| Corporate name | Hitachi Construction Machinery Co., Ltd. <br> (Code: 6305, First Section of the Tokyo Stock Exchange) |
| :--- | :--- |
| Name of representative | Kotaro Hirano <br> President and Executive Officer |
| Our parent company | Hitachi, Ltd. (Code: 6501) <br> Name of representative <br> Toshiaki Higashihara <br> Representative Executive Officer, President \& COO |

## Notice Concerning Difference between Forecast and Actual Financial Result

Hitachi Construction Machinery Co., Ltd. hereby announces that the actual financial result for the FY2016 reported today is different from the forecast announced on January 30, 2017. The details are as follows.

Consolidated earnings for the FY2016 (April 1, 2016 to March 31, 2017)

|  | Revenue | Adjusted Operating income | Operating income | Income before income taxes | Net income attributable to owners of the parent | Net income attributable to owners of the parent per share (basic) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Previous forecast (A) | ¥Millions 700, 000 | ¥Millions 28, 000 | ¥Millions $22,000$ | $\begin{array}{r} \hline ¥ M i l l i o n s \\ 15,000 \end{array}$ | $\begin{array}{r} \text { ¥Millions } \\ 5,000 \end{array}$ | $\begin{array}{rr}  & \text { Yen } \\ 23 & 51 \end{array}$ |
| Result (B) | 753, 947 | 28, 265 | 23, 622 | 3, 645 | 8,022 | $37 \quad 72$ |
| Amount of increase/ decrease (B-A) | 53, 947 | 265 | 1,622 | 23,859 | 3, 022 | $14 \quad 21$ |
| Rate of increase/ decrease (\%) | 7.7 | 0.9 | 7.4 | 21.5 | 60.4 | $60 \quad 4$ |
| (Reference) <br> Fiscal year 2015 | ¥Millions $758,331$ | ¥Millions 23, 364 | ¥Millions $34,052$ | ¥Millions $24,517$ | ¥Millions 8, 804 | Yen $41 \quad 41$ |

## Reason for the differences

With regards to consolidated financial result for FY2016 (April 1, 2016 to March 31, 2017), revenue increased by $7.7 \%$ and operating income increased by $7.4 \%$ compared to the previous forecast. Income before income taxes was increased by $59.1 \%$ to $¥ 23,859$ million compared to our forecast, since financial income was above our expectation affected by improved exchange gain and loss and so on. Net income attributable to owners of the parents increased by $60.4 \%$ to $¥ 8,022$ million against our forecast, due to an increase in income before income taxes.

