



April 27, 2021

Corporate name	Hitachi Construction Machinery Co., Ltd. (Code: 6305, First Section of the Tokyo Stock Exchange)
Name of representative	Kotaro Hirano President and Executive Officer
Our parent company	Hitachi, Ltd. (Code: 6501)
Name of representative	Toshiaki Higashihara Executive Officer, President & CEO

## Notice Concerning Difference between Forecast and Actual Financial Result

Hitachi Construction Machinery Co., Ltd. hereby announces that the actual financial result for the FY2020 reported today is different from the forecast announced on May 28, 2020. The details are as follows.

### Consolidated earnings for the FY2020 (April 1, 2020 to March 31, 2021)

	Revenue	Adjusted Operating Income	Operating income	Income before income taxes	Net income attributable to owners of the parent	Net income attributable to owners of the parent per share (basic)
Previous forecast (A)	¥Millions 770,000	¥Millions 40,000	¥Millions 36,000	¥Millions 34,000	¥Millions 20,000	Yen 94.05
Result (B)	813,331	32,710	28,235	25,578	10,340	48.62
Change (B)-(A)	43,331	(7,290)	(7,765)	(8,422)	(9,660)	
% Change	5.6	(18.2)	(21.6)	(24.8)	(48.3)	
(Reference) FY2019	¥Millions 931,347	¥Millions 76,618	¥Millions 72,849	¥Millions 67,103	¥Millions 41,171	Yen 193.61

### Reasons for the differences

Sales revenues for the year ended March 31, 2021 (April 1, 2020 to March 31, 2021) increased compared with the forecast. Because demand for construction machinery mainly in China was higher than we had expected in the second half of the fiscal year, sales revenue of new machinery increased, which boosted sales revenue.

On the other hand, adjusted operating income fell short of the forecast due to lower sales revenue in the highly profitable mining new machinery sales and parts and service business compared to the forecast, and because the increase in the manufacturing cost ratio accompanying the production reconciliation in the first half of the fiscal year could not be recovered in the second half of the fiscal year.

Net income attributable to owners of the parent company decreased mainly due to a decrease in adjusted operating income, a decrease in equity in earnings of affiliates of overseas bases, and an increase in contribution to non-controlling interests.

For details, please refer to the "Consolidated Financial Results for the Fiscal Year Ended March 31, 2021" announced on April 27, 2021.