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Securities Code: 6305 June 4, 2018

To Our Shareholders:

Kotaro Hirano Representative Executive Officer, President and Executive Officer **Hitachi Construction Machinery Co., Ltd.**

16-1, Higashiueno 2-chome, Taito-ku, Tokyo

Notice for the convocation for the 54th Annual Shareholder's Meeting

You are cordially convened to attend the 54th Annual Shareholder's Meeting of Hitachi Construction Machinery Co., Ltd. (the "Company"), which will be held as indicated below.

If you are unable to attend the Shareholder's Meeting in person, you may exercise your voting rights in writing or via electromagnetic means (the Internet, etc.). Please review the attached Reference Documents for the Shareholder's Meeting, and exercise your voting rights in accordance with the guidance on the following pages.

- 1. Date and Time: Monday, June 25, 2018, at 10:00 a.m. (Reception starts at 9:00 a.m.)
- 2. Venue: Tenku Ballroom, B1 floor, Tokyo Dome Hotel 3-61 Koraku 1-chome, Bunkyo-ku, Tokyo
- 3. Purpose of the Shareholder's Meeting

Matters to be reported:

The Business Report, the Consolidated Financial Statements, the results of audits of the Consolidated Financial Statements by the Financial Auditor, the results of audits of the Consolidated Financial Statements by the Audit Committee and Non-Consolidated Financial Statements, for the 54th fiscal year (from April 1, 2017 to March 31, 2018)

Matters to be resolved:

Proposal:

sal: Election of Ten (10) Directors Due to Expiration of Terms of Office of All Directors

4. Guide to the Exercise of Voting Rights

- (1) If there is no indication of approval or disapproval for the proposal after exercising your voting rights either in writing (voting card) or via electromagnetic means (the Internet, etc.), the Company shall assume you have indicated approval.
- (2) If you exercise your voting rights via electromagnetic means (the Internet, etc.), even if the voting card is returned to us by postal mail, the Company shall treat the vote placed via electromagnetic means (the Internet, etc.) as valid.
- (3) If you exercise your voting rights more than once via electromagnetic means (the Internet, etc.), the latest exercise shall be deemed to be valid.
- (4) Please return the voting card so that it will be received by us <u>no later than 5:00 p.m. on Friday, June</u> <u>22, 2018</u>.

- (5) Please exercise your voting rights via electromagnetic means (the Internet, etc.) <u>no later than 5:00</u> <u>p.m. on Friday, June 22, 2018</u>.
- (6) As provided for in the Company's Articles of Incorporation, you may appoint another shareholder with voting rights in the Company to attend as your proxy. Please note, however, that it is necessary to submit a document evidencing the authority of proxy.
- (7) If you intend to diversely exercise your voting rights, you are requested to notify the Company in writing of your intention to do so and state the reason for this no later than three (3) days prior to the Shareholder's Meeting (Thursday, June 21, 2018).

Disclosure via the Internet

In the event of revisions to the Reference Documents for the Shareholder's Meeting, the Business Report, the Consolidated Financial Statements, and the Financial Statements, the Company will disclose the revised contents on its website immediately.

Guidance for Exercising Voting Rights

- When attending the Shareholder's Meeting in person, please submit the enclosed voting card at the reception desk.
- If you are unable to attend the Shareholder's Meeting in person, please exercise your voting rights by either of the following methods.

In the event of posting the Voting Card

1. Please indicate your vote for or against the proposal and post it so that it will be received by us no later than <u>5:00 p.m., Friday, June 22, 2018</u>.

In the event of access using a PC

- 1. Please access the "Website for Exercising Voting Rights" (https://www.tosyodai54.net)
- 2. Please review the "Request for Shareholders" stated in a voting card and input the Voting Right Exercise Code and the Password.
- 3. Please follow the instructions on the screen and exercise your voting rights no later than <u>5:00 p.m.</u>, <u>Friday, June 22, 2018</u>.
- 4. Please note that communication expenses such as telephone charges and connectivity fees to the internet providers incurred when accessing the Website for Exercising Voting Rights should be borne by yourself.

In the event of access using a mobile phone

After accessing the website (<u>https://www.tosyodai54.net</u>) in the same way as in "In the event of access using a PC," please follow the instructions on the screen and exercise your voting rights.

- 1. The mobile phone should be able to use one of the following services.
 - 1) i-mode
 - 2) EZweb
 - 3) Yahoo! Mobile

("i-mode" is the trademark, the registered trademark or service name of NTT DOCOMO INC., "EZweb" is that of KDDI Corporation, "Yahoo!" is that of Yahoo Inc. in the United States, and "Yahoo! Mobile" is that of SoftBank Corp., respectively.)

- 2. It is necessary to have the ability for the phone to perform SSL communication (encrypted communication).
- For inquiries regarding exercising voting rights via the Internet

Shareholders Registry Administrator	Tokyo Securities Transfer Agent Co., Ltd.
Phone	0120 - 88 - 0768 (toll free)
Business hours	9:00 a.m. – 9:00 p.m.

• Electronic Voting Platform for Institutional Investors

If nominal shareholders such as management trust banks (including standing proxies) have applied in advance for the use of the electronic voting platform for institutional investors operated by Investor Communications Japan (ICJ), a joint venture, which was established by Tokyo Stock Exchange, Inc. and others, this platform may be used for the exercise of voting rights other than those via the aforementioned methods as a means of exercising voting rights electromagnetically for the Company's Shareholder's Meeting.

Reference Documents for the Shareholder's Meeting

Proposal: Election of Ten (10) Directors Due to Expiration of Terms of Office of All Directors

In accordance with Article 332 of the Companies Act, the terms of office of all ten (10) Directors will expire at the conclusion of the Shareholder's Meeting. Accordingly, the Company proposes the election of ten (10) Directors based on the decision to propose their election by the Nominating Committee. It should be noted that under the provisions of the Company's Articles of Incorporation the election of Directors is not conducted by cumulative voting.

The backgrounds and etc. of the candidates for Director are as follows. All of the candidates for Director have accepted in advance to be a Director, if they are elected at the Shareholder's Meeting.

No.	Name		Position and responsibilities at the Company, Career summary and other principal positions held
		Position and responsibilities at the Company Outside Director, Nominating Committee Member, Audit Committee Member	
			ee at Board of Directors Meetings on FY2017: 12/12 (100%)
		Career sur 4/1970	mmary and other principal positions held Joined Fuji Heavy Industries Ltd. (Currently called Subaru Corporation)
		6/1993	Regional Manager of Regional Management Department, Domestic Sales Division (Chugoku, Shikoku and Kyusyu)
		10/1999	Senior Managing Director, TOKYO SUBARU Inc.
	Kazushige Okuhara	6/2001	Corporate Vice President, Senior General Manager of Japan Region, Subaru Sales & Marketing Division, Chief General Manager of Subaru Parts & Accessories Division and General Manager of Customer Service Center, Fuji Heavy Industries Ltd.
	(January 27, 1948)	6/2003	Corporate Senior Vice President, Chief General Manager of Subaru Japan Sales & Marketing Division and Chief General Manager of Subaru Marketing Division
	[Candidate for Outside Director]	4/2005	Corporate Senior Vice President, General Manager of Human Resources Department
1	[Candidate for Independent Director]	6/2006	Director, Corporate Executive Vice President, General Manager of Human Resources Department
	[Reappointment]	6/2006	President, Chairman of the Business Reforms Promotion Committee, Subaru System Service Co., Ltd. (Currently called Subaru IT Creations Corporation)
	Share Ownership	6/2010	Representative Director of the Board and Deputy President, Fuji Heavy Industries Ltd.
	2,153	6/2011	Representative Director of the Board and President, Subaru Kosan Co., Ltd.
		6/2013	Retired from Subaru Kosan Co., Ltd.
		6/2016	Outside Director, the Company (to present)
		The Company's Company's Officers free executive of policy. It should b 2016, and b	r the selection of candidate for Director, etc. any again nominates him as a candidate so that he can provide advice on the s overall management and supervise the execution of duties by Executive om an independent position, utilizing his extensive experience as the top of a global company, knowledge and deep insight on personnel and labor e noted that he has served as an Outside Director of the Company since June his term of office will be two (2) years at the close of the 54th Annual er's Meeting.

No.	Name	Position and responsibilities at the Company, Career summary and other principal positions held	
		Position and responsibilities at the Company Outside Director, Nominating Committee Member, Audit Committee Member, Compensation Committee Member	
		Attendance at Board of Directors Meetings on FY2017: 12/12 (100%)	
	Haruyuki Toyama	Career summary and other principal positions held4/1982Joined the Bank of Japan	
	(March 23, 1959)	1/2000 Alternate Executive Director for Japan, International Monetary Fund8/2004 General Manager, Okayama Branch	
	[Candidate for Outside Director]		
2	[Candidate for	5/2011 General Manager for the Americas	
-	Independent Director]	11/2012 Director General, International Department	
	maepenaene 2 neerer]	8/2014 Retired from the Bank of Japan	
	[Reappointment]	3/2015 Registered as an attorney-at-law admitted in Japan	
		6/2015 Outside Director, the Company (to present)	
	Share Ownership 2,119	Reason for the selection of candidate for Director, etc. The Company again nominates him as a candidate so that he can provide advice on the Company's overall management and supervise the execution of duties by Executive Officers from an independent position, utilizing the extensive experience and knowledge in the fields of monetary affairs and finance that he has cultivated to date. It should be noted that he has served as an Outside Director of the Company since June 2015, and his term of office will be three (3) years at the close of the 54th Annual Shareholder's Meeting.	
		Position and responsibilities at the Company Outside Director, Nominating Committee Member, Audit Committee Member, Compensation Committee Member	
		Attendance at Board of Directors Meetings on FY2017: 12/12 (100%)	
		Career summary and other principal positions held 4/1973 Registered as an attorney-at-law admitted in Japan	
	Junko Hirakawa (October 9, 1947)	2/1979 Registered as an attorney-at-law admitted in New York, United States of America	
	[Candidate for Outside	 7/1997 Established Hirakawa, Sato & Kobayashi (Currently called City-Yuwa Partners) Partner of Hirakawa, Sato & Kobayashi (to present) 	
	Director]	6/2006 Auditor, The Japan Association of Charitable Organizations (to present)	
2	[Condidate for	6/2011 Outside Director, Tokyo Financial Exchange Inc. (to present)	
3	[Candidate for Independent Director]	6/2012 Outside Auditor, Sumitomo Forestry Co., Ltd.	
1		6/2014 Outside Director, Sumitomo Forestry Co., Ltd. (to present)	
	[Reappointment]	6/2014Outside Director, Sumitomo Forestry Co., Ltd. (to present)6/2015Outside Director, the Company (to present)	
		6/2015 Outside Director, the Company (to present)	
	[Reappointment] Share Ownership 0		

No.	Name		Position and responsibilities at the Company,
110.	1 vullie	Career summary and other principal positions held	
		Representa	nd responsibilities at the Company ative Executive Officer, Chairman and Executive Officer, Director, g Committee (Chair)
		Attendand	ce at Board of Directors Meetings on FY2017: 10/10 (100%)
		Career su 4/1978	mmary and other principal positions held Joined Hitachi, Ltd.
		4/2009	Senior Officer, General Manager of Hitachi Works, Power Systems Group
		4/2011	Vice President and Executive Officer, President & CEO, Power Systems Company
	Tatsuro Ishizuka	11/2012	Chairman of the Board, Horizon Nuclear Power Ltd.
	(December 23, 1955)	4/2013	Senior Vice President and Executive Officer, Hitachi, Ltd.
4	[Reappointment]	4/2014	Representative Executive Officer, Executive Vice President and Executive Officer
	Share Ownership	4/2015	Deputy Chairman of the Board, Hitachi Europe Ltd.
	1,045	7/2016	Chairman of the Board, Hitachi Research Institute
	1,040	3/2017	Retired from Hitachi Research Institute
		4/2017	Representative Executive Officer, Chairman and Executive Officer, the Company (to present)
		6/2017	Director (to present)
		Reason fo	r the selection of candidate for Director
		in Hitachi	ensive experience and deep insight in power and electric machinery business Group and as a global top executive. The Company again nominates him as a for Director to share information, as a member of the Board of Directors, with bers.
		Position and responsibilities at the Company	
		Senior Vic	e President and Executive Officer, Director, General Manager of Finance and in charge of Audit
		Attendand	ce at Board of Directors Meetings on FY2017: 12/12 (100%)
		Career su 4/1981	mmary and other principal positions held Joined the Company
	Tetsuo Katsurayama (April 10, 1956)	4/2012	Deputy General Manager of Finance Division, General Manager of Finance Department, and General Manager of Foreign Exchange Center
		4/2013	Executive Officer
5	[Reappointment]	4/2015	Vice President and Executive Officer
		6/2015	Vice President and Executive Officer, Director
	Share Ownership	4/2017	General Manager, Finance Division (to present)
	3,092	4/2018	Senior Vice President and Executive Officer, Director (to present)
		He has ext in the oper Company nominates	r the selection of candidate for Director ensive experience, excellent performance and deep insight by being engaged ations of business such as accounting and finance and the management of the and Hitachi Construction Machinery Group Companies. The Company again him as a candidate for Director to share information, as a member of the Directors, with other members.

No.	Name	Position and responsibilities at the Company, Career summary and other principal positions held
		Position and responsibilities at the Company
6	Toshikazu Sakurai (August 5, 1957) [New Appointment] Share Ownership	Career summary and other principal positions held4/1980Joined the Company4/2012Director and General Manager of Rental Division, Hitachi Construction Machinery Japan Co., Ltd.4/2015General Manager of Japan Business Division President and Director, Hitachi Construction Machinery Japan Co., Ltd.4/2016Executive Officer4/2018Adviser (to present)
	2,717	Reason for the selection of candidate for Director The Company has determined that he will be able to further strengthen the function of the Company's Board of Directors by performing appropriate roles, such as supervising the execution of duties by Executive Officers, based on his extensive experience of management and business in such areas as sales, services and rentals at the Company and Hitachi Construction Machinery Group Companies.
		Position and responsibilities at the Company Representative Executive Officer, Executive Vice President and Executive Officer, Director, General Manager of Corporate Management Group, General Manager of Operations Management Division, General Manager of IT Promotion Division, General Manager of Business Process Innovation Division, and General Manager of Corporate Export Regulation Division, and in charge of Brands and Communications Attendance at Board of Directors Meetings on FY2017: 12/12 (100%) Career summary and other principal positions held
	Koji Sumioka (April 14, 1955)	 4/1979 Joined the Company 4/2009 President, Hitachi Construction Machinery (Shanghai) Co., Ltd. 4/2011 Deputy General Manager of Marketing Group 4/2012 Executive Officer, President and Director, Hitachi Construction Machinery
	(Apiii 14, 1955)	Japan Co., Ltd. 4/2014 Vice President and Executive Officer
7	[Reappointment]	4/2015 Representative Executive Officer, Senior Vice President and Executive Officer
	Share Ownership 7,809	6/2015 Representative Executive Officer, Senior Vice President and Executive Officer, Director
		 4/2016 Representative Executive Officer, Executive Vice President and Executive Officer, Director (to present)
		4/2017 General Manager of Corporate Management Group, General Manager of Operations Management Division, General Manager of IT Promotion Division, General Manager of Business Process Innovation Division, and General Manager of Corporate Export Regulation Division (to present)
		Reason for the selection of candidate for Director He has extensive experience, excellent performance and deep insight by being engaged in domestic and foreign sales and services operations of the Company and Hitachi Construction Machinery Group Companies. The Company again nominates him as a candidate for Director to share information, as a member of the Board of Directors, with other members.

No.	Name	Position and responsibilities at the Company,	
110.		Career summary and other principal positions held	
		Position and responsibilities at the Company -	
8	Koji Tanaka (January 22, 1952) [New Appointment] Share Ownership 0	 Career summary and other principal positions held 4/1974 Joined Hitachi, Ltd. 4/2005 Senior Officer, Assistant to President, Power Systems Group 5/2006 Senior Officer, General Manager of Hitachi Works, Power Systems Group 4/2007 Vice President and Executive Officer, General Manager of Hitachi Works and Vice President, Power Systems Group 4/2009 Vice President and Executive Officer, President of Power Systems Group, General Manager of Renewable Energy & Smart Grid Division 4/2011 Representative Executive Officer, Executive Vice President and Executive Officer 4/2017 Representative Executive Officer, Executive Vice President and Executive Officer 4/2018 Advisor (to present) 	
		Reason for the selection of candidate for Director The Company has determined that he will be able to further strengthen the Company's management structures by providing advice on the Company's overall management utilizing his extensive experience and deep insight in power systems business in Hitachi Group and as the top executive of a global company.	
	Position and responsibilities at the Company Representative Executive Officer, President and Executive Officer, Di Committee Member, Compensation Committee (Chair)		
		Attendance at Board of Directors Meetings on FY2017: 10/10 (100%)	
		Career summary and other principal positions held4/1981Joined the Company	
	Kotaro Hirano	4/2013 Deputy General Manager of Production & Procurement Division.	
	(June 4, 1958)	4/2014 Executive Officer	
9	[Reappointment]	4/2016 Vice President and Executive Officer	
,	[Reappointment]	4/2017 Representative Executive Officer, President and Executive Officer (to present)	
	Share Ownership	6/2017 Director (to present)	
	8,505	Reason for the selection of candidate for Director He has been engaged in the management of the Company and Hitachi Construction Machinery Group Companies, and has extensive knowledge and outstanding capability in management through the experience of business in various fields including production and procurement. The Company again nominates him as a candidate for Director to take on suitable important responsibilities of the Group management and share information, as a member of the Board of Directors, with other members.	

No.	Name	Position and responsibilities at the Company, Career summary and other principal positions held
		Position and responsibilities at the Company Senior Vice President and Executive Officer, Director, General Manager of Human Capital Division, and General Manager of Compliance & Risk Management Division, and in charge of Legal Affairs
	Hirotoyo Fujii (January 16, 1954)	Attendance at Board of Directors Meetings on FY2017: 9/10 (90%)
		Career summary and other principal positions held 4/1977 Joined Hitachi, Ltd.
		7/2004 General Manager of Human Capital Division and Labor Planning Department of the same Division, Power and Electrical Systems Group
		4/2008 Deputy General Manager, Operational Support Headquarters, Hitachi Information Systems, Ltd. (Currently called Hitachi Systems, Ltd.)
10	[Reappointment]	4/2010 Executive Officer
		4/2011 Vice President and Executive Officer, Director
	Share Ownership	4/2016 Full-time Auditor
	104	3/2017 Retired from Hitachi Systems, Ltd.
		 4/2017 Senior Vice President and Executive Officer, the Company (to present) General Manager of Human Capital Division, and General Manager of Compliance & Risk Management Division (to present) 6/2017 Director (to present)
		Reason for the selection of candidate for Director
		He has been engaged in general, personnel and labor affairs in Hitachi Group for many years, and has extensive experience of business and outstanding expertise. The Company again nominates him as a candidate for Director to share information, as a member of the Board of Directors, with other members.

Notes on the candidates

- 1. Mr. Koji Tanaka serves concurrently as an Advisor of Hitachi, Ltd. The Company and Hitachi, Ltd. have a business relationship that includes lending and borrowing of funds. Moreover, the Company collaborates with Hitachi, Ltd. in areas such as research and development. There are no relationships of special interest between the other candidates and the Company.
- 2. Positions and responsibilities when candidates for Director serve currently or served in the past five (5) years as an executive officer at the Company's parent company or one of its subsidiaries (excluding the Company)
 - (1) Mr. Tatsuro Ishizuka served as an executive officer at Hitachi, Ltd., which is the Company's parent company, and Horizon Nuclear Power Ltd., Hitachi Europe Ltd., and Hitachi Research Institute, all of which are subsidiaries of the Company's parent company, as stated in "Career summary and other principal positions held" above.
 - (2) Mr. Toshikazu Sakurai served as an executive officer at Hitachi Construction Machinery Japan Co., Ltd., which is a subsidiary of the Company's parent company, as stated in "Career summary and other principal positions held" above.
 - (3) Mr. Koji Sumioka served as an executive officer at Hitachi Construction Machinery Japan Co., Ltd., which is a subsidiary of the Company's parent company, as stated in "Career summary and other principal positions held" above.
 - (4) Mr. Koji Tanaka serves and has served as an executive officer at Hitachi, Ltd., which is the Company's parent company, as stated in "Career summary and other principal positions held" above.
 - (5) Mr. Hirotoyo Fujii served as an executive officer at Hitachi Systems, Ltd., which is a subsidiary of the Company's parent company, as stated in "Career summary and other principal positions held" above.
- 3. Matters pertaining to candidates for Outside Director
 - (1) The three (3) candidates Mr. Kazushige Okuhara, Mr. Haruyuki Toyama and Ms. Junko Hirakawa meet the requirements as candidates for Outside Director stipulated in the Ordinance for Enforcement of the Companies Act. The three (3) candidates are also candidates for Independent Director based on the provisions of Tokyo Stock Exchange, Inc.
 - (2) When candidates served as Director, Executive Officer, or Audit & Supervisory Board Member at other company during the past five (5) years and there was a violation of laws and regulations or the Articles of Incorporation or any other wrongful execution of operations at the other company concerned during the term of office of the candidates No applicable matters
 - (3) Relationships between candidates for Outside Director and entities that have a special relationship with the Company No applicable matters
- 4. "Share ownership" is as of March 31, 2018. It also shows the real share ownership, which includes holdings in the Hitachi Construction Machinery Officers' Shareholding Association.

Summary of details of agreements to limit liability

The Company has concluded agreements with Directors (excludes executive Directors etc.) under the provisions of paragraph 1, Article 427 of the Companies Act and Article 22 of the Company's Articles of Incorporation to limit liability for damages under paragraph 1, Article 423 of the Act. In the event that the reappointment of Mr. Kazushige Okuhara, Mr. Haruyuki Toyama and Ms. Junko Hirakawa is approved, the Company intends to continue these agreements with them. Moreover, in the event that the appointment of Mr. Toshikazu Sakurai and Mr. Koji Tanaka is approved, the Company intends to conclude agreements with them.

A summary of the agreements is as below.

- 1. In the event of liability for damages to the Company caused by failure to perform duties as a Director (excludes executive Directors etc.), the total shall be limited to the amount in each item of paragraph 1, Article 425 of the Companies Act.
- 2. The aforementioned limitation of liability shall be effective only when the execution of the duties of Director (excludes executive Directors etc.) that gave rise to the liability was in good faith and without gross negligence.