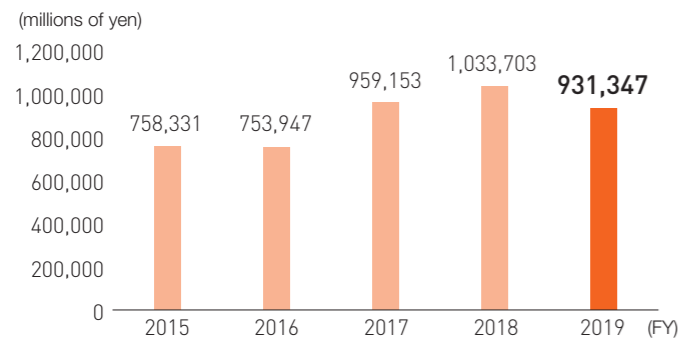
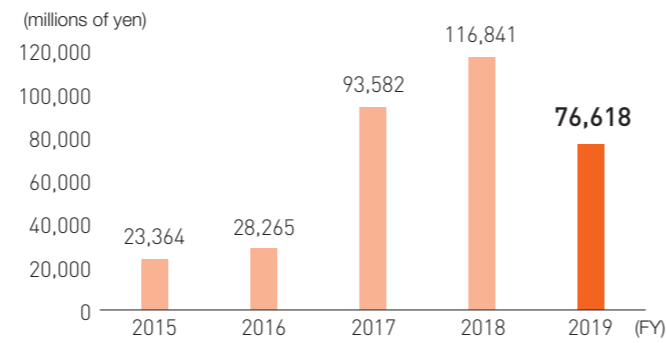


# Financial and Non-financial Information Highlights

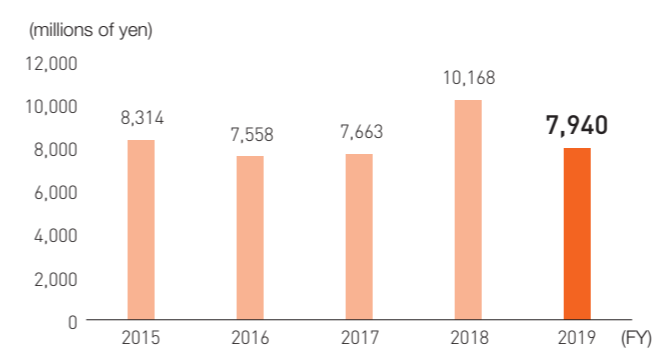
Sales revenue (consolidated basis) ↓ - 9.9%



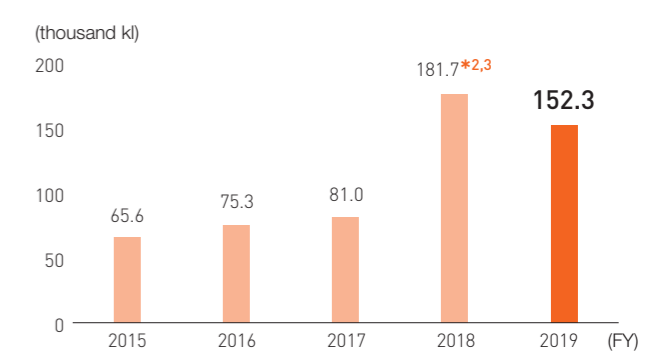
Adjusted operating income (consolidated basis) ↓ - 34.4%



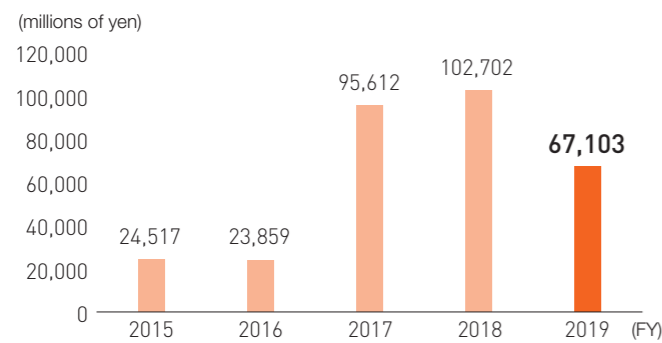
Environmental conservation costs\*1 ↓ - 21.9%



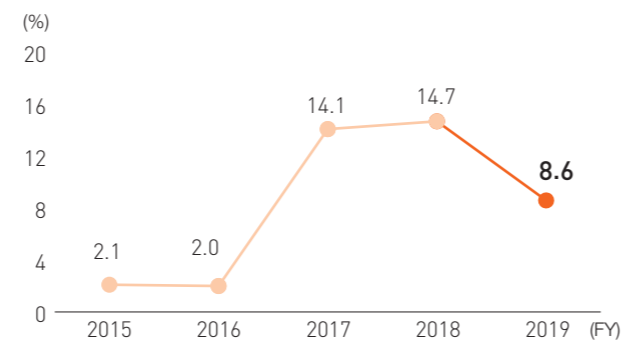
Energy consumption (Hitachi Construction Machinery Group) ↓ - 16.1%



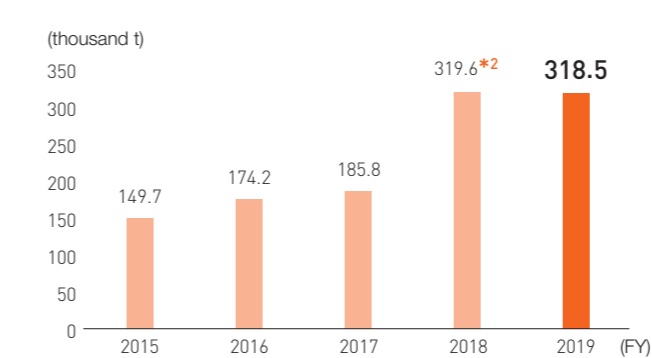
Income before income taxes (consolidated basis) ↓ - 34.7%



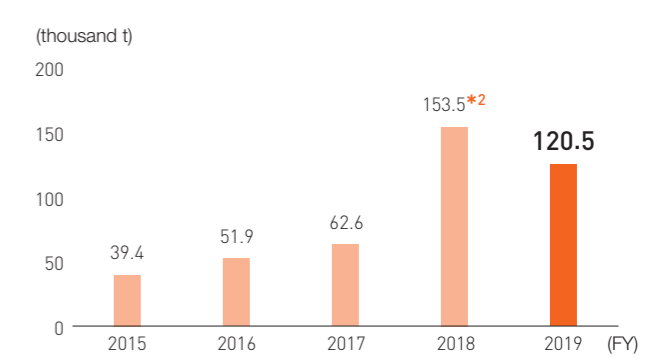
Net income on equity attributable to owners of the parent (consolidated basis) ↓ - 6.1%



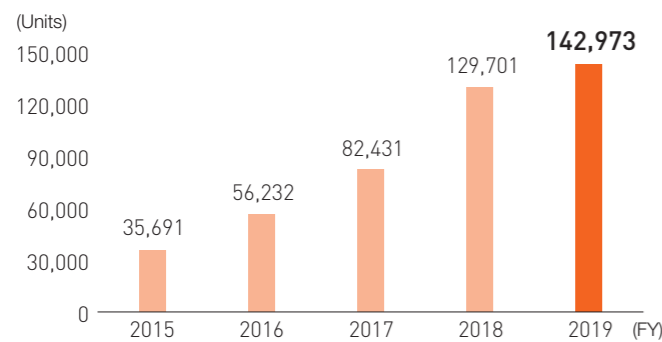
GHG emissions (Hitachi Construction Machinery Group) ↓ - 0.3%



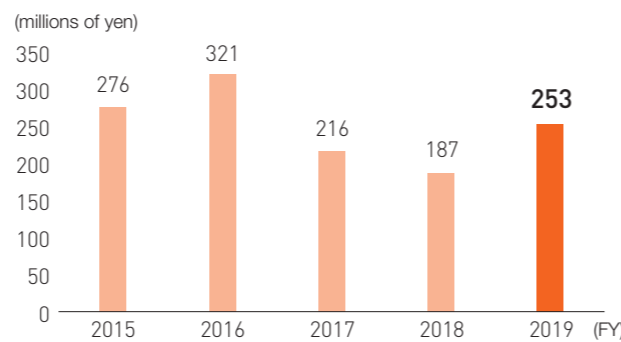
Total waste volume (Hitachi Construction Machinery Group) ↓ - 21.4%



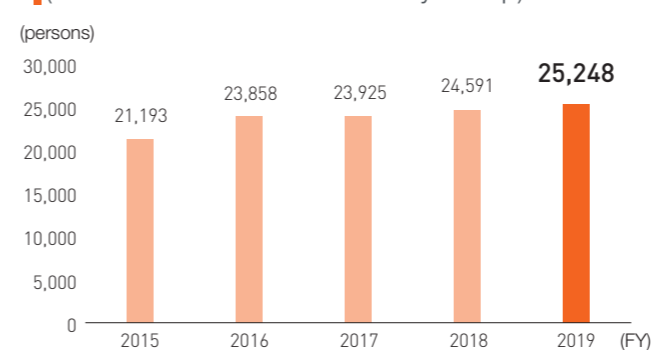
ConSite® contracts ↑ + 10.2%



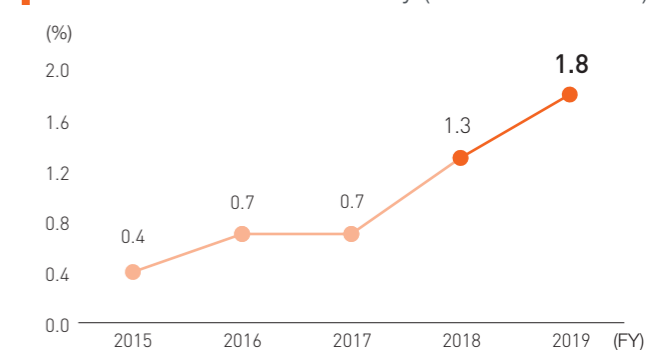
Social contribution related costs ↑ + 35.2%



Number of permanent employees (Hitachi Construction Machinery Group) ↑ + 2.6%



Ratio of managers that are female Hitachi Construction Machinery (non-consolidated) ↑ + 0.5%



\*1 All Domestic and Overseas Production Bases for Consolidation  
 \*2 Bradken has been included in the results since FY 2018.  
 \*3 Use of the 2010 edition of the International Energy Agency (IEA) CO2 energy conversion coefficient