

# 10-Year Consolidated Financial Highlights

## Hitachi Construction Machinery Co., Ltd. and Consolidated Subsidiaries (March Year-End)

\*Beginning with the fiscal year ended March 2015, we have prepared our financial statements in accordance with International Financial Reporting Standards (IFRS). Figures in brackets [ ] are based on Japanese GAAP.

Financial Indicator	Units	2012/3 (Japanese GAAP)	2013/3 (Japanese GAAP)	2014/3 (Japanese GAAP)	2015/3 (IFRS)	2016/3 (IFRS)	2017/3 (IFRS)	2018/3 (IFRS)	2019/3 (IFRS)	2020/3 (IFRS)	2021/3 (IFRS)
<b>Financial Information</b>											
<b>Earnings</b>											
Revenue [Net sales]	Millions of yen	817,143	772,355	802,988	815,792	758,331	753,947	959,153	1,033,703	931,347	813,331
Overseas revenue [Overseas net sales]	Millions of yen	606,164	580,440	571,142	594,036	525,531	527,961	765,933	827,628	725,743	609,995
Overseas sales ratio	%	74.2	75.2	71.1	72.8	69.3	70.0	79.9	80.1	77.9	75.0
Solutions business	Millions of yen	-	-	-	-	-	6,691	92,287	95,976	90,596	79,140
Adjusted operating income	Millions of yen	-	-	-	-	23,364	28,265	93,582	116,841	76,618	32,710
Income (loss) before income taxes [income before income taxes and other adjustments]	Millions of yen	50,129	45,763	52,775	58,953	24,517	23,859	95,612	102,702	67,103	25,578
Net income (loss) attributable to owners of the parent [Net income attributable to owners of the parent]	Millions of yen	23,036	23,464	28,939	26,023	8,804	8,022	60,004	68,542	41,171	10,340
<b>Financial Condition</b>											
Total assets [Total assets]	Millions of yen	1,086,116	1,099,901	1,087,191	1,064,673	926,628	1,012,208	1,089,796	1,185,256	1,167,567	1,220,571
Equity attributable to owners of the parent [Shareholders' equity]	Millions of yen	322,570	361,163	388,381	431,227	395,963	399,619	448,502	486,407	473,537	514,291
Net interest-bearing debt <sup>*1</sup>	Millions of yen	307,710	325,050	308,909	236,240	138,785	183,246	148,736	237,461	276,778	249,158
Net debt-to-equity ratio (net D/E ratio)	Times	0.95	0.90	0.80	0.55	0.35	0.46	0.33	0.49	0.58	0.48
Return on equity attributable to the parent [Return on equity] (ROE)	%	7.3	6.9	7.7	6.3	2.1	2.0	14.1	14.7	8.6	2.1
Return on assets attributable to the parent [Return on assets] (ROA)	%	5.1	3.3	4.9	2.4	0.9	0.8	5.7	6.0	3.5	0.9
Equity ratio attributable to owners of the parent [Shareholders' equity ratio]	%	29.7	32.8	35.7	40.5	42.7	39.5	41.2	41.0	40.6	42.1
Price-earnings ratio (PER)	Times	16.8	18.3	14.6	17.2	43.2	73.6	14.5	9.1	11.3	72.9
<b>Per-Share Indicators</b>											
Earnings per share attributable to owners of the parent [Earnings per share attributable to owners of the parent]	Millions of yen	108.88	110.77	136.24	122.44	41.41	37.72	282.16	322.31	193.61	48.62
Diluted earnings per share attributable to owners of the parent [Diluted earnings per share attributable to owners of the parent]	Millions of yen	108.86	110.75	136.20	122.42	41.41	37.72	282.16	322.31	193.61	48.62
Equity attributable to owners of the parent [Net assets]	Millions of yen	1,522.86	1,704.34	1,827.59	2,028.57	1,861.93	1,879.14	2,109.04	2,287.31	2,226.80	2,418.46
Dividends per share	JPY	30	40	50	60	40	12	85	100	60	20
<b>Capital Investment, Etc.</b>											
Capital investment (construction basis)	Millions of yen	40,555	58,452	30,291	16,525	21,028	14,127	18,736	30,440	47,197	34,747
Research and development investment	Millions of yen	16,938	18,109	18,809	17,843	18,834	19,304	24,571	24,774	23,720	24,764
Ratio of R&D investment to revenues	%	2.1	2.3	2.3	2.2	2.5	2.6	2.6	2.4	2.5	3.0
<b>Foreign Currency Exchange Rates<sup>*2</sup></b>											
JPY/USD	JPY	78.9	82.4	100.3	110.5	120.1	108.7	110.9	111.0	108.7	106.0
JPY/EUR	JPY	109.0	107.5	134.8	138.3	132.4	118.9	130.1	127.9	120.8	124.6
JPY/RMB	JPY	12.4	13.5	16.4	17.6	18.6	16.2	16.8	16.6	15.7	15.7

\*1 Net interest-bearing debt = Interest-bearing debt - Cash and cash equivalents at end of period

\*2 Average exchange rate during the period