305 | 860 |
| After 1 year but not more than 5 years | 2,392 | 2,282 | 2,161 |
| More than 5 years | 839 | 965 | 843 |

Total minimum operating lease expenses for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|----------------------------------|-------|-----------------|
| | 2014 | 2015 |
| Minimum operating lease expenses | 8,045 | 9,424 |

(b) Lessor

Certain consolidated subsidiaries lease mainly construction machinery under finance and operating lease arrangements principally over the period of three to six years. No restrictions were imposed by contingent rent payable, the escalation clause and lease agreements.

The following table shows the amounts of minimum lease payments receivable and present value of minimum lease payments receivable under finance leases.

| | | | | | | Millions of yen | |
|---------------------------|---------------|---------------|------------|---------------|------------|-----------------|--|
| | April 1, 2013 | | March 3 | 1, 2014 | March 3 | March 31, 2015 | |
| | | Present value | | Present value | | Present value | |
| | Gross | of minimum | Gross | of minimum | Gross | of minimum | |
| | investment | lease | investment | lease | investment | lease | |
| | in lease | payments | in lease | payments | in lease | payments | |
| | | receivable | | receivable | | receivable | |
| Within 1 year | 71,289 | 66,513 | 55,861 | 50,860 | 38,982 | 36,743 | |
| After 1 year but not more | | | | | | | |
| than 5 years | 38,610 | 36,065 | 41,193 | 38,276 | 22,995 | 21,598 | |
| More than 5 years | 1,059 | 1,021 | 1,156 | 1,123 | 79 | 77 | |
| Minimum lease payments | | | | | | | |
| receivable, total | 110,958 | | 98,210 | | 62,056 | | |
| Unearned income | (7,359) | | (7,951) | | (3,638) | | |
| Present value of | | | | | | | |
| minimum lease | | | | | | | |
| payments receivable | 103,599 | | 90,259 | | 58,418 | | |

The amounts of the allowance for uncollectable minimum lease payments receivable as of April 1, 2013 and March 31, 2014 and 2015 are ¥3,580 million, ¥3,640 million and ¥3,143 million, respectively.

The following table shows the future minimum lease payments receivable under non-cancelable operating leases.

| | | | Millions of yen |
|--|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Within 1 year | 2,723 | 2,816 | 2,653 |
| After 1 year but not more than 5 years | 5,405 | 6,467 | 5,970 |
| More than 5 years | 263 | 346 | 190 |

(7) Inventories

The components of inventories are as follows:

| | | | Millions of yen |
|--------------------------------|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Merchandise and finished goods | 239,520 | 248,506 | 245,145 |
| Work in process | 54,066 | 51,032 | 43,554 |
| Raw materials and supplies | 21,137 | 21,615 | 24,789 |
| Total | 314,723 | 321,153 | 313,488 |

For the years ended March 31, 2014 and 2015, the amounts of inventories expensed and included as cost of sales were \pm 568,715 million and \pm 591,961 million, respectively. For the years ended March 31, 2014 and 2015, valuation losses recorded for inventories that were written down to net realizable value were \pm 1,996 million and \pm 3,892 million, respectively, and reversals of valuation losses were \pm 1,251 million and \pm 440 million, respectively.

(8) Property, Plant and Equipment

The following tables show the changes in the net carrying amounts, the gross carrying amount and accumulated depreciation and impairment losses of property, plant and equipment.

| | | | | | | Mi | llions of yen |
|--|---------|--------------------------------|--|--|----------|-----------------------------|---------------|
| | Land | Buildings and structures | Machinery, equipment and vehicles | Tools, furniture and fixtures | Others | Construction in progress | Total |
| Net carrying amount | | | | | | | |
| April 1, 2013 | 53,344 | 85,551 | 62,219 | 6,449 | 44,759 | 17,118 | 269,440 |
| Separate acquisition | 1,012 | 784 | 3,547 | 743 | 20,151 | 22,893 | 49,130 |
| Sales and disposals | (651) | (396) | (666) | (491) | (1,696) | (2) | (3,902) |
| Depreciation | - | (5,536) | (10,186) | (2,964) | (12,129) | - | (30,815) |
| Impairment losses Acquisitions and | (205) | (231) | - | - | (88) | - | (524) |
| divestitures | (481) | (262) | (74) | (3) | - | - | (820) |
| Currency translation effect Transfer from construction in | 241 | 2,229 | 1,412 | 196 | 20 | 284 | 4,382 |
| progress | 2,060 | 12,081 | 11,765 | 1,993 | 407 | (28,306) | - |
| Other | (706) | 833 | (715) | 342 | (696) | (436) | (1,378) |
| March 31, 2014 | 54,614 | 95,053 | 67,302 | 6,265 | 50,728 | 11,551 | 285,513 |
| Separate acquisition | 146 | 928 | 1,635 | 1,237 | 15,286 | 11,569 | 32,097 |
| Sales and disposals | (1,639) | (392) | (913) | (101) | (2,337) | (306) | (6,984) |
| Depreciation | - | (6,141) | (11,176) | (3,130) | (11,084) | - | (31,531) |
| Impairment losses Acquisitions and | - | (7) | - | - | (39) | - | (46) |
| divestitures Currency translation | - | - | - | (4) | (388) | - | (392) |
| effect Transfer from construction in | (203) | 1,786 | 2,539 | 232 | (21) | 1,280 | 5,613 |
| progress | 77 | 7,892 | 7,254 | 2,080 | 20 | (17,323) | - |
| Other | - | (3,151) | (282) | 341 | 174 | (26) | (2,944) |
| March 31, 2015 | 52,995 | 95,968 | 66,359 | 6,920 | 52,339 | 6,745 | 281,326 |

For the years ended March 31, 2014 and 2015, the amount of depreciation recognized is included in Cost of sales and Selling, general and administrative expenses in the consolidated statements of income. Impairment losses are included in other expenses of the consolidated statements of income. The amount related to property, plant and equipment under construction is presented as construction in progress, and other property, plant and equipment are principally operating assets for rental held by certain consolidated subsidiaries such as construction machinery.

| | | | | | | М | illions of yen |
|--|--------|--------------------------------|--|-------------------------------------|----------|--------------------------|----------------|
| | Land | Buildings and structures | Machinery, equipment and vehicles | Tools, furniture and fixtures | Others | Construction in progress | Total |
| Gross carrying amount | | | | | | | |
| April 1, 2013 | 54,205 | 150,136 | 171,401 | 47,907 | 107,988 | 17,118 | 548,755 |
| March 31, 2014 | 55,466 | 166,337 | 184,954 | 51,049 | 118,595 | 11,551 | 587,952 |
| March 31, 2015 | 53,098 | 172,296 | 195,214 | 53,042 | 123,488 | 6,745 | 603,883 |
| Accumulated depreciation and impairment losses | | | | | | | |
| April 1, 2013 | (861) | (64,585) | (109,182) | (41,458) | (63,229) | - | (279,315) |
| March 31, 2014 | (852) | (71,284) | (117,652) | (44,784) | (67,867) | - | (302,439) |
| March 31, 2015 | (103) | (76,328) | (128,855) | (46,122) | (71,149) | - | (322,557) |

(9) Goodwill and Other Intangible Assets The following tables show the changes in the net carrying amounts, the gross carrying amount and accumulated amortization and impairment losses of goodwill and other intangible assets.

| | | | Ν | fillions of yen |
|-------------------------------|----------|----------|--------|-----------------|
| | Goodwill | Software | Others | Total |
| Net carrying amount | | | | |
| April 1, 2013 | 8,675 | 17,790 | 433 | 26,898 |
| Purchases | - | 2,516 | 27 | 2,543 |
| Amortization | - | (5,653) | (120) | (5,773) |
| Impairment losses | - | (2,884) | - | (2,884) |
| Sales and disposals | - | (16) | (15) | (31) |
| Acquisitions and divestitures | 43 | (15) | (18) | 10 |
| Currency translation effect | (72) | 95 | 15 | 38 |
| Other | - | 958 | (95) | 863 |
| March 31, 2014 | 8,646 | 12,791 | 227 | 21,664 |
| Purchases | - | 3,009 | 45 | 3,054 |
| Amortization | - | (5,825) | (60) | (5,885) |
| Impairment losses | - | (441) | - | (441) |
| Sales and disposals | - | (8) | (19) | (27) |
| Acquisitions and divestitures | - | (10) | - | (10) |
| Currency translation effect | 944 | 1 | (45) | 900 |
| Other | - | 229 | 78 | 307 |
| March 31, 2015 | 9,590 | 9,746 | 226 | 19,562 |

For the years ended March 31, 2014 and 2015, the amount of amortization recognized is included in Cost of sales and Selling, general and administrative expenses in the consolidated statements of income. Impairment losses are included in other expenses in the consolidated statements of income.

| | | | | Millions of yen |
|---|----------|----------|---------|-----------------|
| | Goodwill | Software | Others | Total |
| Gross carrying amount | | | | |
| April 1, 2013 | 8,675 | 40,443 | 3,433 | 52,551 |
| March 31, 2014 | 8,646 | 41,258 | 3,315 | 53,219 |
| March 31, 2015 | 9,590 | 43,125 | 2,828 | 55,543 |
| Accumulated amortization and impairment losses | | | | |
| April 1, 2013 | - | (22,653) | (3,000) | (25,653) |
| March 31, 2014 | - | (28,467) | (3,088) | (31,555) |
| March 31, 2015 | - | (33,379) | (2,602) | (35,981) |

Expenditures on research activities aimed at obtaining a new scientific or technical knowledge or understanding are expensed when incurred. Expenditures on development activities for a new or major improvement of production plan or design prior to the beginning of commercial production or use are capitalized as an internally generated intangible asset only when such expenditures attributable to the intangible asset can be reliably measured, it is feasible for the HCM Group to complete the development, and it is highly probable that the HCM Group will obtain the future economic benefit. Otherwise, the expenditures are recognized as an expense when incurred.

Research and development expenditures recognized as an expense for the years ended March 31, 2014 and 2015 were ¥18,809 million and ¥17,843 million, respectively, and they are included in Cost of sales and Selling, general and administrative expenses in the consolidated statements of income.

The HCM Group does not have intangible assets with indefinite useful lives except for goodwill.

The HCM Group tests goodwill acquired through business combination for impairment by comparing the carrying amount and the recoverable amount per CGU.

The recoverable amount per CGU is calculated based on value in use. Value in use is calculated by the estimated future cash flows based on business plans approved by management, discounted at the discount rate which is derived from the weighted average cost of capital. The business plan used is based on external information, reflects historical experiences, and generally covers a maximum of five years. Estimated cash flows beyond the period covered by the business plan are calculated using the estimated growth rate not exceeding the long-term average growth rate of the market to which the CGU belongs.

The HCM Group considers it unlikely for the carrying amount of goodwill allocated to each CGU as of March 31, 2015 would exceed the recoverable amount even if the primary assumptions used for the impairment test changed within a reasonable range.

Certain intangible assets for which there is an indication of potential impairment are tested for impairment. As a result of the impairment test, impairment losses of $\frac{2}{884}$ million and $\frac{441}{441}$ million were recognized in other expenses for the years ended March 31, 2014 and 2015, respectively.

The impairment losses were recognized for the years ended March 31, 2014 and 2015, because the software was no longer expected to be used due to a development of the next uniform core system for group companies and it was difficult to divert for other use or sell the software. Due to the difficulty of diverting for other use or selling the software, these losses were recorded with the recoverable value assessed as zero.

(10) Deferred Taxes and Income Taxes

The components of income taxes for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|---|---------|-----------------|
| | 2014 | 2015 |
| Income taxes | | |
| Current tax expense | 18,512 | 20,252 |
| Deferred tax expense | (236) | 8,445 |
| Temporary differences originated and reversed | 776 | (2,242) |
| Changes in write-down of deferred tax assets | (1,012) | 10,687 |
| Total | 18,276 | 28,697 |

The Company and its domestic Japanese subsidiaries are subject to a national corporate tax of 25.5%, an inhabitant tax of 20.7% and business tax of 7.55%. Based on these taxes, a combined statutory income tax rate is 35.6%. However, foreign subsidiaries are subject to a corporate tax, etc. in their locations. As for the Company and its domestic Japanese subsidiaries, the "Act for Partial Amendment of the Income Tax Act, etc." (Act No. 9 of 2015) and the "Act for Partial Revision of the Local Tax Act, etc." (Act No. 2 of 2015) were promulgated, resulting in lower corporate tax rates effective from the fiscal year beginning on or after April 1, 2015. As a result, the aggregate statutory income tax rate to calculated deferred tax assets and liabilities will be 33.1% for temporary differences expected to be realized or settled during the year beginning on or after April 1, 2015, and 32.3% for temporary differences expected to be realized or settled during the year beginning on or after April 1, 2016, compared with the previous rate of 35.6%. The effect of those changes in tax rates is immaterial.

The Company and certain consolidated subsidiaries file consolidated income tax returns.

The components by major items that resulted in the difference between the combined statutory income tax rate and the effective income tax rate are as follows:

| | | Millions of yen |
|--|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Combined statutory income tax rate | 37.8% | 35.6% |
| Foreign taxes credit | (6.6) | (5.3) |
| Income not taxable for tax purpose, such as dividends received | (14.7) | (13.5) |
| Elimination of dividends received | 18.2 | 19.3 |
| Difference in statutory tax rates of foreign subsidiaries | (5.6) | (6.6) |
| Excess amounts over the tax basis of investments in | | |
| subsidiaries and investments in associates | 0.3 | 1.6 |
| Change in write-down of deferred tax assets | (1.7) | 18.1 |
| Other, net | 2.6 | (0.5) |
| Effective income tax rate | 30.3% | 48.7% |

Payment of dividends to owners of the Company has no effect on income taxes.

Changes in deferred tax assets and liabilities are as follows:

| | | | | | Millions of yen |
|---|---------------|------------------------------|-------------------|---|-----------------|
| | April 1, 2013 | Recognized in profit or loss | Recognized in OCI | Acquisitions, divestitures and others | March 31, 2014 |
| Deferred tax assets | | | | | |
| Allowance for doubtful receivables | 554 | 1 | | | 555 |
| Accrued bonuses | 2,784 | (12) | | | 2,772 |
| Retirement and severance benefits | 9,165 | (206) | (388) | | 8,571 |
| Net operating loss carryforwards | 2,531 | 718 | | | 3,249 |
| Unrealized profits of inventories | 4,545 | (305) | | | 4,240 |
| Unrealized gain on fixed assets | 226 | 435 | | | 661 |
| Other | 10,335 | 644 | (1,464) | | 9,515 |
| Total deferred tax assets | 30,140 | 1,275 | (1,852) | - | 29,563 |
| Offset with deferred tax liabilities | (11,067) | (1,240) | (473) | - | (12,780) |
| Reported deferred tax assets | 19,073 | 35 | (2,325) | - | 16,783 |
| Deferred tax liabilities | | | | | |
| Deferred gain on sale of properties | (433) | (46) | | | (479) |
| Tax purpose reserves regulated by Japanese tax laws | (102) | 12 | | | (90) |
| Investments in subsidiaries and investments in associates | (7,015) | (155) | | | (7,170) |
| Investments in securities | (3,163) | | (473) | | (3,636) |
| Other | (750) | (850) | | | (1,600) |
| Total deferred tax liabilities | (11,463) | (1,039) | (473) | - | (12,975) |
| Offset with deferred tax assets | 11,067 | 1,240 | 473 | - | 12,780 |
| Reported of deferred tax liabilities | (396) | 201 | - | - | (195) |
| Net deferred tax assets | 18,677 | 236 | (2,325) | - | 16,588 |

| | | | | | Millions of yen |
|---|----------------|------------------------------|-------------------|---|-----------------|
| | March 31, 2014 | Recognized in profit or loss | Recognized in OCI | Acquisitions, divestitures and others | March 31, 2015 |
| Deferred tax assets | | | | | |
| Allowance for doubtful receivables | 555 | 74 | | | 629 |
| Accrued bonuses | 2,772 | (128) | | | 2,644 |
| Retirement and severance benefits | 8,571 | (1,808) | (435) | | 6,328 |
| Net operating loss carryforwards | 3,249 | (2,451) | | | 798 |
| Unrealized profits of inventories | 4,240 | (944) | | | 3,296 |
| Unrealized gain on fixed assets | 661 | 278 | | | 939 |
| Other | 9,515 | (2,018) | 1,081 | (91) | 8,487 |
| Total deferred tax assets | 29,563 | (6,997) | 646 | (91) | 23,121 |
| Offset with deferred tax liabilities | (12,780) | 7,840 | 150 | - | (4,790) |
| Reported deferred tax assets | 16,783 | 843 | 796 | (91) | 18,331 |
| Deferred tax liabilities | | | | | |
| Deferred gain on sale of properties | (479) | 95 | | | (384) |
| Tax purpose reserves regulated by Japanese tax laws | (90) | 30 | | | (60) |
| Investments in subsidiaries and investments in associates | (7,170) | (945) | (3) | | (8,118) |
| Investments in securities | (3,636) | | 153 | | (3,483) |
| Other | (1,600) | (628) | | | (2,228) |
| Total deferred tax liabilities | (12,975) | (1,448) | 150 | - | (14,273) |
| Offset with deferred tax assets | 12,780 | (7,840) | (150) | - | 4,790 |
| Reported deferred tax liabilities | (195) | (9,288) | - | - | (9,483) |
| Net deferred tax assets | 16,588 | (8,445) | 796 | (91) | 8,848 |

The total temporary differences related to excess amounts over the tax basis of investments in subsidiaries and investments in associates for which deferred tax liabilities are not recognized are $\pm 24,720$ million and $\pm 38,476$ million, respectively, as of March 31, 2014 and 2015.

Deferred tax liabilities are not recognized for these differences for which the HCM Group can control timing of the reversal and that will unlikely reverse in the foreseeable future.

In assessing the realizability of deferred tax assets, the HCM Group considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income in specific tax jurisdictions during the periods in which these deductible differences become deductible. Although realization is not assured, the HCM Group carries out an assessment of the scheduled reversals of deferred tax liabilities and projected future taxable income, including the execution of certain available tax strategies if needed. Based on these factors, the HCM Group believes it is more likely than not it will realize the benefits of these deductible differences as of March 31, 2015.

Deductible temporary differences, tax loss carryforwards and tax credit carryforwards for unrecognized deferred tax assets are as follows:

| | | | Millions of yen |
|---|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Deductible temporary differences | 7,376 | 9,218 | 19,462 |
| Tax loss carryforwards | | | |
| Expiring within 1 year | | | |
| Expiring after 1 year but not more than 5 | | | |
| years | | 966 | 15,166 |
| Expiring after 5 years | 4,343 | 3,142 | 36,046 |
| Total tax loss carryforwards | 4,343 | 4,108 | 51,212 |
| Tax credit carryforwards | | | |
| Expiring within 1 year | | | 2,339 |
| Expiring after 1 year but not more than 5 | | | |
| years | | 677 | 1,826 |
| Total tax credit carryforwards | - | 677 | 4,165 |

The above tax loss carryforwards for unrecognized deferred tax assets are principally due to net operating loss carryforwards on business taxes.

(11) Trade and Other Payables

The components of trade and other payables are as follows:

| | | | Millions of yen |
|----------------------------|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Accounts and notes payable | 149,128 | 143,134 | 139,091 |
| Finance lease obligations | 15,062 | 22,018 | 23,310 |
| Accounts payable-other | 30,430 | 21,547 | 22,839 |
| Accrued expenses | 15,547 | 31,856 | 35,581 |
| Other | 24,285 | 10,712 | 9,615 |
| Total | 234,452 | 229,267 | 230,436 |

The components of trade and other payables in the consolidated statements of financial position are as follows:

| | | | Millions of yen |
|-------------------------|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Current liabilities | 222,650 | 209,936 | 210,345 |
| Non-current liabilities | 11,802 | 19,331 | 20,091 |
| Total | 234,452 | 229,267 | 230,436 |

(12) Employee Benefits

(a) Retirement and Severance Benefits

The Company and certain consolidated subsidiaries have funded pension plans such as defined benefit corporate pension plans and unfunded severance lump-sum payment plans to provide retirement and severance benefits to employees.

The Company and certain consolidated subsidiaries have adopted cash balance plans for certain defined benefit corporate pension plans. Under cash balance plans, a notional account balance, which is equivalent to the funding amount and a resource for the amount of pension, is set per each plan participant. In a notional account balance, principally interest credits based on market interest rate trends and the contribution credits per salary level are funded.

Benefits under these plans are calculated based on the employee's salary and service period.

In addition, the Company and certain consolidated subsidiaries have defined contribution pension plans.

Under the Defined-Benefit Corporate Pension Act, etc., the Company has an obligation to make contributions to the Pension Fund of Hitachi Construction Machinery that provides the pension benefits. The directors of the Fund are responsible for faithfully executing operations in compliance with laws and regulations, and any orders issued by the Minister of Health, Labor and Welfare, and the director-generals of Regional Bureaus of Health and Welfare based on laws and regulations, as well as the rules of the Pension Fund of Hitachi Construction Machinery and the resolution of the Board of Representatives. The Fund prohibits the directors from acts that constitute conflicts of interests in the management and operation of the funds contributed for benefit payments (the contributions). If breached, the board members are jointly and severally held responsible for claim for losses.

The plans are managed by the Pension Fund of Hitachi Construction Machinery, which is legally independent from the Company. The Board of Representatives comprises an equal number of representatives selected by the Company and certain subsidiaries and representatives from the employee side. The proceedings of a Board of Representatives are decided by a majority vote of the members attending, except as otherwise required by laws and regulations, and in case of a tied vote, the chairman has the power to decide.

The actual management of the contributions is conducted by trustees in accordance with rules approved by the Board of Representatives. Instruction of specific securities to invest in, etc. by the representatives is prohibited by law. The Fund takes responsibility in managing the contributions safely and efficiently by establishing the basic management of the contributions and preparing the management guidance in line with the policy submitted to the trustees.

The Company is required to make contributions to the Pension Fund of Hitachi Construction Machinery. The amount of contribution is periodically reviewed to the extent allowed by law. The Company has future obligations to make contributions as defined by the Pension Fund of Hitachi Construction Machinery.

For the severance lump-sum payment plans, the Company have an obligation to pay benefits directly to beneficiaries. There is no legal requirement for the funding.

Changes in the present value of defined benefit obligations and the fair value of plan assets for the year ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|---|---------|-----------------|
| | 2014 | 2015 |
| Present value of defined benefit obligations at beginning of year | 68,785 | 70,857 |
| Service cost | 3,474 | 3,570 |
| Interest cost | 1,271 | 1,298 |
| Actuarial gain or (loss) | (572) | 6,355 |
| Benefits paid | (3,829) | (3,513) |
| Other | 1,728 | (315) |
| Present value of defined benefit obligations at end of year | 70,857 | 78,252 |

| | 2014 | 2015 |
|--|---------|---------|
| Fair value of plan assets at beginning of year | 54,884 | 58,804 |
| Interest income | 972 | 1,481 |
| Employers' contributions | 3,815 | 3,749 |
| Employees' contributions | 62 | 72 |
| Benefits paid | (2,970) | (2,901) |
| Return on plan assets (excluding the amount recognized as interest income) | 500 | 6,496 |
| Other | 1,541 | (75) |
| Fair value of plan assets at end of year | 58,804 | 67,626 |

The amounts recognized for defined benefit plans in the consolidated statements of financial position are as follows:

| | | | Millions of yen |
|---|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Present value of defined benefit obligations (funded) | (59,101) | (60,707) | (67,016) |
| Fair value of plan assets | 54,884 | 58,804 | 67,626 |
| Funding position | (4,217) | (1,903) | 610 |
| Present value of defined benefit obligations (unfunded) | (9,684) | (10,150) | (11,236) |
| Net assets (liabilities) in the consolidated statements of financial position | (13,901) | (12,053) | (10,626) |
| Amount in the consolidated statements of financial position | | | |
| Liabilities | (13,901) | (12,505) | (13,446) |
| Assets (other non-current assets) | - | 452 | 2,820 |

The components of actuarial gain or loss are as follows:

| | | Millions of yen |
|---|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Arising from changes in financial assumptions | 923 | (6,233) |
| Arising from changes in demographic assumptions | (238) | (116) |
| Other | (113) | (6) |

The Company and consolidated subsidiaries remeasure the defined benefit obligations and plan assets at the end of the fiscal year. The main assumptions used in actuarial calculation of defined benefit obligations are as follows:

| | | Percentage |
|---------------|----------------|----------------|
| | March 31, 2014 | March 31, 2015 |
| Discount rate | 2.0 | 1.6 |

If the discount rate rose or decreased by 0.5%, the following effects would be made on the defined benefit obligations:

| | | Millions of yen |
|------------------|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Increase by 0.5% | (4,173) | (6,437) |
| Decrease by 0.5% | 4,595 | 5,987 |

The sensitivity analysis is based on an assumption that all other variables other than the one analyzed are held constant; in reality, changes in other assumptions may impact the outcome of the analysis.

The weighted average duration (expected average maturity) of defined benefit obligations is as follows:

| | | Years |
|----------|----------------|----------------|
| | March 31, 2014 | March 31, 2015 |
| Duration | 14.5 | 14.8 |

The investment policy for the plan assets is to maintain current value of assets sufficient for payment of pension benefits and lump-sum benefits. The policy is established to ensure a stable long term rate of return on assets in order to achieve financial soundness.

To this end, the target rate of return is established in consideration of the composition of employees, funding level of assets, risk-taking capability of the Company and certain consolidated subsidiaries, trends of management environment of assets, and other factors. To achieve the target rate of return, the target asset allocation is based on the expected rate of return by each class of asset, the standard deviation of the rate of return and the correlation coefficient among the assets.

If market values fluctuate exceeding certain levels, the Company and certain subsidiaries adjust the investment ratio of plan assets back to the target allocation ratio, while periodically checking actual return on plan assets, trends of management environment of assets, risk-taking capability, and other factors and reviewing the target allocation ratio as needed.

The fair values of plan assets invested are as follows:

Millions of yen April 1, 2013 With no quoted market With quoted market price in an active price in an active Total market market Government bonds and municipal debt 5,060 5,060 securities 267 267 Corporate bonds and other debt securities 1,388 1,388 Hedge funds _ 1,828 1,828 Securitization products -2 2 Cash and cash equivalents 45,678 45,678 Commingled funds _ 193 468 661 Other Total 195 54,689 54,884

84

| | | | Millions of yen |
|---------------------------------|--|---|-----------------|
| | | | |
| | With quoted market price in an active market | With no quoted market price in an active market | Total |
| Hedge funds | - | 1,461 | 1,461 |
| Securitization products | - | 2,045 | 2,045 |
| Cash and cash equivalents | 1 | - | 1 |
| Life insurance general accounts | - | 5,973 | 5,973 |
| Commingled funds | - | 48,753 | 48,753 |
| Other | 147 | 424 | 571 |
| Total | 148 | 58,656 | 58,804 |

Millions of yen

| | | March 31, 2015 | | | | |
|---------------------------------|--|---|--------|--|--|--|
| | With quoted market price in an active market | With no quoted market price in an active market | Total | | | |
| Equity securities | 162 | - | 162 | | | |
| Hedge funds | - | 2,441 | 2,441 | | | |
| Securitization products | - | 2,050 | 2,050 | | | |
| Cash and cash equivalents | 12 | - | 12 | | | |
| Life insurance general accounts | - | 9,296 | 9,296 | | | |
| Commingled funds | - | 52,888 | 52,888 | | | |
| Other | 239 | 538 | 777 | | | |
| Total | 413 | 67,213 | 67,626 | | | |

Commingled funds represent pooled institutional investments. As of March 31, 2014, commingled funds were allocated to 26% in listed stocks, 47% in government bonds, 16% in corporate bonds and other debt securities and 11% in other assets. As of March 31, 2015, they were allocated to 25% in listed stocks, 48% in government bonds, 15% in corporate bonds and other debt securities, and 12% in other assets.

Funding by the Pension Fund of Hitachi Construction Machinery is conducted by taking into account various factors such as funded status, the limit of tax deductions, and actuarial calculations.

For the purpose of maintaining balanced finance into the future, the bylaws of the Pension Fund of Hitachi Construction Machinery require recalculation of the contribution amounts at the end of fiscal year every five years.

Basic assumptions (expected interest rates, mortality rates, withdrawal rate, etc.) are reviewed to recalculate the appropriate level of contribution.

The amount of contributions expected to be paid by the Company and certain consolidated subsidiaries to the plan assets for the year ending March 31, 2016 is ¥3,811 million.

Contributions made to defined contribution plans and expensed in profit or loss in the years ended March 31, 2014 and 2015 were ¥1,838 million and ¥1,797 million, respectively.

(b) Other Employee Benefit Expenses

The aggregated amounts of employee benefit expenses including salary other than retirement and severance benefits recognized in the consolidated statements of income for the years ended March 31, 2014 and 2015 were \pm 121,057 million and \pm 128,429 million, respectively.

C 1

(13) Equity

(a) Common Stock

Total number of authorized shares of the Company is as follows:

| | | | | | Number of shares |
|----------|------------|----|---------------|----------------|------------------|
| Total | number | of | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| authoriz | zed shares | | 700,000,000 | 700,000,000 | 700,000,000 |

Changes in issued shares outstanding of the Company are as follows:

| | Issued shares outstanding (Number of shares) |
|------------------------|--|
| April 1, 2013 | 215,115,038 |
| Change during the year | - |
| March 31, 2014 | 215,115,038 |
| Change during the year | - |
| March 31, 2015 | 215,115,038 |

Shares issued by the Company are non-par value common stock. The issued shares above include treasury stock and were fully paid up.

The changes in treasury stock for the years ended March 31, 2014 and 2015 are as follows:

| | Treasury stock |
|-------------------------------|--------------------|
| | (Number of shares) |
| April 1, 2013 | 3,206,607 |
| Acquisition of treasury stock | 2,844 |
| Sales of treasury stock | (604,430) |
| March 31, 2014 | 2,605,021 |
| Acquisition of treasury stock | 1,947 |
| Sales of treasury stock | (69,154) |
| March 31, 2015 | 2,537,814 |

(b) Surplus

(i) Capital Surplus

The Japanese Companies Act (JCA) mandates that at least half of paid-in capital be appropriated as common stock and the rest be appropriated as legal reserve within capital surplus.

(ii) Retained Earnings

The JCA requires that ten percent of retained earnings appropriated for dividends be retained until the total amount of earned reserves and retained earnings reaches a quarter of the nominal value of common stock. Earned reserves may be available for dividends by resolution at the shareholders' meeting.

(14) Other Comprehensive Income (OCI)

Components of OCI for the years ended March 31, 2014 and 2015 are as follows:

| Millions of | | |
|---|---------|--------|
| | 2014 | 2015 |
| Foreign currency translation adjustments | | |
| OCI arising during the year | 14,707 | 24,614 |
| Reclassification adjustment | - | 26 |
| OCI before tax effect | 14,707 | 24,640 |
| Tax effects | - | - |
| OCI, net of tax effect | 14,707 | 24,640 |
| Remeasurements of defined benefit obligations | | |
| OCI arising during the year | 1,072 | 141 |
| Reclassification adjustment | - | - |
| OCI before tax effects | 1,072 | 141 |
| Tax effect | (384) | (510) |
| OCI, net of tax effect | 688 | (369) |
| Net gains and losses from financial assets measured at fair value through OCI | | |
| OCI arising during the year | 1,313 | 416 |
| Reclassification adjustment | - | - |
| OCI before tax effect | 1,313 | 416 |
| Tax effect | (489) | 187 |
| OCI, net of tax effect | 824 | 603 |
| Cash flow hedges | | |
| OCI arising during the year | (4,969) | (243) |
| Reclassification adjustment | 8,021 | 435 |
| OCI before tax effect | 3,052 | 192 |
| Tax effect | (1,143) | (71) |
| OCI, net of tax effect | 1,909 | 121 |
| Other comprehensive income of equity method associates | | |
| OCI arising during the year | 3,352 | 1,621 |
| Reclassification adjustment | 149 | 41 |
| OCI before tax effect | 3,501 | 1,662 |
| Tax effect | (3) | 83 |
| OCI, net of tax effect | 3,498 | 1,745 |
| Total OCI | | |
| OCI arising during the year | 15,475 | 26,549 |
| Reclassification adjustment | 8,170 | 502 |
| OCI before tax effect | 23,645 | 27,051 |
| Tax effect | (2,019) | (311 |
| OCI, net of tax effect | 21,626 | 26,740 |

(15) Dividends

Dividends paid on common stock for the years ended March 31, 2014 and 2015 are as follows:

| Decision | Stock class | Cash dividends (millions of yen) | Cash dividends per share (yen) | Record date | Effective date |
|---|--------------|---|--------------------------------------|--------------------|-------------------|
| The Board of Directors on May 21, 2013 | Common stock | 4,238 | 20 | March 31, 2013 | May 31, 2013 |
| The Board of Directors on October 28, 2013 | Common stock | 5,311 | 25 | September 30, 2013 | November 29, 2013 |
| The Board of Directors on May 23, 2014 | Common stock | 5,313 | 25 | March 31, 2014 | May 30, 2014 |
| The Board of Directors on October 28, 2014 | Common stock | 6,376 | 30 | September 30, 2014 | November 28, 2014 |

Dividends on common stock whose record date falls in the year ended March 31, 2015 and the effective date falls in the next fiscal year are as follows:

| Decision | Stock class | Cash dividends (millions of yen) | Cash dividends per share (yen) | Record date | Effective date |
|---|--------------|---|---|----------------|----------------|
| The Board of Directors on May 22, 2015 | Common stock | 6,377 | 30 | March 31, 2015 | May 29, 2015 |

(16) Other Income and Expenses

The main components of other income for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|--|-------|-----------------|
| | 2014 | 2015 |
| Gain on sales of property, plant and equipment | 2,609 | 310 |
| Proceeds from grants | 1,003 | 630 |
| Others | 2,863 | 3,556 |
| Total | 6,475 | 4,496 |

(Note) Proceeds from grants

Proceeds from grants include government grants.

Government grants are received by the HCM Group as the HCM Group's certain facilities are located nearby a nuclear power plant and recognized when corresponding expenses are recognized.

The main components of other expenses for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|--|-------|-----------------|
| | 2014 | 2015 |
| Loss on sales of property, plant and equipment | 63 | 530 |
| Loss on disposal of property, plant and equipment | 832 | 868 |
| Impairment losses on property, plant and equipment | 3,408 | 487 |
| Others | 3,513 | 1,399 |
| Total | 7,816 | 3,284 |

(17) Financial Income and Financial Expenses

Main components of financial income for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|---|-------|-----------------|
| | 2014 | 2015 |
| Interest income | | |
| Financial assets measured at amortized cost | 3,837 | 4,045 |
| Dividend income | | |
| FVTOCI financial assets | 357 | 349 |
| Gain on sales of financial instruments | | |
| Financial assets measured at amortized cost | - | 281 |
| Other | 32 | - |
| Total | 4,226 | 4,675 |

Main components of financial expenses for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|--|--------|-----------------|
| | 2014 | 2015 |
| Interest expenses | | |
| Financial liabilities measured at amortized cost | 9,280 | 7,759 |
| Loss on sales of financial instruments | | |
| Financial liabilities measured at amortized cost | - | 565 |
| Foreign exchange loss | 9,800 | 1,964 |
| Other | - | 19 |
| Total | 19,080 | 10,307 |

(18) Earnings Per Share (EPS) Information

The basis of computations of net income attributable to owners of the parent used to derive basic and diluted EPS for the years ended March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|--|--------|-----------------|
| | 2014 | 2015 |
| Net income attributable to owners of the parent | 35,747 | 26,023 |
| Adjustments for dilutive effect | - | - |
| Diluted net income attributable to owners of the | | |
| parent | 35,747 | 26,023 |
| Other | | |

| | | Number of shares |
|--|-------------|------------------|
| | 2014 | 2015 |
| Weighted average number of shares on which basic | | |
| EPS is calculated | 212,406,699 | 212,544,707 |
| Effect of dilutive securities | 68,839 | 30,777 |
| Number of shares on which diluted EPS is | | |
| calculated | 212,475,538 | 212,575,484 |
| | | |
| | 2014 | 2015 |
| EPS attributable to owners of the parent | | |
| Net income per share (Basic) (yen) | 168.30 | 122.44 |
| Net income per share (Diluted) (yen) | 168.24 | 122.42 |

Subscription rights to shares issued based on the resolutions at the annual shareholders' meeting on June 26, 2006 and June 25, 2007 are excluded from the calculation of diluted EPS attributable to owners of the parent since such subscription rights to shares have no dilutive effect. For description of the subscription rights to shares, please refer to "(2) Information on the stock acquisition rights, etc." under "IV. Information on the Company's Stock, etc. (1) Total number of shares, etc."

(19) Cash and Cash Equivalents

The ending balance of cash and cash equivalents reported in the consolidated statements of financial position is consistent with that reported in the consolidated statements of cash flows.

(20) Financial Instruments and Related Disclosures

(a) Financial Risks

The HCM Group is engaged in business activities world-wide and may be affected by various risks such as interest rate risk, currency exchange risk and credit risk.

(i) Market Risk

Since the HCM Group conducts manufacturing activities world-wide and have customers all over the world, trade receivables and payables denominated in foreign currencies are exposed to currency exchange fluctuation risk. In addition, some long-term debts held by the Company and certain subsidiaries to finance capital investments and working capital are floating-interest bearing, and thus are exposed to interest rate fluctuation risk.

a. Interest Rate Risk

The HCM Group is exposed to interest rate fluctuation risk mainly related to long-term debts. In order to minimize this risk, the HCM Group enters into interest rate swap agreements to manage the fluctuation risk of cash flows. The interest rate swaps entered into are receive-variable, pay-fixed agreements. Under the interest rate swaps, the HCM Group receives variable interest rate payments on long-term debts and make fixed interest rate payments, thereby creating fixed interest rate long-term debt.

Interest rate sensitivity analysis

The sensitivity analysis for interest rate shown below indicates the impact on income before income taxes reported in the Company's consolidated statements of income, if interest rates increased by 1% on the financial instruments (floating-interest financial assets and liabilities measured at amortized cost, financial assets and liabilities measured at FVTPL and derivatives) held by the Company as of March 31, 2014 and 2015, while all other variables are held constant.

| | | Millions of yen |
|--------------------------------------|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Impact on income before income taxes | (513) | (602) |

b. Currency Exchange Risk

The HCM Group holds assets and liabilities exposed to currency exchange risk. In order to hedge this risk, the management uses forward exchange contracts or cross currency swaps.

Currency exchange rate sensitivity analysis

The sensitivity analysis for major currency exchange rates shown below indicates the impact on income before income taxes reported in the HCM Group's consolidated statements of income, if the Japanese yen depreciated by 1% on the foreign-currency denominated financial instruments held by the Company and its consolidated subsidiaries as of March 31, 2014 and 2015, while all other variables are held constant.

| | | | Millions of yen |
|--------------------------------------|-----------|----------------|-----------------|
| | Currency | March 31, 2014 | March 31, 2015 |
| Impact on income before income taxes | US Dollar | (457) | (425) |
| impact on meone before meone taxes | Euro | 17 | (7) |

c. Equity Instruments Volatility Risk

The HCM Group holds listed stock of entities with business relationships and is exposed to price volatility risk of equity instruments. In order to manage this risk, market values of such equity instruments and the financial condition of issuing entities are monitored on a regular basis, and holding of such equity instruments is continuously reviewed.

Equity instruments sensitivity analysis

The sensitivity analysis for equity instruments shown below indicates the impact on OCI, net of taxes reported in the consolidated statements of comprehensive income, if the market price of listed stock held by the HCM Group as of March 31, 2014 and 2015 fell by 10%, while all other variables are held constant.

| | | Millions of yen |
|-----------------------------|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Impact on OCI, net of taxes | (632) | (650) |

(ii) Credit Risk

The HCM Group extends credit to customers through various operating transactions and is exposed to credit risk associated with potential losses from credit deterioration or bankruptcy of the customers. In order to manage this risk, the credit management division of the Company and its consolidated subsidiaries regularly monitors the conditions of the customers for trade receivables exposed to credit risk in accordance with credit management rules so that the due dates and balances are assessed for individual customers and the risk of doubtful receivables due to deterioration in the customers' financial conditions are timely identified and mitigated.

Basically, no significant concentration of credit risk is present as the HCM Group has transactions with customers in various geographical areas.

Since held-to-maturity securities are highly rated securities, the HCM Group finds little credit risk.

In addition, the HCM Group enters into derivative transactions only with counterparties who are highly rated financial institutions; therefore, the HCM Group considers the counterparty risk is remote.

With the exception of guarantee obligations, the maximum exposure of the Company and its consolidated subsidiaries to the credit risk equals the financial assets' carrying amount after impairment reported in the consolidated statements of financial position, if collateral held is not considered. The maximum exposure to the credit risk from guarantee obligations is disclosed in note 24. Commitments and Contingencies.

The following table presents the contractual amount of financial assets by due dates, which are past due but not impaired as of March 31, 2014 and 2015.

| | | | | Millions of yen |
|-------------------------------|-------------------------|-------------------------|----------|-----------------|
| | | March 3 | 31, 2014 | |
| | Past due within 30 days | Past due over 1 year | | |
| Accounts and notes receivable | 2,711 | 915 | 1,361 | 3,929 |
| Finance lease receivables | 68 | 193 | 140 | - |
| Other financial assets | 90 | - | - | - |

Millions of yen

| | March 31, 2015 | | | | | |
|---|-------------------------|---------------------------------|---|-------------------------|--|--|
| | Past due within 30 days | Past due between 31 and 90 days | Past due between 91 days and 1 year | Past due over 1 year | | |
| Accounts and notes receivable | 10,292 | 2,214 | 1,313 | 2,615 | | |
| Finance lease receivables Other financial assets | - | - | - | - | | |

Financial assets listed above are not held as collateral or other credit enhancement as of March 31, 2014 and 2015.

| | | | | Millions of yen |
|------------------------|-------------------------------|---------------------------|------------------------|-----------------|
| | Accounts and notes receivable | Finance lease receivables | Other financial assets | Total |
| At April 1, 2013 | 4,345 | 3,580 | 447 | 8,372 |
| Impairment loss | | | | |
| provision | 3,463 | 522 | 566 | 4,551 |
| Amounts written off | (154) | - | (411) | (565) |
| Reversal of impairment | | | | |
| loss | (1,629) | (787) | (387) | (2,803) |
| Acquisitions and | | | | |
| divestitures | - | - | - | - |
| Other | 34 | 325 | - | 359 |
| At March 31, 2014 | 6,059 | 3,640 | 215 | 9,914 |
| Impairment loss | | | | |
| provision | 3,790 | 1,249 | 570 | 5,609 |
| Amounts written off | (497) | - | (114) | (611) |
| Reversal of impairment | | | | |
| loss | (2,286) | (823) | (550) | (3,659) |
| Acquisitions and | | | | |
| divestitures | (858) | (1,423) | - | (2,281) |
| Other | 740 | 500 | - | 1,240 |
| At March 31, 2015 | 6,948 | 3,143 | 121 | 10,212 |

The changes in the balance of allowance for doubtful receivables are as follows:

As of April 1, 2013 and ,March 31, 2014 and 2015 the amount of trade receivables individually determined to be impaired based on the financial condition and delinquency of relevant customers were 46,073 million, 46,782 million and 46,595 million, respectively, and the same amounts were recognized as allowance for doubtful receivables.

(iii) Liquidity Risk

The treasury department within the HCM Group prepares and updates cash management plans based on the report from each department. The HCM Group maintains the commitment line and credit line to mitigate the liquidity risk while minimizing liquidity in hand to enhance capital efficiency.

The following tables present the maturities of financial liabilities of the HCM Group. Gain or loss from Derivative that are settle on a net basis are presented on a gross basis for each transaction.

| | | | | | Millions of yen |
|--------------------------|-----------------|------------------------|---------------|--|----------------------|
| | | | April 1, 2013 | | |
| | Carrying amount | Contractual cash flows | Within 1 year | After 1 year but not more than 5 years | More than 5 years |
| Non-derivative financial | | | | | |
| liabilities | | | | | |
| Trade and other | | | | | |
| payables (excluding | | | | | |
| lease payables) | 219,390 | 219,390 | 219,216 | 174 | - |
| Short-term borrowings | 160,871 | 165,375 | 165,375 | - | - |
| Bonds | 49,881 | 51,091 | 506 | 50,585 | - |
| Long-term borrowings | 182,231 | 190,149 | 35,349 | 134,236 | 20,564 |
| Derivative liabilities | | | | | |
| Forward exchange | | | | | |
| contracts | 8,917 | 8,917 | 8,917 | - | - |
| Interest rate swaps | 847 | 847 | 138 | 709 | - |

93

| | | | | | Millions of yen |
|--------------------------|-----------------|------------------------|----------------|--|----------------------|
| | | | March 31, 2014 | | |
| | Carrying amount | Contractual cash flows | Within 1 year | After 1 year but not more than 5 years | More than 5 years |
| Non-derivative financial | | | | | |
| liabilities | | | | | |
| Trade and other | | | | | |
| payables (excluding | | | | | |
| lease payables) | 207,249 | 207,249 | 205,354 | 1,895 | - |
| Short-term borrowings | 138,393 | 141,881 | 141,881 | - | - |
| Bonds | 49,928 | 50,073 | 30,023 | 20,050 | - |
| Long-term borrowings | 182,979 | 189,821 | 53,854 | 115,216 | 20,751 |
| Derivative liabilities | | | | | |
| Forward exchange | | | | | |
| contracts | 526 | 526 | 526 | - | - |
| Interest rate swaps | 393 | 393 | 118 | 275 | - |

Millions of yen

| | | March 31, 2015 | | | |
|--------------------------|-----------------|------------------------|---------------|--|----------------------|
| | Carrying amount | Contractual cash flows | Within 1 year | After 1 year but not more than 5 years | More than 5 years |
| Non-derivative financial | | | | | |
| liabilities | | | | | |
| Trade and other | | | | | |
| payables (excluding | | | | | |
| lease payables) | 207,126 | 207,126 | 205,388 | 1,738 | - |
| Short-term borrowings | 91,105 | 91,939 | 91,939 | - | - |
| Bonds | 59,803 | 60,902 | 236 | 50,618 | 10,048 |
| Long-term borrowings | 136,765 | 142,785 | 47,535 | 90,074 | 5,176 |
| Derivative liabilities | | | | | |
| Forward exchange | | | | | |
| contracts | 778 | 778 | 778 | - | - |
| Interest rate swaps | 238 | 238 | 8 | 213 | 17 |

(Note 1) Information on lease payables is provided in note 6. Leases.

(Note 2) The weighted average interest rate for short-term borrowings is 0.92%, and the weighted average interest rate for long-term borrowings is 1.13%.

(Note 3) Guarantee obligations described in note 24. Commitments and Contingencies are not included as the performance of such guarantee obligations is remote.

The details on each bond issued are provided below.

| | | | Mi | llions of yen | | Interest | Maturity |
|-------------|---------------|--------|------------------|------------------|-----------|--------------|----------|
| Issuer | Name of bond | Issued | Mar. 31, 2014 | Mar. 31, 2015 | Security | rates (%) | date |
| | Unsecured | | | | | | June 18, |
| The Company | debenture #12 | 2009 | 29,996 | - | Unsecured | 1.38 | 2014 |
| | Unsecured | | | | | | November |
| The Company | debenture #14 | 2012 | 19,932 | 19,952 | Unsecured | 0.46 | 29, 2017 |
| | Unsecured | | | | | | June 14, |
| The Company | debenture #15 | 2014 | - | 29,890 | Unsecured | 0.319 | 2019 |
| | Unsecured | | | | | | June 16, |
| The Company | debenture #16 | 2014 | - | 9,961 | Unsecured | 0.487 | 2021 |

(iv) Capital Management

In pursuing sustainable growth, the HCM Group has made upfront investments including investments in technology development and facilities based on medium- and long-term business strategies. With the principal capital management policy to maintain and strengthen its sound financial structure, the HCM Group closely monitors the balance of interest-bearing liabilities, net of cash and bank deposits and cash pooling deposits.

Net interest-bearing liabilities as of the transition date, March 31, 2014 and 2015 amounted to ¥326,361 million, ¥317,628 million and ¥236,240 million, respectively.

The HCM Group is not subject to any capital requirements except for the general rules such as the Japanese Companies Act.

(b) Fair Value of Financial Instruments

(i) Fair Value Measurements

The following methods and assumptions are used to measure the fair value of financial assets and financial liabilities.

Cash and cash equivalents, trade receivables and trade and other payables

Current portion of cash and cash equivalent, trade receivables and trade and other payable are settled in a short period, and thus, their carrying amount reasonably approximates the fair value. Fair value of non-current items are determined at the present value of expected cash flows from principal and interests discounted by the rate that would be reasonably applied to new transactions.

Other financial assets, other financial liabilities, derivative assets and derivative liabilities

Other financial assets mainly include other receivables and loans receivable, and other financial liabilities mainly include deposits. Current items among other financial assets are settled in a short period, and thus their carrying amount reasonably approximates the fair value. As for investment securities classified as financial assets measured at FVTOCI, fair value of listed stock is determined based on the market price quoted on the exchange. Fair value of non-listed stock is determined based on a valuation technique using observable inputs such as quoted market prices of comparable companies as well as unobservable inputs. Fair value of derivative instruments, which are FVTPL financial assets or financial liabilities, is determined based on the prices obtained from financial institutions.

Bonds and borrowings

Fair value of unsecured debentures and borrowings is determined based on the expected future cash flows from principal and interests discounted at the rate that would be applied to additional borrowings and bonds with same terms and conditions.

(ii) Financial Instruments Measured at Amortized Cost

The carrying amounts and fair values of the financial instruments measured at amortized cost are as follows. Financial assets and financial liabilities whose carrying amount reasonably approximates the fair value are excluded. The fair value hierarchy is described in "(iii) Financial Instruments Measured at Fair Value in the Consolidated Statements of Financial Position" below.

Millions of ven

| | | | | | 191 | intons of yen |
|--------------------------|-----------|-------------|----------------|-------------|----------------|---------------|
| | April 1 | , 2013 | March 31, 2014 | | March 31, 2015 | |
| | Carrying | Estimated | Carrying | Estimated | Carrying | Estimated |
| | amounts | fair values | amounts | fair values | amounts | fair values |
| Assets | | | | | | |
| Trade receivables | 298,024 | 288,604 | 299,140 | 294,269 | 261,562 | 259,878 |
| Liabilities | | | | | | |
| Trade and other payables | (234,452) | (234,259) | (229,267) | (228,805) | (230,436) | (229,920) |
| Bonds and borrowings | (392,983) | (393,403) | (371,300) | (370,403) | (287,673) | (287,228) |

(Notes) 1. Trade receivables: Classified as level 2 as fair value is measured based on observable market data.

2. Trade and other payables: Classified as level 2 as fair value is measured based on observable market

data.

- 3. Bonds and borrowings: Classified as level 2 as fair value is measured based on observable market data.
- (iii) Financial Instruments Measured at Fair Value in the Consolidated Statements of Financial Position Financial instruments measured at fair value on a recurring basis after the initial recognition are classified into three levels of the fair value hierarchy based on the measurement inputs' observability and materiality as follows:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets Level 2: Valuations measured by direct or indirect observable inputs other than Level 1 Level 3: Valuations measured by significant unobservable inputs

When several inputs are used for a fair value measurement, the level is determined based on the input with the lowest level in the fair value measurement as a whole.

Transfers between levels are deemed at the beginning of each quarter period.

The following tables present the assets and liabilities that are measured at fair value on a recurring basis.

| | | | | Millions of yen |
|------------------------------|---------|---------|---------|-----------------|
| April 1, 2013 | Level 1 | Level 2 | Level 3 | Total |
| FVTOCI financial assets: | | | | |
| Other financial assets | | | | |
| Stock | 8,120 | - | 6,726 | 14,846 |
| FVTPL financial assets: | | | | |
| Other financial assets | | | | |
| Derivative assets | - | 39 | - | 39 |
| Other financial assets | - | - | 696 | 696 |
| Total financial assets | 8,120 | 39 | 7,422 | 15,581 |
| FVTPL financial liabilities: | | | | |
| Other financial liabilities | | | | |
| Derivative liabilities | - | (9,764) | - | (9,764) |
| Total financial liabilities | - | (9,764) | - | (9,764) |

| | | | | Millions of yen |
|------------------------------|---------|---------|---------|-----------------|
| March 31, 2014 | Level 1 | Level 2 | Level 3 | Total |
| FVTOCI financial assets: | | | | |
| Other financial assets | | | | |
| Stock | 9,791 | - | 6,998 | 16,789 |
| FVTPL financial assets: | | | | |
| Other financial assets | | | | |
| Derivative assets | - | 127 | - | 127 |
| Other financial assets | - | - | 621 | 621 |
| Total financial assets | 9,791 | 127 | 7,619 | 17,537 |
| FVTPL financial liabilities: | | | | |
| Other financial liabilities | | | | |
| Derivative liabilities | - | (919) | - | (919) |
| Total financial liabilities | - | (919) | - | (919) |

| | | | | Millions of yen |
|------------------------------|---------|---------|---------|-----------------|
| March 31, 2015 | Level 1 | Level 2 | Level 3 | Total |
| FVTOCI financial assets: | | | | |
| Other financial assets | | | | |
| Stock | 9,595 | - | 7,355 | 16,950 |
| FVTPL financial assets: | | | | |
| Other financial assets | | | | |
| Derivative assets | - | 1,807 | - | 1,807 |
| Other financial assets | - | - | 630 | 630 |
| Total financial assets | 9,595 | 1,807 | 7,985 | 19,387 |
| FVTPL financial liabilities: | | | | |
| Other financial liabilities | | | | |
| Derivative liabilities | - | (1,016) | - | (1,016) |
| Total financial liabilities | - | (1,016) | - | (1,016) |

The following tables present the changes in Level 3 instruments measured on a recurring basis for the years ended March 31, 2014 and 2015.

| | | Millions of yen |
|----------------------------------|-------|-----------------|
| | 2014 | 2015 |
| Balance at beginning of the year | 7,422 | 7,619 |
| Total gain/(loss) | 254 | 431 |
| Other comprehensive income | 254 | 431 |
| Purchased | 24 | 101 |
| Sold | (6) | (162) |
| Other | (75) | (4) |
| Balance at end of the year | 7,619 | 7,985 |

Gain recognized in OCI is attributable to FVTOCI financial assets and included in net gains and losses from financial assets measured at fair value through OCI in the consolidated statements of comprehensive income.

Securities held with the objective of maintaining and strengthening business relations with the issuers are classified as FVTOCI financial assets. The following is a list of principal securities designated as FVTOCI and their fair values.

| | | | Millions of yen |
|-----------------------------------|---------------|----------------|-----------------|
| Principal FVTOCI financial assets | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Kayaba Industry Co., Ltd. | 4,103 | 3,889 | 3,925 |
| ELLE Construction Machinery | | | |
| (China) Co.,LTD. | 2,506 | 2,153 | 2,200 |
| Wakita & Co., LTD. | 1,005 | 1,446 | 1,402 |
| Kanamoto Co., Ltd. | 677 | 1,041 | 1,192 |
| Nippon Chuzo K.K. | 1,171 | 1,710 | 1,132 |

See note 17. Financial Income and Financial Expenses for dividends received from securities classified as FVTOCI financial assets.

Accumulated gains and losses on valuation of securities classified as FVTOCI financial assets are reclassified into retained earnings when derecognized during the fiscal year. The net gain reclassified, net of taxes, for the years ended March 31, 2015 was ¥20 million. These securities classified as FVTOCI financial assets were derecognized upon disposal after reviewing particular business relations. No such gain/(loss) was recognized for the year ended March 31, 2014.

Information on securities classified as FVTOCI financial assets that were derecognized for the years ended March 31, 2014 and 2015 include the following:

| | | Millions of yen |
|--|------|-----------------|
| | 2014 | 2015 |
| Fair value at the time of derecognition | - | 288 |
| Accumulated gains at the time of derecognition | - | 32 |

(c) Derivatives and Hedging Activities

(i) Fair Value Hedge

Changes in the fair value of recognized assets and liabilities, and of derivatives designated as a fair value hedge of these assets and liabilities are recognized in profit or loss for the period in which the changes occur. Gains and losses recognized on hedged items and hedging instruments are nearly the same. Derivatives designated as a fair value hedge include forward exchange contracts associated with operating transactions and interest rate swaps associated with financing transactions.

(ii) Cash Flow Hedge

Foreign Currency Risk

Changes in the fair value of forward exchange contracts designated as an effective cash flow hedge of forecasted transactions are reported as changes in OCI. AOCI is subsequently reclassified into profit or loss when foreign exchange gains and losses are recognized on hedged assets and liabilities.

Interest Rate Risk

Changes in the fair value of interest rate swaps designated as a hedge of the variability of cash flows associated with long-term debts are reported as changes in OCI. AOCI is subsequently accounted for as financial expenses over the period in which the interest on the debt affects profit or loss.

As of March 31, 2015, the period in which the cash flows from the hedged items are expected to occur and in which they are expected to affect profit or loss is from April 2015 to September 2020.

| | | | | | Mi | llions of yen |
|----------------------------|---------|-----------|---------|-----------|---------|---------------|
| | April 1 | , 2013 | March 3 | 31, 2014 | March 3 | 31, 2015 |
| | Asset | Liability | Asset | Liability | Asset | Liability |
| Fair value hedge | | | | | | |
| Forward exchange contracts | 39 | (6,253) | 127 | (526) | 1,767 | (778) |
| Interest rate swaps | - | (112) | - | (36) | - | (16) |
| Total | 39 | (6,365) | 127 | (562) | 1,767 | (794) |
| Cash flow hedge | | | | | | |
| Forward exchange contracts | - | (2,664) | - | - | 40 | - |
| Interest rate swaps | - | (735) | - | (357) | - | (222) |
| Total | - | (3,399) | - | (357) | 40 | (222) |

The fair values of fair value hedges and cash flow hedges are as follows:

Profit or loss recognized related to fair value hedges for the years ended March 31, 2014 and 2015 are as follows:

| | | | Millions of yen |
|----------------------------|------------------------------|----------|-----------------|
| Derivatives | Recognized in profit or loss | 2014 | 2015 |
| Forward exchange contracts | Financial expenses | (12,592) | (3,955) |
| Interest rate swaps | Financial expenses | (84) | (94) |
| Total | | (12,676) | (4,049) |

The amounts recognized in the consolidated statements of comprehensive income and the consolidated statements of income for the years ended March 31, 2014 and 2015 related to cash flow hedges are detailed in the following tables: "Gain (loss) recognized in OCI, Effective portion of derivatives designated as hedging instruments," and "Gain (loss) reclassified from OCI into profit or loss, Effective portion of derivatives designated as hedging instruments."

Gain (Loss) Recognized in OCI, Effective Portion of Derivatives Designated as Hedging Instruments

| | | Millions of yen |
|----------------------------|---------|-----------------|
| Derivatives | 2014 | 2015 |
| Forward exchange contracts | (4,902) | (172) |
| Interest rate swaps | (67) | (71) |
| Total | (4,969) | (243) |

Gain (Loss) Reclassified from OCI into Profit or Loss, Effective Portion of Derivatives Designated as Hedging Instruments

| | | Millions of yen |
|----------------------------|---------|-----------------|
| Derivatives | 2014 | 2015 |
| Forward exchange contracts | (7,646) | (132) |
| Interest rate swaps | (375) | (303) |
| Total | (8,021) | (435) |

(21) Pledged Assets

The Company and certain consolidated subsidiaries pledged a part of their assets as collateral primarily to banks and finance companies as follows:

| | | | Millions of yen |
|-------------------------------------|---------------|----------------|-----------------|
| | April 1, 2013 | March 31, 2014 | March 31, 2015 |
| Accounts and notes receivable | 4,783 | 4,933 | 4,611 |
| Inventories | 7,467 | 5,274 | 5,283 |
| Land | 335 | 400 | 368 |
| Buildings and structures | 3,123 | 6,596 | 4,365 |
| Other property, plant and equipment | 28,804 | 30,490 | 33,051 |
| Total | 44,512 | 47,693 | 47,678 |

(22) Principal Consolidated Subsidiaries

The Company's consolidated financial statements for the years ended March 31, 2014 and 2015 include the consolidated subsidiaries listed below.

| | | Drin sin al husin and | Ownership pe | rcentage (%) |
|---|--|-------------------------------|----------------|----------------|
| Name of subsidiary | Business location | Principal business activities | March 31, 2014 | March 31, 2015 |
| Hitachi Construction Machinery Tierra Co., Ltd. | Koka, Shiga | Construction Machinery | 100.0 | 100.0 |
| Hitachi Construction Machinery Camino Co., Ltd. | Higashine, Yamagata | Construction Machinery | 100.0 | 100.0 |
| Hitachi Sumitomo Heavy Industries Construction Crane Co., Ltd. | Taito-ku, Tokyo | Construction Machinery | 50.0 | 50.0 |
| Hitachi Construction Machinery Japan Co., Ltd. | Soka, Saitama | Construction Machinery | 100.0 | 100.0 |
| Hitachi Construction Machinery Leasing Co., Ltd. | Soka, Saitama | Construction Machinery | 100.0 | 100.0 |
| Hitachi Construction Truck Manufacturing Ltd. | Guelph Ontario, Canada | Construction Machinery | 100.0 | 100.0 |
| Hitachi Construction Machinery (Europe) N.V. | Oosterhout, Netherlands | Construction Machinery | 98.9 | 98.9 |
| Hitachi Construction Machinery (China) Co., Ltd. | Hefei Anhui, China | Construction Machinery | 81.3 | 81.3 |
| Hitachi Construction Machinery Asia and Pacific Pte., Ltd. | Pioneer Walk, Singapore | Construction Machinery | 100.0 | 100.0 |
| P.T. Hitachi Construction Machinery Indonesia | Bekasi, Indonesia | Construction Machinery | 82.0 | 82.0 |
| Hitachi Construction Machinery (Shanghai) Co., Ltd. | Shanghai, China | Construction Machinery | 54.4 | 54.4 |
| Hitachi Construction Machinery Leasing (China) Co., Ltd. | Shanghai, China | Construction Machinery | 85.3 | 85.3 |
| Tata Hitachi Construction Machinery Company Private Limited | Bangalore, Karnataka, India | Construction Machinery | 60.0 | 60.0 |
| Hitachi Construction Machinery Holding U.S.A. Corporation. | Kernersville, North Carolina, USA | Construction Machinery | 100.0 | 100.0 |
| PT Hexindo Adiperkasa Tbk | Jakarta, Indonesia | Construction Machinery | 53.7 | 53.7 |
| Hitachi Construction Machinery (Australia) Pty. Ltd | Greystanes, New South Wales, Australia | Construction Machinery | 80.0 | 80.0 |

(23) Related Party Transactions

(a) Compensation for Directors and Executive Officers of the Company

| · · · · · · · · · · · · · · · · · · · | | Millions of yen |
|--|------|-----------------|
| | 2014 | 2015 |
| Monthly salary, year-end allowance and | | |
| performance-linked compensation | 740 | 693 |

(b) Transaction between the Company and the Parent of the Company and Other Related Parties

Transaction between the Company and the parent of the Company and other related parties and receivable and payable balances as of March 31, 2014 and 2015 are as follows:

For the year ended March 31, 2014

| | | - | - | Millions of yen |
|-----------------------|-----------------|----------------------|--------------------|---------------------|
| Туре | Name | Transaction | Transaction amount | Outstanding balance |
| Parent of the | Hitachi, Ltd. | Withdrawals from | | |
| Company | | the cash pooling | | |
| | | system | 18,967 | |
| | | Interest on deposits | 1 | |
| | | Interest on | | |
| | | borrowings | 93 | 34,003 |
| Other related parties | Hitachi Capital | Commission on | | |
| | Corporation | outsourced payment | | |
| | | transactions | 63,606 | 20,367 |

For the year ended March 31, 2015

| | | | | Millions of yen |
|-----------------------|-----------------|----------------------|--------------------|---------------------|
| Туре | Name | Transaction | Transaction amount | Outstanding balance |
| Parent of the | Hitachi, Ltd. | Withdrawals from | | |
| Company | | the cash pooling | | |
| | | system | 12,440 | |
| | | Interest on deposits | 4 | |
| | | Interest on | | |
| | | borrowings | 19 | 21,578 |
| Other related parties | Hitachi Capital | Commission on | | |
| | Corporation | outsourced payment | | |
| | | transactions | 59,119 | 18,568 |

(c) Transaction between Consolidated Subsidiaries of the Company and Other Related Parties

For the year ended March 31, 2014

| | | | | Millions of yen |
|-----------------------|-----------------|-------------------------------------|--------------------|---------------------|
| Туре | Name | Transaction | Transaction amount | Outstanding balance |
| Other related parties | Hitachi Capital | Commission on outsourced payment | | |
| Other related parties | Corporation | transactions | 65,258 | 23,909 |
| | | Providing collateral | 7,874 | - |

For the year ended March 31, 2015

| | | | | Millions of yen |
|-----------------------|-----------------|----------------------------------|--------------------|---------------------|
| Туре | Name | Transaction | Transaction amount | Outstanding balance |
| Other related marting | Hitachi Capital | Commission on outsourced payment | | |
| Other related parties | Corporation | transactions | 80,051 | 25,008 |
| | | Providing collateral | 8,263 | - |

(24) Commitments and Contingencies

Guarantee Obligations

The HCM Group's guarantee obligations and guarantee commitment associated with borrowings from financial institutions as of March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|-----------------------|----------------|-----------------|
| | March 31, 2014 | March 31, 2015 |
| Guarantee obligations | 20,379 | 18,719 |
| Guarantee commitment | 801 | 704 |
| Total | 21,180 | 19,423 |

(25) First-time Adoption of IFRS

The Company has adopted IFRS for its consolidated financial statements with the year ended March 31, 2015. The accompanying consolidated financial statements are the Company's first consolidated financial statements prepared in accordance with IFRS. The most recent consolidated financial statements prepared in accordance with Japan GAAP was the consolidated financial statements for the year ended March 31, 2014. The date of transition from Japan GAAP to IFRS is April 1, 2013.

Significant accounting policies described in note 3 are applied in preparing the consolidated financial statements for the years ended March 31, 2015 and 2014 and the consolidated statements of financial position as of April 1, 2013, the date of transition.

(a) IFRS 1 Exemptions

IFRS 1 requires, in principle, the retrospective application of IFRS for companies adopting IFRS for the first time; however, certain exemptions are available. The Company has applied the following exemptions permitted by IFRS 1. The effects of applying IFRS 1 are adjusted in retained earnings or AOCI at the transition date.

Business Combinations

The Company has elected not to apply IFRS 3 "Business Combinations" retrospectively to business combinations which occurred prior to the date of transition. Therefore, the carrying amounts of goodwill from acquisitions prior to the date of transition are based on Japan GAAP. Regardless of whether there was any indication that the goodwill may be impaired, the goodwill was tested for impairment at the date of transition to IFRS.

· Foreign Currency Translation Adjustments

Cumulative foreign currency translation adjustments are deemed to be zero as of the transition date.

· Designation of Financial Instruments Recognized prior to the Transition Date

The Company has elected to use facts and circumstances that existed as of the transition date in applying the classification standard under IFRS 9 (issued in November 2009, amended in October 2010).

(b) IFRS 1 Mandatory Exceptions to Retrospective Application of IFRS

IFRS 1 prohibits retrospective application of IFRS with respect to "accounting estimates," "derecognition of financial assets and liabilities" and "hedge accounting." The Company has accordingly applied the relevant IFRSs to these transactions prospectively from the transition date.

(c) Reconciliation

In preparing the consolidated financial statements in accordance with IFRS, the Company made certain adjustments to the reported amounts in the consolidated financial statements prepared in accordance with Japan GAAP. The effects of transition from Japan GAAP to IFRS on the consolidated financial position, the consolidated results of operations, and cash flows are as follows:

(i) Reconciliation of Equity as of the Transition Date (April 1, 2013)

| | | 7.02 2 | | Millions of yen |
|-----------------------------------|-----------------|----------------------|---------------|-------------------------------|
| Accounts under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Accounts under IFRS |
| Assets | | | | Assets |
| Current assets | | | | Current assets |
| Cash and deposits | 62,640 | 3,982 | 66,622 | Cash and cash equivalents |
| Notes and accounts receivable | 308,206 | (59,348) | 248,858 | Trade receivables |
| Inventories | 314,911 | (188) | 314,723 | Inventories |
| Deferred tax assets | 13,903 | (13,903) | - | |
| Others | 42,108 | (22,596) | 19,512 | Other financial assets |
| | - | 18,610 | 18,610 | Other current assets |
| Allowance for doubtful | | | | |
| accounts | (7,949) | 7,949 | - | |
| Total current assets | 733,819 | (65,494) | 668,325 | Total current assets |
| Non-current assets | , | | , | Non-current assets |
| Property, plant and equipment | 271,195 | (1,755) | 269,440 | Property, plant and equipment |
| Intangible assets | 32,661 | (14,438) | 18,223 | Intangible assets |
| e | - | 8,675 | 8,675 | Goodwill |
| | | -) | -) | Investments accounted for |
| Investments securities | 27,086 | (9,055) | 18,031 | using the equity method |
| | - | 49,166 | 49,166 | Trade receivables |
| Deferred tax assets | 5,263 | 13,810 | 19,073 | Deferred tax asset |
| | - | 28,753 | 28,753 | Other financial assets |
| Others | 30,395 | (23,670) | 6,725 | Other non-current assets |
| Allowance for doubtful | 00,090 | (20,070) | 0,720 | |
| accounts | (518) | 518 | - | |
| Total non-current assets | 366,082 | 52,004 | 418,086 | Total non-current assets |
| Total assets | 1.099.901 | (13,490) | 1,086,411 | Total assets |
| Liabilities | 1,077,701 | (15,150) | 1,000,111 | Liabilities |
| Current liabilities | | | | Current liabilities |
| Notes and accounts payable | 149,128 | 73,522 | 222,650 | Trade and other payables |
| Short-term loans payable | 192,821 | | 192,821 | Bonds and borrowings |
| Income taxes payable | 192,821 | (420) | 14,143 | Income tax payable |
| Others | 90,743 | (78,383) | 12,360 | Other financial liabilities |
| Cultis | | 5,133 | 5,133 | Other current liabilities |
| Total current liabilities | 447,255 | (148) | 447,107 | Total current liabilities |
| Non-current liabilities | ,235 | (1-0) | 447,107 | Non-current liabilities |
| non-current naontues | | 11,802 | 11,802 | Trade and other payables |
| Bonds payable | 50,000 | 150,162 | 200,162 | Bonds and borrowings |
| Long-term loans payable | 150,281 | (150,281) | 200,102 | Bonus and bonowings |
| Lease obligations | | (130,281) (9,984) | - | |
| Lease obligations | 9,984 | (9,984) | - | Retirement and severance |
| Provision for retirement benefits | 0 012 | 1 000 | 12 001 | benefits |
| Others | 8,913 16,797 | 4,988 | 13,901 396 | Deferred tax liability |
| Omers | 10,/9/ | (16,401) | 396 808 | Other financial liabilities |
| | - | 808 | | |
| Tetal new summer that the | - | 5,938 | 5,938 | Other non-current liabilities |
| Total non-current liabilities | 235,975 | (2,968) | 233,007 | Total non-current liabilities |
| Total liabilities | 683,230 | (3,116) | 680,114 | Total liabilities |

| | | | | Millions of ye |
|--|---------------|----------------------|-----------|---|
| Accounts under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Accounts under IFRS |
| Net assets | | | | Equity |
| Shareholders' equity | | | | Equity attributable to owners of the parent |
| Common stock | 81,577 | - | 81,577 | Common stock |
| Capital surplus | 84,500 | (597) | 83,903 | Capital surplus |
| Retained earnings | 199,779 | (13,999) | 185,780 | Retained earnings |
| Treasury stock, at cost | (3,982) | - | (3,982) | Treasury stock, at cost |
| Total shareholders' equity | 361,874 | (361,874) | - | |
| AOCI | | | | |
| Valuation difference on available-for-sale securities | 3,056 | (3,056) | - | |
| Deferred gains or losses on | | | | |
| hedges | (2,323) | 2,323 | - | |
| Foreign currency transactions | (1,444) | 1,444 | - | |
| Total AOCI | (711) | 4,439 | 3,728 | AOCI |
| Subscription rights to shares | 766 | (766) | - | |
| | | | | Total equity attributable to |
| | - | 351,006 | 351,006 | owners of the parent |
| Minority interest | 54,742 | 549 | 55,291 | Non-controlling interests |
| Total net assets | 416,671 | (10,374) | 406,297 | Total equity |
| Total liabilities and net assets | 1,099,901 | (13,490) | 1,086,411 | Total liabilities and equity |

(ii) Reconciliation of Equity as of March 31, 2014

| Accounts under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Accounts under IFRS |
|-----------------------------------|---------------|----------------------|-----------|-------------------------------|
| Assets | | | | Assets |
| Current assets | | | | Current assets |
| Cash and deposits | 53,353 | 319 | 53,672 | Cash and cash equivalents |
| Notes and accounts receivable | 302,618 | (54,222) | 248,396 | Trade receivables |
| Inventories | 321,272 | (119) | 321,153 | Inventories |
| Deferred tax assets | 11,186 | (11,186) | - | |
| Others | 40,208 | (10,796) | 29,412 | Other financial assets |
| | - | 10,460 | 10,460 | Other current assets |
| Allowance for doubtful | | | | |
| accounts | (9,700) | 9,700 | - | |
| Total current assets | 718,937 | (55,844) | 663,093 | Total current assets |
| Non-current assets | | (| | Non-current assets |
| Property, plant and equipment | 288,947 | (3,434) | 285,513 | Property, plant and equipment |
| Intangible assets | 200,917 | (9,709) | 13,018 | Intangible assets |
| | ,/_/ | 8,646 | 8,646 | Goodwill |
| Investments securities | | 0,010 | 0,010 | Investments accounted for |
| investments seeurites | 33,345 | (9,976) | 23,369 | using the equity method |
| | 55,545 | 50,744 | 50,744 | Trade receivables |
| Deferred tax assets | 6,222 | 10,561 | 16,783 | Deferred tax asset |
| Defetted tax assets | 0,222 | 30,145 | 30,145 | Other financial assets |
| Net defined benefit asset | 452 | 9,351 | 9,803 | Other Infancial assets |
| Others | 16,896 | | 9,803 | Other non-current assets |
| Allowance for doubtful | 10,890 | (16,896) | - | Other non-current assets |
| accounts | (335) | 335 | | |
| - | 368,254 | 69,767 | 438,021 | Total non aurrant agasta |
| Total non-current assets | | | , | Total non-current assets |
| Total assets | 1,087,191 | 13,923 | 1,101,114 | Total assets |
| Liabilities | | | | Liabilities |
| Current liabilities | | | | Current liabilities |
| Notes and accounts payable | 143,134 | 66,802 | 209,936 | Trade and other payables |
| Short-term loans payable | 211,801 | 7,957 | 219,758 | Bonds and borrowings |
| Income taxes payable | 8,699 | (493) | 8,206 | Income tax payables |
| Others | 83,326 | (71,884) | 11,442 | Other financial liabilities |
| | - | 5,388 | 5,388 | Other current liabilities |
| Total current liabilities | 446,960 | 7,770 | 454,730 | Total current liabilities |
| Non-current liabilities | | | | Non-current liabilities |
| | - | 19,331 | 19,331 | Trade and other payables |
| Bonds payable | 20,000 | 131,542 | 151,542 | Bonds and borrowings |
| Long-term loans payable | 131,610 | (131,610) | - | |
| Lease obligations | 15,942 | (15,942) | - | |
| Provision for retirement benefits | | | | Retirement and severance |
| | 12,563 | (58) | 12,505 | benefits |
| Others | 12,476 | (12,281) | 195 | Deferred tax liability |
| | - | 280 | 280 | Other financial liabilities |
| | - | 6,578 | 6,578 | Other non-current liabilities |
| Total non-current liabilities | 192,591 | (2,160) | 190,431 | Total non-current liabilities |
| Total liabilities | 639,551 | 5,610 | 645,161 | Total liabilities |
| | 007,001 | 5,010 | 010,101 | |

| | | | | Millions of ye |
|---|---------------|----------------------|-----------|---|
| Accounts under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Accounts under IFRS |
| Net assets | | | | Equity |
| Shareholders' equity | | | | Equity attributable to owners of the parent |
| Common stock | 81,577 | - | 81,577 | Common stock |
| Capital surplus | 84,893 | (597) | 84,296 | Capital surplus |
| Retained earnings | 220,122 | (8,144) | 211,978 | Retained earnings |
| Treasury stock, at cost | (3,237) | - | (3,237) | Treasury stock, at cost |
| Total shareholders' equity AOCI | 383,355 | (383,355) | - | |
| Valuation difference on available-for-sale securities Deferred gains or losses on | 3,746 | (3,746) | - | |
| hedges | (282) | 282 | - | |
| Foreign currency transactions Remeasurements of defined | 14,058 | (14,058) | - | |
| benefit plans | (12,496) | 12,496 | - | |
| Total AOCI | 5,026 | 17,364 | 22,390 | AOCI |
| Subscription rights to shares | 766 | (766) | - | |
| | | | | Total equity attributable to |
| | - | 397,004 | 397,004 | owners of the parent |
| Minority interest | 58,493 | 456 | 58,949 | Non-controlling interests |
| Total net assets | 447,640 | 8,313 | 455,953 | Total equity |
| Total liabilities and net assets | 1,087,191 | 13,923 | 1,101,114 | Total liabilities and equity |

(iii) Reconciliation of Profit or Loss and Comprehensive Income for the Year Ended March 31, 2014 Consolidated Statements of Income

| Consolidated Statement | | Millions of | | |
|----------------------------------|---------------|----------------------|-----------|--|
| Accounts under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Accounts under IFRS |
| Net sales | 802,988 | - | 802,988 | Revenue |
| Cost of sales | (573,501) | 978 | (572,523) | Cost of sales |
| Gross profit | 229,487 | 978 | 230,465 | Gross profit |
| Selling, general and | | | | Selling, general and |
| administrative expenses | (160,324) | 6,063 | (154,261) | administrative expenses |
| | - | 6,475 | 6,475 | Other income |
| | - | (7,816) | (7,816) | Other expenses |
| Operating income | 69,163 | 5,700 | 74,863 | Operating profit |
| | - | 4,226 | 4,226 | Financial income |
| | - | (19,080) | (19,080) | Financial expenses |
| | | | | Share of profits (losses) of investments accounted for |
| | - | 243 | 243 | using the equity method |
| Non-operating income | 8,812 | (8,812) | - | - · · |
| Non-operating expenses | (24,304) | 24,304 | - | |
| Extraordinary income | 2,144 | (2,144) | - | |
| Extraordinary losses | (3,040) | 3,040 | - | |
| Income before income taxes and | | | | Income before income taxes |
| minority interests | 52,775 | 7,477 | 60,252 | |
| Income taxes | (17,594) | (682) | (18,276) | Income taxes |
| Income before minority interests | 35,181 | 6,795 | 41,976 | Net income |

| | | | | Millions of yen |
|---|------------------|-----------------------|------------------|--|
| Line items under Japan GAAP | Japan GAAP | Effect of transition | IFRS | Line items under IFRS |
| Income before minority interests Other comprehensive income | 35,181 | 6,795 | 41,976 | Net income Other comprehensive income Items that cannot be reclassified into net income |
| Valuation difference on available-for-sale securities | (07 | 105 | 004 | Net gains or losses from financial assets measured |
| Remeasurements of defined | 687 | 137 | 824 | at fair value through OCI Remeasurements of defined |
| benefit plans | 1,775 | (1,087) | 688 | benefit obligations Other comprehensive income of equity method |
| | - | 3 | 3 | associates Items that can be reclassified into net income |
| Foreign currency translation adjustments Deferred gains or losses on | 14,547 | 160 | 14,707 | Foreign currency translation adjustments Cash flow hedges |
| hedges Share of OCI of companies | 1,939 | (30) | 1,909 | Other comprehensive |
| accounted for by the equity method | 3,478 | 17 | 3,495 | income of equity method associates |
| T. (1 OCI | 22.42(| (800) | 21 (2) | Other comprehensive income, net |
| Total OCI Comprehensive income Comprehensive income attributable to: | 22,426 57,607 | <u>(800)</u> 5,995 | 21,626 63,602 | of taxes Comprehensive income Comprehensive income attributable to: |
| Shareholders of the Company Minority interests | 48,942 8,665 | 5,467 528 | 54,409 9,193 | Owners of the parents Non-controlling interests |

Notes on Effects of Transition to IFRS

Reclassifications due to changes in presentation that have no impact on retained earnings

- Under Japan GAAP, the operating assets and liabilities are classified as current when they are expected to be realized/settled in the normal operating cycle. However, under IFRS, assets and liabilities expected to be realized/settled more than one year after the reporting period have been reclassified from current to non-current.
- Under Japan GAAP, receivables are derecognized when liquidized if the criteria for derecognition under Japan GAAP are satisfied. However, under IFRS, liquidized receivables that do not meet the criteria for derecognition of financial assets are recognized as assets, and corresponding liabilities are recorded as borrowings.
- Under Japan GAAP, deferred tax assets and liabilities are presented separately according to their current or noncurrent attributes in assets and liabilities. However, IFRS requires all deferred tax assets and liabilities to be presented as non-current.
- Investments in associates that were included in investment securities under Japan GAAP are separately presented as investments accounted for using the equity method.
- Interest income, interest income from installment sales, and dividends income, which were presented as nonoperating income under Japan GAAP, are presented as financial income under IFRS.
- Interest expenses and foreign exchange losses, which were presented as non-operating expenses under Japan GAAP, are presented as financial expenses under IFRS.
- Gains on sales of property, plant and equipment, which were presented as extraordinary income under Japan GAAP, are included in other income under IFRS.
- Gains on sales of subsidiaries and associates' stocks, which were presented as extraordinary income under Japan GAAP, are included in financial income under IFRS.
- Business structure improvement expenses and impairment losses, which were presented as extraordinary losses under Japan GAAP, are included in other expenses under IFRS.

× · · · · ·

| | | Millions of yen |
|--|---------------|-----------------|
| | April 1, 2013 | March 31, 2014 |
| Retained earnings under Japan GAAP | 199,779 | 220,122 |
| Goodwill (a) | - | 5,293 |
| Employee benefit (b) | (19,643) | (19,583) |
| Income taxes (c) | 8,754 | 7,941 |
| Foreign currency translation adjustments (d) | (3,184) | (3,184) |
| Other | 74 | 1,389 |
| Retained earnings under IFRS | 185,780 | 211,978 |

Reconciliation of retained earnings mainly include the following:

(a) Goodwill

Goodwill is amortized under Japan GAAP; however, amortization of goodwill is not permitted under IFRS. The effect of the adjustment to goodwill is reflected in the retained earnings as of April 1, 2013 and March 31, 2014.

(b) Employee Benefits

Under Japan GAAP, actuarial differences and prior service costs that are not recognized as expenses during the year are recognized in AOCI, and subsequently amortized in profit or loss over a certain period of time. Current service cost, interest cost and expected return on plan assets are recognized in profit or loss.

Under IFRS, any differences arising from remeasurement of defined benefit corporate pension plans and severance payment plans are recognized in OCI. Such remeasurement consists of actuarial differences on defined benefit obligations and profit from plan assets (excluding interest income associated with plan assets). Prior service costs are recognized immediately in profit or loss. Current service costs are recognized as incurred in profit or loss, and the net interest cost, measured by multiplying the net defined benefit obligations or assets by the discount rate, is recognized in profit or loss.

Defined benefit obligations are recalculated in accordance with IFRS, and any differences arising from changes in the methods attributing defined benefit obligations to periods and calculating net interest expenses are adjusted to retained earnings.

Paid absences accrued but unused, which are not recognized as liabilities under Japan GAAP, are recognized as liabilities under IFRS. The effect of this difference is adjusted to retained earnings.

(c) Income Taxes

With respect to tax effects of unrealized gains and losses from intercompany sales transactions, deferred tax assets are calculated based on the effective tax rate applicable to the selling company under Japan GAAP, while based on the effective tax rate applicable to the purchasing company under IFRS. In addition, deferred tax assets are recognized for temporary differences arising from reconciliation from Japan GAAP to IFRS, which effects are adjusted to retained earnings.

(d) Foreign Currency Translation Adjustments

Based on the exemption available under IFRS 1 at the first-time adoption of IFRS, the entire foreign currency translation adjustments as of the date of transition was reclassified and adjusted to retained earnings.

Reconciliation of the consolidated statements of cash flows

There is no material difference between the consolidated statements of cash flows presented in accordance with Japan GAAP and IFRS.

(26) Approval of Consolidated Financial Statements

The consolidated financial statements were approved on June 23, 2015 by Yuichi Tsujimoto, President, CEO and Director of the Company.

(2) Other

Quarterly information for the year ended March 31, 2015

| | | | | Millions of yen |
|----------------------|--------------------|--------------------|-------------------|----------------------|
| | Three months ended | Six months ended | Nine months ended | Year ended March 31, |
| | June 30, 2014 | September 30, 2014 | December 31, 2014 | 2015 |
| Net sales | 187,699 | 389,142 | 579,773 | 815,792 |
| Income before | 11,133 | 24,919 | 36,574 | 51,777 |
| income taxes and | | | | |
| minority interest | | | | |
| Net income | 5,565 | 11,125 | 15,305 | 22,945 |
| Net income per share | 26.19 | 52.35 | 72.01 | 107.95 |

| | | | | Millions of yen |
|----------------------|---------------|--------------------|--------------------|-----------------|
| | First quarter | Second quarter | Third quarter | Fourth quarter |
| | (April 1 to | (July 1 to | (October 1 to | (January 1 to |
| | June 30, 2014 | September 30, 2014 | December 31, 2014) | March 31, 2015 |
| Net income per share | 26.19 | 26.16 | 19.67 | 35.94 |

(Notes) 1. Quarterly information for the year ended March 31, 2015 was prepared based on Japan GAAP.

2. The results of operations for the year ended March 31, 2015 and the fourth quarter ended March 31, 2015 have not been audited or reviewed pursuant to Article 193-2, paragraph 1 of the Financial Instrument and Exchange Act.

2. Non-consolidated Financial Statements, etc.

- (1) Non-consolidated financial statements
- 1) Non-consolidated statements of financial position

| | | Millions of y |
|---|-------------------------|------------------------|
| | As of March 31, 2014 | As of March 31, 201 |
| Assets | Water 51, 2014 | Widieli 51, 201 |
| Current assets | | |
| Cash and deposits | 6,531 | 6,897 |
| Notes receivable - trade | 250 | 228 |
| Accounts receivable - trade (note 1) | 141,571 | 123,795 |
| Merchandise and finished goods | 76,213 | 72,326 |
| Work in process | 21,817 | 20,975 |
| Raw materials and supplies | 1,001 | 1,245 |
| Prepaid expenses | 1,532 | 1,888 |
| Short-term loans receivable (note 1) | 15,449 | 19,222 |
| Accounts receivable - other | 23,216 | 21,918 |
| Deferred tax assets | 3,827 | 3,339 |
| Others | 948 | 2,337 |
| Allowance for doubtful accounts | (604) | (349 |
| Total current assets | 291,751 | 273,820 |
| Non-current assets | | 2,0,020 |
| Property, plant and equipment | | |
| Buildings | 35,130 | 33,424 |
| Structures | 3,935 | 3,785 |
| Machinery and equipment | 32,416 | 29,327 |
| Vehicles | 545 | 1,541 |
| Tools, furniture and fixtures | 2,104 | 2,132 |
| Land | 40,991 | 40,218 |
| Construction in progress | 1,625 | 1,117 |
| Total property, plant and equipment | 116,745 | 111,544 |
| Intangible assets | | 111,544 |
| Software | 10,466 | 7,026 |
| Others | 86 | 131 |
| Total intangible assets | 10,552 | 7,158 |
| Investments and other assets | 10,552 | 7,150 |
| Investment securities | 10,031 | 9,834 |
| Shares of subsidiaries and associates | 70,773 | 72,130 |
| Investments in capital of subsidiaries and associates | 20,583 | 20,58 |
| Long-term loans receivable from subsidiaries and associates | 10,455 | 20,38. |
| Long-term prepaid expenses | 617 | 622 |
| Prepaid pension cost | 8,699 | 8,312 |
| Deferred tax assets | 1,093 | 8,512 |
| Others | 1,095 | 1,940 |
| Allowance for doubtful accounts | | |
| Total investments and other assets | (124) | (124 |
| | 124,118 | 123,751 |
| Total non-current assets | 251,416 | 242,453 |
| Total Assets | 543,167 | 516,273 |

See accompanying notes to financial statements.

| | | Millions of ye |
|---|-------------------------|-------------------------|
| | As of March 31, 2014 | As of March 21, 2015 |
| Liabilities | March 31, 2014 | March 31, 2015 |
| Current liabilities | | |
| Notes payable - trade | 26 | 209 |
| Accounts payable - trade (note 1) | 99,207 | 96,441 |
| Current portion of bonds | 30,000 | - |
| Short-term loans payable to subsidiaries and associates | 14,003 | 18,860 |
| Current portion of long - term loans payable | 31,400 | 20,000 |
| Lease obligations | 11 | 20,000 |
| Accounts payable - other | 7,586 | 6,681 |
| Accrued expenses | 12,465 | 11,739 |
| Income taxes payable | 12,405 | 224 |
| Deposits received (note 1) | 36,750 | 34,967 |
| Unearned revenue | 530 | 638 |
| Others | 873 | 701 |
| | | |
| Total current liabilities Non-current liabilities | 233,023 | 190,463 |
| | 20.000 | (0.000 |
| Bonds payable | 20,000 | 60,000 |
| Long-term loans payable | 40,000 | 40,000 |
| Long-term loans payable to subsidiaries and associates | 20,000 | - |
| Lease obligations | 14 | 10 |
| Provision for retirement benefits | 4,556 | 4,860 |
| Provision for directors' retirement benefits | 114 | 18 |
| Deferred tax liabilities | - | 2,690 |
| Asset retirement obligations | 106 | 109 |
| Others | 928 | 1,116 |
| Total non-current liabilities | 85,719 | 108,803 |
| Total liabilities | 318,742 | 299,266 |
| Net assets | | |
| Shareholders' equity | | |
| Common stock | 81,577 | 81,577 |
| Capital surplus | | |
| Legal capital surplus | 81,084 | 81,084 |
| Other capital surplus | 3,809 | 3,828 |
| Total capital surplus | 84,893 | 84,912 |
| Retained earnings | | |
| Legal retained earnings | 2,169 | 2,169 |
| Other retained earnings | | |
| Reserve for special depreciation | 162 | 124 |
| Reserve for reduction entry | 746 | 805 |
| General reserve | 32,952 | 32,952 |
| Retained earnings brought forward | 21,039 | 13,189 |
| Total retained earnings | 57,068 | 49,239 |
| Treasury stock, at cost | (3,237) | (3,156) |
| Total shareholders' equity | 220,301 | 212,571 |
| | 220,501 | 212,371 |
| Valuation and translation adjustments | 2 501 | 2 7(0 |
| Valuation difference on available-for-sale securities | 3,581 | 3,760 |
| Deferred gains or losses on hedges | (223) | (91) |
| Total valuation and translation adjustments | 3,358 | 3,669 |
| Subscription rights to shares | 766 | 766 |
| Total net assets | 224,425 | 217,006 |
| Total liabilities and net assets | 543,167 | 516,273 |

See accompanying notes to financial statements.

2) Non-consolidated statements of income

Years ended March 31, 2014 and 2015

| Years ended March 31, 2014 and 2015 | | Millions of yen |
|--|---------|-----------------|
| | 2014 | 2015 |
| Net sales (note 1) | 391,154 | 393,035 |
| Cost of sales (note 1) | 324,087 | 344,493 |
| Gross profit | 67,067 | 48,542 |
| Selling, general and administrative expenses (note 2) | 71,185 | 68,684 |
| Operating loss | (4,118) | (20,142) |
| Non-operating income | | |
| Interest income (note 1) | 626 | 430 |
| Dividend income (note 1) | 28,633 | 27,734 |
| Foreign exchange gains | - | 1,124 |
| Miscellaneous income (note 1) | 2,750 | 2,496 |
| Total non-operating income | 32,009 | 31,784 |
| Non-operating expenses | | |
| Interest expenses (note 1) | 1,385 | 908 |
| Foreign exchange losses | 7,907 | - |
| Miscellaneous loss (note 1) | 2,051 | 1,985 |
| Total non-operating expenses | 11,343 | 2,893 |
| Ordinary income | 16,548 | 8,749 |
| Extraordinary income | | |
| Gain on sales of investment securities | 451 | 1,595 |
| Total extraordinary income | 451 | 1,595 |
| Extraordinary losses | | |
| Loss on valuation of shares of subsidiaries and associates | 19,736 | 4,636 |
| Impairment loss | 2,884 | 951 |
| Total extraordinary losses | 22,620 | 5,587 |
| Income (loss) before income taxes | (5,621) | 4,757 |
| Income taxes - current | (5,172) | (3,483) |
| Income taxes - deferred | 107 | 4,380 |
| Net income (loss) | (556) | 3,860 |

See accompanying notes to financial statements.

Cost of production report

| | | 2014 | | 2015 | |
|--|---|-----------------------------|-------|-----------------------------|-------|
| Item | | Amount (Millions of yen) | (%) | Amount (Millions of yen) | (%) |
| 1. Raw materials | | 219,517 | 77.7 | 191,928 | 72.3 |
| 2. Direct labor | | 32,410 | 11.5 | 32,964 | 12.4 |
| 3. Factory overhead | 1 | 30,566 | 10.8 | 40,456 | 15.3 |
| Total manufacturing expense | | 282,493 | 100.0 | 265,348 | 100.0 |
| Work in process inventory at beginning of year | | 25,986 | | 21,817 | |
| Total | | 308,479 | | 287,165 | |
| Transfer to other accounts | 2 | 4,023 | | 3,431 | |
| Work in process inventory at end of year | | 21,817 | | 20,975 | |
| Cost of products manufactured | | 282,639 | | 262,759 | |

Method of cost calculation

Cost of production is calculated based on job cost system.

Note 1. Main components of factory overhead are as follows:

| Item | 2014 | 2015 |
|--|-------|-------|
| Subcontract processing expense (Millions of yen) | 9,768 | 8,359 |
| Depreciation (Millions of yen) | 8,072 | 8,539 |

Note 2. Main component of transfer to other account is as follows:

| Item | 2014 | 2015 |
|---|-------|-------|
| Selling, general and administrative expenses (Millions of | | |
| yen) | 4,023 | 3,431 |

3) Non-consolidated statements of changes in equity

Year ended March 31, 2014

Millions of yen

| | Shareholders' equity | | | | | | | | | |
|---|----------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|--|--------------------------------------|--------------------|--|-------------------------------|
| | | Ca | apital surpl | us | | <u> </u> | Retained | earnings | | |
| | | | | | | (| Other retain | ed earning | S | |
| | Common stock | Legal capital surplus | Other capital surplus | Total capital surplus | Legal retained earnings | Reserve for special depreci- ation | Reserve for reduction entry | General reserve | Retained earnings brought forward | Total retained earnings |
| Balance at beginning of year | 81,577 | 81,084 | 3,416 | 84,500 | 2,169 | 178 | 773 | 32,952 | 31,199 | 67,271 |
| Cumulative effects of changes in accounting policies | , | | | | | | | | (98) | (98) |
| Restated balance | 81,577 | 81,084 | 3,416 | 84,500 | 2,169 | 178 | 773 | 32,952 | 31,101 | 67,173 |
| Changes of items during period | | | | | | | | | | |
| Dividends of surplus | | | | | | | | | (9,549) | (9,549) |
| Net income (loss) | | | | | | | | | (556) | (556) |
| Acquisition of treasury stock | | | | | | | | | | |
| Disposal of | | | 202 | 202 | | | | | | |
| treasury stock | | | 393 | 393 | | | | | | |
| Increase by share exchanges | | | | | | | | | | |
| Provision of reserve for special depreciation | | | | | | 25 | | | (25) | _ |
| Reversal of reserve for special depreciation | | | | | | (41) | | | 41 | _ |
| Provision of reserve for reduction entry | | | | | | (11) | | | | |
| Reversal of reserve for reduction entry | | | | | | | (27) | | 27 | |
| Net changes of items other than shareholders' equity | | | | | | | | | | |
| Total changes of items during period | - | - | 393 | 393 | - | (16) | (27) | - | (10,062) | (10,105) |
| Balance at end of year | 81,577 | 81,084 | 3,809 | 84,893 | 2,169 | 162 | 746 | 32,952 | 21,039 | 57,068 |

| | | | | | | | Millions of yen |
|--------------------------------|----------------------------|----------------------------------|---|--|--|-------------------------------------|---------------------|
| | Sharehold | ers' equity | | and translation a | djustments | | |
| | Treasury stock, at cost | Total shareholders' equity | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Total valuation and translation adjustments | Subscription rights to shares | Total net assets |
| Balance at | | | • • • • | | | | |
| beginning of year | (3,982) | 229,366 | 2,895 | (2,061) | 834 | 766 | 230,966 |
| Cumulative effects | | | | | | | |
| of changes in | | | | | | | |
| accounting | | (0.0) | | | | | (00) |
| policies | | (98) | | | | | (98) |
| Restated balance | (3,892) | 229,268 | 2,895 | (2,061) | 834 | 766 | 230,868 |
| Changes of items | | | | | | | |
| during period | | | | | | | |
| Dividends of | | | | | | | |
| surplus | | (9,549) | | | | | (9,549) |
| Net income | | | | | | | |
| (loss) | | (556) | | | | | (556) |
| Acquisition of | | | | | | | |
| treasury stock | (6) | (6) | | | | | (6) |
| Disposal of | | | | | | | |
| treasury stock | 170 | 563 | | | | | 563 |
| Increase by | - , , | | | | | | |
| share exchanges | 581 | 581 | | | | | 581 |
| Provision of | 501 | 501 | | | | | 501 |
| reserve for | | | | | | | |
| special | | | | | | | |
| depreciation | | _ | | | | | _ |
| Reversal of | | - | | | | | - |
| reserve for | | | | | | | |
| special | | | | | | | |
| depreciation | | | | | | | |
| Provision of | | - | - | | | | - |
| reserve for | | | | | | | |
| reduction entry | | | | | | | |
| | | | - | | | | |
| Reversal of reserve for | | | | | | | |
| reserve for reduction entry | | | | | | | |
| | | - | | | | | - |
| Net changes of | | | | | | | |
| items other than | | | | | | | |
| shareholders' | | | 686 | 1 0 2 0 | 2 524 | | 0.504 |
| equity | | | 080 | 1,838 | 2,524 | - | 2,524 |
| Total changes of | | | | | | | |
| items during | 745 | (0,0) | (0) | 1.020 | 2.524 | | ((112) |
| period | 745 | (8,967) | 686 | 1,838 | 2,524 | - | (6,443) |
| Balance at end of | (2.227) | 220 201 | 2.501 | (222) | 2.250 | | 224 425 |
| year | (3,237) | 220,301 | 3,581 | (223) | 3,358 | 766 | 224,425 |

Year ended March 31, 2015

Millions of yen

| | Shareholders' equity | | | | | | | | | |
|---|----------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|--|--------------------------------------|--------------------|--|-------------------------------|
| | | Са | apital surpl | us | | | Retained | earnings | | |
| | | | | | | (| Other retain | ed earning | s | |
| | Common stock | Legal capital surplus | Other capital surplus | Total capital surplus | Legal retained earnings | Reserve for special depreci- ation | Reserve for reduction entry | General reserve | Retained earnings brought forward | Total retained earnings |
| Balance at beginning of year | 81,577 | 81,084 | 3,809 | 84,893 | 2,169 | 162 | 746 | 32,952 | 21,039 | 57,068 |
| Cumulative effects of changes in accounting policies | | | | | | | | | | - |
| Restated balance | 81,577 | 81,084 | 3,809 | 84,893 | 2,169 | 162 | 746 | 32,952 | 21,039 | 57,068 |
| Changes of items during period | | | | | | | | | | |
| Dividends of surplus | | | | | | | | | (11,689) | (11,689) |
| Net income (loss) | | | | | | | | | 3,860 | 3,860 |
| Acquisition of treasury stock | | | | | | | | | | |
| Disposal of treasury stock | | | 19 | 19 | | | | | | |
| Increase by share exchanges | | | | | | | | | | |
| Provision of reserve for special depreciation | | | | | | | | | | |
| Reversal of reserve for special | | | | | | (29) | | | 29 | |
| depreciation Provision of reserve for | | | | | | (38) | | | 38 | |
| reduction entry | | | | | | | 64 | | (64) | - |
| Reversal of reserve for reduction entry | | | | | | | (6) | | 6 | - |
| Net changes of items other than shareholders' equity | | | | | | | | | | |
| Total changes of items during period | - | - | 19 | 19 | - | (38) | 58 | - | (7,849) | (7,830) |
| Balance at end of year | 81,577 | 81,084 | 3,828 | 84,912 | 2,169 | 124 | 805 | 32,952 | 13,189 | 49,239 |

| | | | | | | | Millions of yen |
|---|----------------------------|----------------------------------|---|--|--|-------------------------------------|---------------------|
| | Sharehold | ers' equity | | and translation a | | | |
| | Treasury stock, at cost | Total shareholders' equity | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Total valuation and translation adjustments | Subscription rights to shares | Total net assets |
| Balance at | | | | | | | |
| beginning of year | (3,237) | 220,301 | 3,581 | (223) | 3,358 | 766 | 224,425 |
| Cumulative effects of changes in accounting policies | | _ | | | | | |
| Restated balance | (3,237) | 220,301 | 3,581 | (223) | 3,358 | 766 | 224,425 |
| Changes of items during period | | | | | | | |
| Dividends of surplus | | (11,689) | | | | | (11,689) |
| Net income (loss) | | 3,860 | | | | | 3,860 |
| Acquisition of | | | | | | | |
| treasury stock | (4) | (4) | | | | | (4) |
| Disposal of | | | | | | | |
| treasury stock | 85 | 104 | | | | | 104 |
| Increase by share exchanges | | | | | | | |
| Provision of reserve for special depreciation | | | | | | | |
| Reversal of reserve for special depreciation | | - | | | | | - |
| Provision of reserve for reduction entry | | - | | | | | - |
| Reversal of reserve for reduction entry | | - | | | | | - |
| Net changes of items other than shareholders' equity | | | 178 | 133 | 311 | | 311 |
| Total changes of items during period | 81 | (7,730) | 178 | 133 | 311 | - | (7,418) |
| Balance at end of year | (3,156) | 212,571 | 3,760 | (91) | 3,669 | 766 | 217,006 |

Significant accounting policies

- 1. Valuation standards and valuation methods for securities
 - (1) Investments in subsidiaries and affiliates
 - Stated at cost based on the moving-average method.
 - (2) Securities
 - Securities with fair value

Stated at fair value as of the end of the fiscal year. (Any changes in unrealized holding gain or loss, net of the applicable income taxes, are directly included in net assets, and the cost of securities sold is calculated by the moving-average method.)

Securities without fair value

Stated at cost based on the moving-average method.

- 2. Valuation standards and valuation methods for inventories
 - Merchandise and finished goods, raw materials and supplies Stated at cost based on the moving-average method.
 - Work in process
 Stated at cost based on the specific identification method.
 (In any case, the cost of inventories is written-down when their carrying amount become unrecoverable.)
- 3. Depreciation and amortization method for non-current assets
 - Property, plant and equipment (excluding leased assets) Depreciated using the straight-line method.
 - Intangible assets (excluding leased assets) Amortized using the straight-line method.
 Software for internal use is amortized using the straight-line method over the usable period (5 years).
 - (3) Leased assets Leased assets under finance lease transactions that are not deemed to transfer ownership are depreciated using the straight-line method over the period of the lease, with zero residual value.

4. Allowances and provisions

(1) Allowance for doubtful accounts

To prepare for bad debt losses from uncollectible receivables, general provision for doubtful accounts is provided by applying a certain reserve percentage of the receivables based on experience from past transactions. Specific provision is provided based on the assessment of the collectability of individual receivables.

(2) Provision for retirement benefits

To prepare for the payment of retirement benefits to employees, the amount based on the estimated retirement benefit obligations and fair value of plan assets as of the end of the current fiscal year is recognized as provision for retirement benefits.

Accounting for provision for retirement benefits and retirement benefit expenses are as follows:

- (i) The method to attribute expected benefits to periods of service In calculating retirement benefits obligations, expected benefit is attributed to periods of service up to the current fiscal year based on the benefit formula basis.
- (ii) The method of recognizing actuarial gains and losses and prior service costs as expenses
 Actuarial gains and losses are recognized as expenses from the next year of occurrence on a straight-line method over the average remaining service periods of employees expected in the year of occurrence.
 Prior service costs are recognized as expenses on a straight-line method over the expected average remaining service periods of employees from the year of occurrence.
- (3) Provision for directors' retirement benefits

To prepare for the payment of retirement benefits to directors, the estimated amount calculated based on the Company's internal rules at fiscal year-end is recognized.

At the compensation committee held on March 31, 2008, a decision was made to abolish the directors' retirement

benefit plan as part of the compensation for the service periods beginning on or after April 1, 2008 and to pay retirement benefits accrued under the plan before abolishment to each retiring directors and executive officers at the time of retirement.

- 5. Accounting for deferred assets
 - Share issuance cost Share issuance costs are fully recognized as expenses when paid.
 Bond issuance cost
 - Bond issuance costs are fully recognized as expenses when paid.
- 6. Method of hedge accounting
 - (1) Method of hedge accounting
 - Deferral hedge accounting is applied.
 - (2) Hedging instruments and hedged items

The Company uses forward exchange contracts to mitigate foreign currency exchange risks associated with import and export transactions.

In addition, the Company uses interest rate swaps corresponding to term of each long-term loan payable to fix the risk of cash flow fluctuation from long-term loan payable.

(3) Hedging policy

As currency related derivative transactions are mainly used to hedge the foreign exchange risk associated with sales contracts denominated in U.S. dollars, the use of derivatives is limited to the amount of accounts receivable and sales contracts denominated in foreign currencies.

Through interest related derivative transactions, the Company aims to fix interest rate for each long-term loan payable at the prevailing market rate as of each fund procurement since the Company emphasizes obtaining long-term loans at stable interest rates.

- (4) Method of assessing hedge effectiveness Effectiveness of hedging activities is assessed by reference to the accumulated gains or losses on the hedging instruments and the related hedged items from the commencement of the hedges up to the time of assessment.
- 7. Accounting for consumption taxes

Transactions subject to consumption taxes are recorded at amounts exclusive of consumption taxes.

- 8. Valuation standard and valuation method for derivative financial instruments Derivative financial instruments are measured at fair value.
- Translation of foreign currency-denominated assets and liabilities into yen Monetary assets and liabilities denominated in foreign currencies are translated into yen at the spot exchange rates as of the fiscal year-end. Foreign exchange gains and losses are recognized in profit or loss.
- 10. Consolidated tax return

The Company adopted consolidated income tax return filing.

Notes to the non-consolidated financial position

*1. Monetary claims and monetary debts to subsidiaries and associates as of March 31, 2014 and 2015

Millions of yen

| | | initions of year |
|----------------------------|----------------|------------------|
| | March 31, 2014 | March 31, 2015 |
| Short-term monetary claims | 131,414 | 126,736 |
| Short-term monetary debts | 74,466 | 75,616 |

*2. Guarantee obligations

The Company provides guarantees and guarantee commitments in respect of loans of the following subsidiaries and associates from financial institutions as of March 31, 2014 and 2015.

(1) Guarantees

| | | | Millions of yen |
|--|--------|--|-----------------|
| March 31, 2014 | | March 31, 2015 | |
| P.T. Hitachi Construction Machinery Indonesia | 3,705 | P.T. Hitachi Construction Machinery Indonesia | 901 |
| PT Hexindo Adiperkasa Tbk | 3,705 | Hitachi Construction Machinery Leasing (China) Co., Ltd. | 1,162 |
| Hitachi Construction Machinery Leasing (China) Co., Ltd. | 2,986 | SCAI S.p.A. | 2,606 |
| SCAI S.p.A. | 2,833 | Marubeni Equipment Finance (Oceania) Pty Ltd. | 2,921 |
| Marubeni Equipment Finance (Oceania) Pty Ltd. | 2,678 | P. T. Hexa Finance Indonesia | 459 |
| PT Hitachi Construction Machinery Finance (Indonesia) | 1,180 | Other | 196 |
| Other | 1,415 | | |
| Total | 18,502 | Total | 8,245 |

(2) Guarantee commitment

| | | | Millions of yen |
|--|-------|---------------------|-----------------|
| March 31, 2014 | | March 31, 2015 | |
| OKUBO GEAR Co., LTD | 614 | OKUBO GEAR Co., LTD | 704 |
| P.T. Hitachi Construction Machinery Indonesia | 491 | | |
| MARUTATSU Co., Ltd. | 187 | | |
| Total | 1,292 | Total | 704 |

Notes to the non-consolidated statements of income

*1. Transactions with subsidiaries and associates for the years ended March 31, 2014 and 2015

| | | Millions of yen |
|---------------------------|---------|-----------------|
| | 2014 | 2015 |
| Operating transaction | | |
| Sales | 290,373 | 303,202 |
| Purchase | 132,314 | 143,308 |
| Non-operating transaction | 31,258 | 29,992 |

*2. Main components of selling, general and administrative expenses and approximate ratio for the years ended March 31, 2014 and 2015

| | | Millions of yen |
|-------------------------------|--------|-----------------|
| | 2014 | 2015 |
| Packing and shipping expenses | 13,677 | 12,556 |
| Employees' salaries | 9,393 | 9,937 |
| Retirement benefit expenses | 1,551 | 1,312 |
| Welfare expenses | 1,761 | 1,896 |
| Subcontract expenses | 4,574 | 4,469 |
| Depreciation and amortization | 4,923 | 4,880 |
| R&D expenses | 14,580 | 13,821 |
| Brand value royalty | 4,933 | 4,439 |
| Approximate ratio (%) | | |
| Selling expenses | 34 | 36 |
| Administrative expenses | 66 | 64 |

Notes on securities

Investments in subsidiaries and associates as of March 31, 2014 and 2015 are as follows:

As of March 31, 2014

Millions of yen Carrying amount in the Type of securities Fair value Unrealized gains (losses) balance sheet Investments in subsidiaries 624 14,598 13,974 Investments in associates 499 1,152 653 Total 1,123 15,750 14,627

As of March 31, 2015

| Type of securities | Carrying amount in the balance sheet | Fair value | Unrealized gains (losses) |
|-----------------------------|--------------------------------------|------------|---------------------------|
| Investments in subsidiaries | 624 | 12,956 | 12,332 |
| Investments in associates | 499 | 2,921 | 2,422 |
| Total | 1,123 | 15,877 | 14,754 |

Millions of yen

(Note) Investments in subsidiaries and associates whose fair values are extremely difficult to determine as of March 31, 2014 and 2015 are as follows:

| | | Millions of yen |
|-----------------------------|----------------|-----------------|
| Type of securities | March 31, 2014 | March 31, 2015 |
| Investments in subsidiaries | 58,067 | 59,338 |
| Investments in associates | 11,583 | 11,668 |

Those securities are not included in the tables "Investments in subsidiaries and associates" above as of March 31, 2014 and 2015 as no quoted market price is available and it is extremely difficult to determine their fair values.

Notes on income taxes

1. Components of deferred tax assets and deferred tax liabilities by major cause as of March 31, 2014 and 2015

| | | Millions of year |
|--|----------------|------------------|
| _ | March 31, 2014 | March 31, 2015 |
| Deferred tax assets (current) | | |
| Net operating losses carryforward | 623 | 387 |
| Accrued employee bonuses | 1,480 | 1,403 |
| Accrued expenses | 2,530 | 2,049 |
| Allowance for doubtful accounts | 207 | 92 |
| Write down of inventories | 899 | 1,577 |
| Others | 272 | 134 |
| Subtotal | 6,011 | 5,642 |
| Less: Valuation allowance | - | (92) |
| Total | 6,011 | 5,550 |
| Deferred tax liabilities (current) | | |
| Insurance receivables | 2,155 | 1,788 |
| Others | 29 | 423 |
| Total | 2,184 | 2,211 |
| Net deferred tax assets (current) | 3,827 | 3,339 |
| Deferred tax assets (non-current) | | |
| Net operating losses carryforward | 2,202 | 2,256 |
| Loss on valuation of shares of subsidiaries and associates | 11,684 | 12,056 |
| Write down of securities | 3,579 | 3,244 |
| Provision for retirement benefits | 1,624 | 1,574 |
| Impairment loss | 31 | 26 |
| Foreign tax credit carryforward | 2,876 | - |
| Others | 918 | 6,305 |
| Subtotal | 22,914 | 25,461 |
| Less: Valuation allowance | (15,466) | (22,461) |
| Total | 7,448 | 3,000 |
| Deferred tax liabilities (non-current) | | , |
| Prepaid pension costs | 3,100 | 2,688 |
| Reserve for reduction entry | 413 | 384 |
| Reserve for special depreciation | 90 | 60 |
| Valuation difference on available-for-sale securities | 1,983 | 1,794 |
| Others | 769 | 764 |
| Total | 6,355 | 5,690 |
| Net deferred tax assets (liabilities) (non-current) | 1,093 | (2,690) |

2. Reconciliation between the effective statutory tax rate and the effective tax rate as a percentage of incomes after the application of tax effect accounting by major cause as of March 31, 2014 and 2015

| | March 31, 2014 | March 31, 2015 |
|--|----------------|----------------|
| Effective statutory tax rates (%) | - | 35.6 |
| (Adjustments) | | |
| Expenses not deductible for tax purposes, such as entertainment expenses | - | 3.6 |
| Income not taxable for tax purpose, such as dividend income | - | (157.9) |
| Taxable retained income of specified foreign subsidiary companies | - | 15.5 |
| Withholding tax on dividends received by foreign subsidiaries | - | 8.1 |
| Inhabitant tax on per capita basis | - | 0.5 |
| Change in valuation allowance | - | 149.0 |
| Foreign tax credit | - | (34.2) |
| Other | - | (1.5) |
| Effective income tax rates after tax effect accounting | - | 18.9 |

Effective income tax rates after tax effect accounting

Tax rate reconciliation as of March 31, 2014 is omitted as loss before income tax was recorded for the year ended March 31, 2014.

3. Adjustments to deferred tax assets and deferred tax liabilities due to the change in corporate income tax rate

The "Act for Partial Amendment of the Income Tax Act, etc." (Act No. 9 of 2015) was promulgated on March 31, 2015, and the corporate tax rate was reduced to 23.9% for the period beginning on or after April 1, 2015. As a result, the effective statutory tax rate used to calculate deferred tax assets and deferred tax liabilities will be changed from 35.6% to 33.1% for the temporary differences expected to be realized or settled during the fiscal year beginning on or after April 1, 2015. The effect of the change in the tax rate is immaterial.

Subsequent events

No items to report.

4) Non-consolidated supplementary schedules

[Supplementary schedule of property, plant and equipment, etc.]

| | | | | | 1 | Millions of yen |
|--|--------------------------------|--------------------------------------|--------------------------------------|---|------------------------------------|--------------------------|
| Asset type | Balance as of April 1, 2014 | Increase during current period | Decrease during current period | Depreciation and amortization during current period | Balance as of March 31, 2015 | Accumulated depreciation |
| Property, plant and equipment | | | | | | |
| Buildings | 35,130 | 327 | 63 | 1,970 | 33,424 | 28,834 |
| Structures | 3,935 | 269 | 1 | 417 | 3,785 | 8,778 |
| Machinery and equipment | 32,416 | 1,254 | 10 | 4,333 | 29,327 | 74,860 |
| Vehicles | 545 | 1,649 | 127 | 526 | 1,541 | 1,149 |
| Tools, furniture and fixtures | 2,104 | 1,272 | 15 | 1,229 | 2,132 | 28,014 |
| Land | 40,991 | - | 772 (510) | - | 40,218 | - |
| Construction in progress | 1,625 | 4,130 | 4,638 | - | 1,117 | - |
| Total property, plant and equipment | 116,745 | 8,901 | 5,627 (510) | 8,475 | 111,544 | 141,636 |
| Intangible assets | | | | | | |
| Software | 10,466 | 2,071 | 489 (489) | 5,022 | 7,026 | - |
| Others | 86 | 48 | - | 3 | 131 | - |
| Total intangible assets | 10,552 | 2,119 | 489 (489) | 5,025 | 7,158 | - |

(Notes) 1. Amount in the parentheses under "Decrease during current period" represents impairment loss included in the reported amount for each asset type.

2. The increase in "Vehicles" during the current period mainly consists of "stand-by dump truck" of ¥1,428 million.

3. The decrease in "Land" during the current period is mainly attributable to sales of land in Ibaraki, Osaka of ¥771 million.

4. The decrease in "Software" during the current period mainly consists of "impairment loss on the core system of the HCM Group of ¥441 million."

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[Supplementary schedule of provisions]

| | | | | Millions of yen |
|--|--------------------------------|-----------------------------------|-----------------------------------|---------------------------------|
| Account | Balance as of April 1, 2014 | Increase during current period | Decrease during current period | Balance as of March 31, 2015 |
| Allowance for doubtful accounts | 728 | 473 | 728 | 473 |
| Provision for directors' retirement benefits | 114 | - | 96 | 18 |

(Note) The decrease in "Allowance for doubtful accounts" during current period is the reversal of the balance of allowance for doubtful accounts as of March 31, 2014.

(2) Components of major assets and liabilities

This information has been omitted as the consolidated financial statements have been prepared.

(3) Other

There were no specific items to be disclosed for the year ended March 31, 2015.

| Fiscal year | From April 1 to March 31 |
|--|---|
| Annual General Meeting of Shareholders | Within three months after the day following each fiscal year-end date |
| Record date | March 31 |
| Record dates for dividends of surplus | September 30 March 31 |
| Number of shares per share unit | 100 shares |
| Purchase of shares less than one unit | |
| Office for handling business | (Special account) Head Office, Tokyo Securities Transfer Agent Co., Ltd. 2-6-2 Otemachi, Chiyoda-ku, Tokyo |
| Shareholder register administrator | (Special account) Tokyo Securities Transfer Agent Co., Ltd. 2-6-2 Otemachi, Chiyoda-ku, Tokyo |
| Forwarding office | _ |
| Share purchase/additional purchase fee | No fee |
| Additional share purchase request handling stoppage period | The period starting 10 business days before the respective ends of March, June, September and December, up to each of those dates, and the period stipulated by the filing company |
| Method of public notice | Electronic public notice will be made. However, if it is impossible to publish public notices electronically because of an accident or other unavoidable circumstances, the public notices shall be made by publication in the Nihon Keizai Shimbun. Electronic public notices will be posted on the Company's website at the following URL: http://www.hitachi-c-m.com/global/jp/ |
| Special benefits for shareholders | Not applicable. |

VI. Overview of Operational Procedures for Shares of the Company

(Notes) 1. A shareholder of the Company may not exercise any rights relating to shares less than one unit held by the shareholder other than the following rights:

- (1) Right set forth in items of Article 189, paragraph 2 of the Companies Act
- (2) Right to receive an allotment of shares for subscription or an allotment of share options for subscription in accordance with the number of shares held by the shareholder
- (3) Right to request that the company sell to the shareholder such number of shares that, together with the number of shares less than one unit held by the shareholder, will constitute one share unit
- 2. Owing to a share exchange making the filing company a wholly owning parent company in share exchange and TCM Corporation a wholly owned subsidiary in share exchange on the effective date of December 22, 2009, for shareholders recorded in the special account of TCM Corporation, the account management institution of the special account after the effective date is as follows:

Account management institution

Mitsubishi UFJ Trust and Banking Corporation 1-4-5 Marunouchi, Chiyoda-ku, Tokyo

VII. Reference Information of the Company

1. Information about Parent Company, etc. of the Company

The Company does not have a parent company, etc. as prescribed in Article 24-7, paragraph 1 of the Financial Instruments and Exchange Act.

2. Other Reference Information

From the beginning of this fiscal year until the filing date of this Annual Securities Report, the Company has filed the following documents.

(1) Shelf Registration Statement and Appendices, Shelf Registration Supplement and Appendices, and Amended Shelf Registration Statement thereof

Filed to Director-General of Kanto Local Finance Bureau on April 24, 2014 Filed to Director-General of Kanto Local Finance Bureau on June 10, 2014 Filed to Director-General of Kanto Local Finance Bureau on June 24, 2014 Filed to Director-General of Kanto Local Finance Bureau on August 7, 2014 Filed to Director-General of Kanto Local Finance Bureau on November 10, 2014 Filed to Director-General of Kanto Local Finance Bureau on February 6, 2015 Filed to Director-General of Kanto Local Finance Bureau on February 6, 2015

(2) Annual Securities Report and Appendices, and Written Confirmation50th term (from April 1, 2013 to March 31, 2014)

Filed to Director-General of Kanto Local Finance Bureau on June 24, 2014

(3) Quarterly Securities Reports and Written Confirmations

1st quarter of the 51st term (from April 1, 2014 to June 30, 2014)

Filed to Director-General of Kanto Local Finance Bureau on August 7, 2014

2nd quarter of the 51st term (from July 1, 2014 to September 30, 2014)

Filed to Director-General of Kanto Local Finance Bureau on November 10, 2014

3rd quarter of the 51st term (from October 1, 2014 to December 31, 2014)

Filed to Director-General of Kanto Local Finance Bureau on February 6, 2015

(4) Extraordinary Securities Reports

Filed to Director-General of Kanto Local Finance Bureau on June 24, 2014

Extraordinary Securities Report based on Article 24-5, paragraph 4 of the Financial Instruments and Exchange Act and Article 19, paragraph 2, item 9-2 of the Cabinet Office Ordinance on Disclosure of Corporate Information, etc.

Filed to Director-General of Kanto Local Finance Bureau on February 26, 2015

Extraordinary Securities Report based on Article 24-5, paragraph 4 of the Financial Instruments and Exchange Act and Article 19, paragraph 2, item 9 of the Cabinet Office Ordinance on Disclosure of Corporate Information, etc.

(5) Internal Control Report and Appendices

Filed to Director-General of Kanto Local Finance Bureau on June 24, 2014

Part II Information about Company Which Provides Guarantee to the Company

Not applicable.