## To whom it may concern

Company name: Hitachi Construction Machinery Co., Ltd.

Name of representative: Michijiro Kikawa

President and Chief Executive Officer

Code: 6305, the first section of the Tokyo Stock Exchange and

Osaka Securities Exchange

Inquiries: Shiro Ishii

Corporate Communication Department manager

Tel: 03-3830-8065

Ref: Acquisition of shares of Telcon (to become a subsidiary)

Please be informed that the board of directors of Hitachi Construction Machinery Co., Ltd. resolved at a meeting of the board on March 30, 2010, to acquire shares of Telco Construction Equipment Company Limited (referred to as "Telcon" below) as detailed below, to make Telcon into a subsidiary of Hitachi Construction Machinery.

## 1. Reason for acquisition of the shares

Hitachi Construction Machinery entered into a technical tie-up for hydraulic excavators with Tata Group in 1983. We acquired 20% of the shares of Telcon in 2000, and then 20% more (for a shareholding ratio of 40%) in 2005 to perform business in the market in India by participating in the operation of Telcon. Under these circumstances, Hitachi Construction Machinery's hydraulic excavators have been maintaining the top share at around 50% in India (Hitachi Construction Machinery figures). Telcon has three factories including a new factory constructed in 2009 in Kharagpur and has the manufacturing capacity for a steady supply of major construction machinery, including hydraulic excavators, backhoe loaders and wheel loaders. Hitachi Construction Machinery decided to acquire 20% more shares of Telcon (for a shareholding ratio of 60%) to make Telcon into a subsidiary and to take a strong lead for the following in India, where the market is expected to grow significantly.

- (1) Maintain a high share in the Indian market where competition is intensifying.
- (2) Further improve the quality of construction machinery manufactured by Telcon for export to rising countries.
- (3) Establish a supply base for components, etc. (global hub).
- (4) Enhancement of machinery for mining, such as dump trucks.
- (5) Development of products suited for India and other rising countries.

2. Outline of the company to be made into a subsidiary (Telcon)

(1)	Name	Telco Construction Equipment Company Limited			
(2)	Address	Jubilee Building, 45, Museum Road, Bangalore 560 025, India			
(3)	Name and position of representative	Managing Director Ranaveer Sinha			
(4)	Business	The manufacture and sale of construction machinery			
(5)	Capital	1,000 million Indian rupees			
(6)	Date of establishment	March 2000			
(7)	Major shareholder and shareholding ratio	Tata Motors Limited (shareholding ratio: 60%)			
(8)	Relationship between this company and the concerned listed company	Capital	Hitachi Construction Machinery holds 40% of the shares of Telcon.		
		Personnel	Three of the directors of Telcon are from Hitachi Construction Machinery and two employees of Hitachi Construction Machinery are being dispatched to Telcon.		
		Business	Hitachi Construction Machinery sells hydraulic excavators, components, etc., to Telcon.		

(9) Operating results and consolidated financial position of this company in the last three years					
		(Unit: or	ne million Indian rupees)		
Fiscal year	FY ending March 2007	FY ending March 2008	FY ending March 2009		
Net assets	4,584	7,347	6,726		
Total assets	10,773	15,914	22,603		
Net assets per share	45.84	73.47	67.26		
Sales	18,108	27,128	21,207		
Operating income	2,637	4,688	2,214		
Ordinary income	2,789	4,915	1,337		
Net income	1,637	3,229	894		
Net income per share	16.37	32.29	8.94		
Dividend per share	0.40	0.80	0.50		

3. Outline of the company from whom shares are to be acquired

3.	Outline of the company from whom shares are to be acquired				
(1)	Name	Tata Motors Limited			
(2)	Address	Bombay House, 24, Homi Mody Street, Mumbai 400 001, India			
(3)	Name and position of representative	Managing Director - India Operation P M Telang			
(4)	Business	The manufacture and sale of vehicles			
	Capital	5,141 million Indian rupees			
	Date of establishment	September 1, 1945			
(7)	Net assets	38,726 million Indian rupees			
(8)	Total assets	782,629 million Indian rupees			
(9)	Major shareholder and shareholding ratio	Tata Sons and subsidiaries			
(10)	Relationship between this company and the concerned listed company	Capital	There is no capital tie that requires mention between Hitachi Construction Machinery and Tata Motors. None of the related parties to Hitachi Construction Machinery or affiliated companies of Hitachi Construction Machinery has any particular capital tie that requires mention with any of the related parties to Tata Motors or affiliated companies of Tata Motors.		
		Personnel	There is no personnel tie that requires mention between Hitachi Construction Machinery and Tata Motors. None of the related parties to Hitachi Construction Machinery or affiliated companies of Hitachi Construction Machinery has any particular personnel tie that requires mention with any of the related parties to Tata Motors or affiliated companies of Tata Motors.		
		Business	There is no business tie that requires mention between Hitachi Construction Machinery and Tata Motors. None of the related parties to Hitachi Construction Machinery or affiliated companies of Hitachi Construction Machinery has any particular business tie that requires mention with any of the related parties to Tata Motors or affiliated companies of Tata Motors.		
		Special relationship	Hitachi Construction Machinery does not have any kind of relationship with Tata Motors that requires disclosure of the business between the companies. Also, Hitachi Construction Machinery does not have any kind of relationship with any of the related parties to Tata Motors or affiliated companies of Tata Motors that requires disclosure of the business between the companies.		

4. Number of shares to be acquired, acquisition cost and number of shares held before and after acquisition

V-04 V-04-04-04-04-04-04-04-04-04-04-04-04-04-		
(1) Number of shares prior to the	40,000,000 shares (no. of voting rights: 40,000,000)	
acquisition	(shareholding ratio: 40%)	
	20,000,000 shares (no. of voting rights: 20,000,000)	
(2) Number of shares to be acquired	Acquisition cost: 11,595 million Indian rupees	
•	(¥22,575 million)*	
(3) Number of shares after the	60,000,000 shares (no. of voting rights: 60,000,000)	
acquisition	(shareholding ratio: 60%)	

<sup>\*</sup>At the exchange rate of ¥1.947 to 1 Indian rupee

## 5. Schedule

(1) Resolution at the board of directors	March 30, 2010
(2) Share transfer date	March 30, 2010

## 6. Outlook

The effect of making Telcon into a subsidiary on the consolidated operating results of Hitachi Construction Machinery for the fiscal year ending March 2010 will be minor. The effect on the consolidated operating results of Hitachi Construction Machinery for the fiscal year ending March 2011 is under calculation and will be presented in the forecast of the consolidated operating results in an accounts settlement brief report to be published in April 2010.